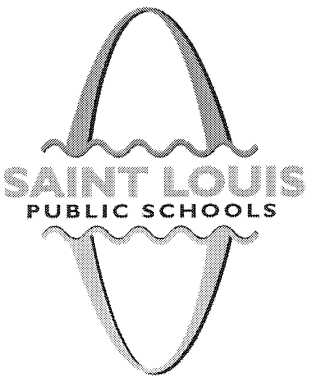

BOARD MEETING

TUESDAY, AUGUST 19, 2010

AGENDA

SPECIAL ADMINISTRATIVE BOARD
MR. RICK SULLIVAN
MS. MELANIE ADAMS
MR. RICHARD GAINES

SUPERINTENDENT OF SCHOOLS
DR. KELVIN R. ADAMS

Meeting Agenda

ST. LOUIS PUBLIC SCHOOLS

SPECIAL ADMINISTRATIVE BOARD MEETING

THURSDAY, AUGUST 19, 2010 –6:00PM

ADMINISTRATIVE BUILDING- 801 N. 11TH STREET

AGENDA

1) Call to Order
2) Roll Call
3) Pledge of Allegiance
4) Public Comments
5) Superintendent's Report
    a) Information Items
        - HR Benefits
        - Food Services
    b) Action Items
        - Consent Agenda
7) Board Member Updates
8) Adjournment

NOTES:

Consent Agenda

ST. LOUIS PUBLIC SCHOOL DISTRICT
SUPERINTENDENT'S REPORT
August 19, 2010

1.0 Preliminary

1.1 CONSENT AGENDA

a) Information Items Only
b) HR Benefits
c) Food Services

1.2 Business Items – Action Required

a) Consent Agenda

08-19-10-01 To approve the language in the Student Code of Conduct Handbook for the school year 2010-2011.

APPROVED 8/5/10 WITH CHANGES AS NEEDED PER LEGAL REVIEW

FUNDING SOURCE: There is no cost associated with this request

08-19-10-02 To approve a contract amendment with Abbott Ambulance, Inc. in the amount of $4,000 for ambulance services for all high school varsity and junior varsity football games. The original contract was approved for $15,000. The dates of service will remain the same, August 15, 2010 through December 1, 2010 with the total cost of this contract now being $19,000.

FUNDING SOURCE: GOB

08-19-10-03 To approve a contract amendment with the Institute for Family Medicine in the amount of $4,000 for the services of a medical director for the District's Health Services Office. The original contract was approved for $8,000. The dates of service will remain the same, July 1, 2010 through June 30, 2010 with the total cost of this contract now being $12,000.

FUNDING SOURCE: GOB

08-19-10-04 To ratify approval of a contract renewal with Chartwells Food Service to provide food services to the District's schools for the period July 1, 2010 through June 30, 2011, (unless terminated by either party without cause by giving a sixty (60) days notice in writing to the other party with its intent to do so) at an amount not to exceed $13,349,848.

FUNDING SOURCE: NON-GOB

08-19-10-05 To ratify approval of a membership renewal with the Missouri School Boards Association (MSBA) for the period July 1, 2010 to June 30, 2011 in the amount of $15,000.

FUNDING SOURCE: GOB

08-19-10-06 To approve payment of the Missouri State High School Activities Association (MSHSAA) membership dues for the period September 1, 2010 through August 31, 2011 in the amount of $22,510.

FUNDING SOURCE: GOB

08-19-10-07 To approve a new Board Whistleblower Policy to establish a method of reporting fraud and other breaches of conduct within the St. Louis Public Schools.

FUNDING SOURCE: There is no cost associated with this request

This consent agenda contains the routine operational contracts of the District and the items thereon are subject to change, addition and removal up to the time of the meeting.

SEPTEMBER 9, 2010 ITEMS FOR CONSIDERATION

09-09-10-01 To approve the July 2010 Monthly Budget Transaction Report.

09-09-10-02 To approve a sole source contract with the School Safety Center Foundation, Inc. to provide Violent Confrontation Avoidance for Educators training for the period September 10, 2010 through December 1, 2010 at a cost not to exceed $8,500.
FUNDING SOURCE: GOB

09-09-10-03 To approve a membership renewal with the National School Boards' Association (NSBA) for the period October 1, 2010 through September 30, 2011 at a cost not to exceed $13,750.
FUNDING SOURCE: GOB

09-09-10-04 To approve the Medical, Dental, Short-Term and Long-Term Disability Plans, Vision, Prescription and Life Insurance for the period January 1, 2011 through December 31, 2011 in an amount not to exceed the annual estimated total of $27,822.986.
FUNDING SOURCE: GOB

09-09-10-05 To approve increasing the Medical Flexible Spending Account Limit to $1,500. This amount aligns the program more closely with the 2011 Medical Plan Deductibles, Co-Insurance and Co-Pay Expenses.
FUNDING SOURCE: No cost to the District

09-09-10-06 To approve a dollar limitation on the previously approved contract (Resolution Number 06-24-10-24) with Dell Corporation as the standard vendor for technology purchases. The cost of equipment purchased under this contract will not exceed $2,000,000 for the fiscal year 2010-2011.
FUNDING SOURCE: Various (schools and/or departments)

09-09-10-07 To approve contracts and a total dollar limitation for the purchase of interactive boards to be provided during the period September 10, 2010 through June 30, 2011 with multiple vendors (list attached) at a total combined cost not to exceed $150,000.
FUNDING SOURCE: Various (schools and/or departments)

09-09-10-08 To approve the purchase of musical instruments and equipment from Nottelmann Music for six (6) high schools at a total combined cost not to exceed $28,893.25.
FUNDING SOURCE: GOB

09-09-10-09 To approve the purchase of 25 sets of choir risers from Wenger Corporation for use at five (5) high schools at a total combined cost not to exceed $24,762.50.
FUNDING SOURCE: GOB

09-09-10-10 To approve the purchase of Accelerated Reader and STAR reading materials for the non-turnaround High Schools through Renaissance learning at a cost not to exceed $69,840.06.
FUNDING SOURCE: GOB

This consent agenda contains the routine operational contracts of the District and the items thereon are subject to change, addition and removal up to the time of the meeting.

Interactive Boards
Vendor Selection

Vendor	Interactive Board
Haddock Education Technologies	Promethean Boards
TSI Engineered Systems (TSI)	Mobile Rover Carts
TSI Engineered Systems (TSI)	E-Instruction Whiteboards
Specialty Com Ribbons & Supplies, Inc. (SCR)	E-Beam Edge for Education (Bluetooth - wireless)
Kansas City Audio-Visual (KCAV)	E-Beam USB Projection Device
Kansas City Audio-Visual (KCAV)	Mimio Interactive Whiteboard System
Kansas City Audio-Visual (KCAV) &	SMART Board Interactive Whiteboard Systems (1)

(1) A single vendor will be recommended for the second and third year of the contract. The vendor selected for the second and third year of the program will be based on a comparison of the cost of the systems installed and the customer satisfaction of the schools where the systems are delivered and installed.

August 19, 2010

ITEM 08-19-10-01
APPROVED AT THE AUGUST 5, 2010 MEETING

WITH CHANGES AS NEEDED PER LEGAL REVIEW

SAINT LOUIS PUBLIC SCHOOLS

Date: July 27, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Dr. Carlinda Purcell, Dep. Supt. - Academics

VENDOR SELECTION METHOD:

	RFP/Bid		Agenda Item:	08-19-10-02
	Sole Source		Information:	
	Insurance Policy Renewal		Conference:	
X	Contract Amendment		Action:	X

SUBJECT:

To approve the contract amendment with Abbott Ambulance, Inc. in the amount of $4,000 for ambulance services for all high school varsity and junior varsity football games. The original contract was approved for $15,000. The dates of service will remain the same, August 15, 2010 through December 1, 2010 with the total cost of this contract now being $19,000.

BACKGROUND:

The selection of Abbott Ambulance, Inc. was through the RFP process. The cost of the services for the 2010 season to provide service to both varsity and junior varsity games (a total of 73 games) will be virtually the same as the cost for only the varsity games in 2009 (a total of 47 games). The cost to provide ambulance coverage for the varsity games, $15,000, was approved under Board Resolution 06-24-10-30.

CSIP:	**Goal #**	SLPS Goal #2 - Process and Performance	**Row #**	120	**MSIP:**	6.4.4

FUNDING SOURCE: (Fund Type) - (Function) - (Object Code) - (Location Code) - (Project Code)

Fund Source: 110 - 1421 - 6319 - 833 - 00 GOB **Amount:** $ 4,000.00		**Requisition #:**	10119149
Fund Source: - - - - **Amount:**		**Requisition #:**	
Fund Source: - - - - **Amount:**		**Requisition #:**	
Cost not to Exceed: $ 4,000.00		**Pending Funding Availability**	**Vendor #:** To Be Assigned

Department: Public High League Office

Requestor: Dr. Dan Edwards

Angela Banks

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Carlinda Purcell

Dr. Carlinda Purcell, Dep. Supt. - Academics

Dr. Kelvin R. Adams, Superintendent

Reviewed By _____ Reviewed By _____ Reviewed By Budget _____

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SAINT LOUIS PUBLIC SCHOOLS

Date: July 27, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Dr. Carlinda Purcell, Dep. Supt., Academics

VENDOR SELECTION METHOD:

- ☐ RFP/Bid
- ☐ Sole Source
- ☒ Contract Amendment
- ☐ Ratification

Previous Bd. Res. #: 06-24-10-42

Agenda Item: 08-19-10-03
Information: ☐
Conference: ☐
Action: ☒

SUBJECT:
To approve a contract amendment with the Institute For Family Medicine in the amount of $4,000 for services to the District as the Medical Director for the Office of Health Services. The original contract was approved for $8,000. The dates of service will remain the same, July 1, 2010 through June 30, 2011 with the total cost of this contract now being $12,000.

BACKGROUND:
The Institute For Family Medicine provides the services of Dr. David Campbell as the Medical Director for the District. The Medical Director provides standing medical orders for the professional registered nurses employed as school nurses and directs patient health care services to students through the utilization of Family Nurse Practitioners. A portion of the cost of the contract, $8,000, was approved under Board Resolution 06-24-10-42.

CSIP: Goal 1: Performance **Row:** **MSIP:** 9.6

FUNDING SOURCE: (ex: 110 Fund Type – 2218 Function– 6411 Object Code - 111 Location Code – 00 Project Code)

Fund Source: 110-2134-6312-880-00	GOB	**Requisition #:** 10119150
Amount: $4,000.00		
Fund Source:		**Requisition #:**
Amount:		
Fund Source:		**Requisition #:**
Amount:		
Cost not to Exceed: $4,000.00	☐ **Pending Funding Availability**	**Vendor #:** 600012168

Department: Special Education

Requestor: Dr. Chip Jones

Dr. Carlinda Purcell, Dep. Supt., Academics

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed by Budget: _____

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SAINT LOUIS PUBLIC SCHOOLS

Date: July 26, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Deanna J. Anderson, Exec. Dir. - Transport & Food Serv

VENDOR SELECTION METHOD:

[ ]	RFP/Bid
[ ]	Sole Source
[X]	Contract Renewal
[X]	Ratification

08-06-09-25

Agenda Item: 08-19-10-04
Information: [ ]
Conference: [ ]
Action: [X]

SUBJECT:

To ratify a contract renewal with Chartwells Food Service (a division of Compass Group USA, Inc.) for food services provided to St. Louis Public School's students in the 2010-2011 school year. The term of this agreement shall be for the period July 1, 2010 through June 20, 2011 unless terminated by either Party without cause by giving sixty (60) days notice in writing to the other Party of its intent to do so. Means for the District Food Services are provided under the guidelines and funding provided through the Federal Free and Reduced Meals Program. The cost of the contract is not to exceed $13,349,848. This is the 2nd year renewal of a 4 year contract.

BACKGROUND:

The total cost of the contract will be determined based on the number of students enrolled in the District and the number of meals served under the Federal Free and Reduced Meals Program guidelines. The funds used to provide this service to District students come from the Federal Free and Reduced Meals Program administered by the USDA and not from District General Operating Funds. Under the renewal of the agreement, Chartwells Food Service will manage the 2010-2011 regular and summer (2011) school food service programs, as well as vending operations located in the cafeterias and kitchens of the District school facilities. Pending legal review and availability of funds.

CSIP: Goal # SLPS Goal #2 - Process and Performance Row # 108 MSIP: 8.12

FUNDING SOURCE: (Fund Type) - (Function) - (Object Code) - (Location Code) - (Project Code)

Fund Source: 510 - 3111 - 6319 - 906 - 00 Non GOB **Amount:** $ 13,349,848.00	**Requisition #:**
Fund Source: - - - - **Amount:**	**Requisition #:**
Fund Source: - - - - **Amount:**	**Requisition #:**
Cost not to Exceed: $ 13,349,848.00 [X] **Pending Funding Availability**	**Vendor #:** 600012482

Department: Food Service

Requestor: Althea Albert-Santiago

Deanna J. Anderson

Deanna J. Anderson, Exec. Dir. - Transport & Food Serv

Angela Banks

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed By _____ Reviewed By _____ Reviewed By Budget _____

Vendor Performance Report

Type of report: Final X☐ Quarterly ☐	**Report Date: 5/13/2010**
Dept / School: Operations/Food Services	**Reported By: Althea Albert-Santiago**
Vendor: Chartwells	**Vendor #: 600012482**
Contract # / P.O/ #: 4500141812	**Contract Name: Food Service Management Company-Chartwells**
Contract Amount:12.5 million	**Award Date: 8-6-2009**
Purpose of Contract (Brief Description): Food Services Management in SLPS Schools	

Performance Ratings: Summarize the vendor's performance and circle the number which best describes their performance in that category. See Vendor Performance Report Instructions for explanations of categories and numeric ratings (*please attach additional sheets if necessary*). **Ratings** 5 = Exceptional; 4 = Very Good; 3 = Satisfactory; 2 = Marginal; 1 = Unsatisfactory

Category	Rating	Comments (Brief)
Quality of Goods / Services	5 **4X** 3 2 1	Chartwells is always trying to improve the food quality and meal service to satisfy the students, parents and administrators at each school
Timeliness of Delivery or Performance	5 **4X** 3 2 1	Chartwells is meeting the requirements based in the contract
Business Relations	5 **4X** 3 2 1	Chartwells has a good working relationship with SLPS Food Services Staff. Chartwells' office staff is also very professional and responsive to the needs of the school principals and students.
Customer Satisfaction	5 4 **3X** 2 1	The feedback from schools is getting better because Chartwells is more proactive to address food services issues in the schools.
Cost Control	5 **4X** 3 2 1	Due to Chartwells' effectiveness in forecasting, managing and controlling contract cost this year, the District will make a profit.
Average Score	19/5=3.8	

Would you select / recommend this vendor again? Please be aware that an answer of yes authorizes the Purchasing Department to seek renewal of the available option year for this contract. All items and conditions within the current contract shall be honored during this renewal period.

Please Check **Yes X☐** **No ☐**

AMENDMENT

This AMENDMENT, dated September 23, 2009 and effective July 1, 2009 is between the Special Administrative Board of the St. Louis Public Schools (the "LEA") and Chartwells-Thompson Hospitality, a joint venture between Compass Group USA, Inc., by and through its Chartwells Division ("Chartwells"), and Thompson Hospitality Services, LLC ("Thompson") (the "FSMC").

WHEREAS, LEA and FSMC are parties to a certain Food Service Management Agreement, made and effective as of August 8, 2008 (the "Agreement"), pursuant to which FSMC manages LEA's food service operations and facilities:

WHEREAS, the Parties now desire to amend the Agreement;

NOW, THEREFORE, in consideration of the promises contained herein and for other good and valuable consideration, the Parties hereto agree as follows:

1. The parties agree to extend the term of the Agreement for a period of one (1) year beginning July 1, 2009 and continuing until June 30, 2010, unless terminated by either party as provided in the Agreement.

2. The first sentence of Article 4 Section 4 of the Agreement is deleted and replaced with the following: "FSMC shall charge the LEA an Administrative Fee not to exceed $70,000.00 per month for ten (10) months during the 2009-2010 school year."

3. Article 4 Section 5 of the Agreement is deleted and replaced with the following: "FSMC shall charge the LEA a Management Fee of $.04 per meal served during the 2009-2010 school year."

4. Article 4. Section 8 of the Agreement is deleted and replaced with the following:

"8. Advance Payment. FSMC shall bill LEA for an advance payment ("Advance Payment") equal to One Million One Hundred Thousand ($1,100,000) Dollars at the beginning of each school year. LEA shall pay FSMC the Advance Payment in full within ten (10) days of the date of FSMC's invoice. To the extent that there has been an overpayment and no other sums are due and owing to FSMC, FSMC shall deduct the applicable portion of the Advance Payment from the final invoice for each school year, or shall, on or before each June 30, issue a refund check to the LEA for such overpayment."

5. Article 4 - Section 15 –Guarantee. The Parties agree to make good faith efforts to conclude negotiation of a conditional FSMC guarantee for the 2009-2010 school year not later than January 1, 2010.

6. Article 4 Section 14 of the Agreement is amended by deleting the third sentence in its entirety.

7. Article 5. Section 3 of the Agreement is amended by deleting the three choices at the end of the subsection and replacing them with the following:

_X_ Tradition Food-Based: Elementary Schools

___ Enhanced Food Based

_X_ Nutrient Standard: Middle and Secondary Schools

8. This Amendment is effective July 1, 2009. All other terms and conditions in the Agreement shall remain unchanged and in full force and effect.

In Witness Whereof, the parties hereto have executed this Amendment the day and year first above written.

Special Administrative Board of the Transitional School District of the City of St. Louis	Chartwells-Thompson Hospitality By: Compass Group USA, Inc. by and through its Chartwells Division
By: _____	By: Keith T. Cullinan
Name: Rick Sullivan	Name: Keith T. Cullinan
Title: CEO	Title: President – Schools
Date: 10.5.09	Date: 10/7/09

FOOD SERVICE MANAGEMENT AGREEMENT

BETWEEN

THE SPECIAL ADMINISTRATIVE BOARD OF THE

ST. LOUIS PUBLIC SCHOOLS

This FOOD SERVICE MANAGEMENT AGREEMENT ("Agreement") is made and effective as of August 8, 2008 ("Effective Date"), by and between the Special Administrative Board of the St. Louis Public Schools (the "LEA") and Chartwells-Thompson Hospitality, a joint venture between Compass Group USA, Inc., by and through its Chartwells Division ("Chartwells"), and Thompson Hospitality Services, LLC ("Thompson") (the "FSMC").

Whereas, the LEA desires to outsource the management and operation of the LEA's food service operations for the LEA's students, employees, and visitors at designated school sites within the jurisdiction of the LEA (collectively, the "Facility").

Whereas, the FSMC desires to provide such services and represents to the LEA that the FSMC has the requisite experience and resources to perform its obligations under this Agreement.

Whereas, the LEA and FSMC agree to the terms and conditions set forth below and in accompanying Exhibits, if any, attached hereto and incorporated herein. The FSMC's proposal response to RFP- 053-0708 for the services is considered an Exhibit to this Agreement, and incorporated herein.

Now, therefore, in consideration of the Agreement set forth below and other good and valuable consideration, acknowledged by each of the parties to be satisfactory and adequate, FSMC and the LEA agree as follows:

Article 1. Agreement

This Agreement means this Food Service Management Agreement, as amended and supplemented from time to time in accordance with the terms and conditions set forth herein, including the following Exhibits:

Exhibit s A and B

Article 2. General Terms, Conditions, and Purpose of the Agreement

1. The FSMC shall conduct the food service in such a manner as will ensure compliance with the rules and regulations of the Missouri Department of Elementary and Secondary Education ("DESE") and the United States Department of Agriculture ("USDA") regarding child nutrition programs.

The District operates a National School Lunch Program ("NSLP"), School Breakfast Program ("SBP"), After-School Snack Program, Special Milk Program ("SMP"), A la Carte ("ALC"), Adult Meals Program, and Catering.

The program(s) listed here should agree with those listed in Attachment A-1. If the LEA and FSMC agree to add a program during the course of this Agreement, FSMC agree that the appropriate procurement procedures shall be followed.

__X__ National School Lunch Program (NSLP)	__X__ A la Carte
__X__ School Breakfast (SBP)	__X__ Adult Meals
__X__ After-School Snack Program	__X__ Catering
__X__ Special Milk Program (SMP)	_____ Concessions
_____ Contracted Meals	_____ Vending (machines in cafeteria)
	__X__ Summer Lunch

2. The food service program provided pursuant to this Agreement shall be operated and maintained as a benefit to the LEA's students, faculty and staff, and not as a source of profit to the FSMC.

3. The LEA is prohibited from entering into contracts that are on a "cost-plus-a-percentage of cost" or "cost-plus-a-percentage-of-income" basis.

4. The LEA authorizes the FSMC to manage and operate on its behalf the school cafeterias, kitchens, snack bars, and related food facilities located within the premises of all LEA schools that the LEA maintains in operation for the duration of this Agreement.

5. The LEA reserves the right to add or delete schools, as schools may be opened, closed, or otherwise changed and agrees to give FSMC at least thirty days (30) advance notice of any such addition or deletion, any decision by the LEA to add or delete schools shall not relieve the FSMC of its obligations to the LEA pursuant to this Agreement.

6. The LEA shall retain final control and authority over meal prices, labor costs, food costs, and other appropriate elements of the food services program.

7. The FSMC shall cooperate with the LEA in promoting nutrition education, including but not limited to the published Health and Wellness Policies of the LEA, the nutritional standards as set forth by the USDA, and coordinating the LEA's food service with classroom instruction.

8. The LEA reserves the right to exclusively control, operate, and/or maintain present food and beverage vending machines and/or the current operator of vending machines in its facilities, including any decisions relating to the future existence and operations of vending services by the LEA. The FSMC shall not have the right or responsibility for vending services unless expressly provided for by written amendment to this Agreement.

9. The FSMC will be required to use the LEA's point of sale software. Information regarding the software will be available at the pre-bid conference.

10. The FSMC shall be an independent contractor and not an employee of the LEA. The employees of the FSMC shall not be employees of the LEA.

11. The FSMC shall provide additional food service, such as banquets, parties, refreshments for meetings, etc, as requested by the LEA. Food Service Funds shall not be used for these events. Nothing in this Agreement prevents the LEA from utilizing additional food service providers for banquets, parties, and/or refreshments for meetings, etc. If the LEA chooses to utilize the FSMC, for such additional food services, the LEA or requesting organization will be billed for the actual cost of food, supplies, labor, and the FSMC's overhead and administrative expense if applicable to providing such service. USDA commodities shall not be used for these special functions.

12. This contract constitutes the entire agreement between the LEA and the FSMC and may not be changed, extended orally, or altered by cause of conduct.

13. No provision of this contract shall be assigned or subcontracted without prior written consent of the LEA.

14. Any agreement between the LEA and an FSMC shall be subject to approval by the Missouri Department of Elementary and Secondary Education and must meet all requirements established by DESE and/or the USDA for school food services and food service management companies.

Article 3 Term and Termination

1. This Contract shall be of duration of no longer than one year; and options for the yearly renewal of a Contract may not exceed four (4) additional years. (7 CFR 210.16(d)) This Contract shall become effective as of the date of signing by a representative of the LEA authorized to execute this Agreement, and terminate on June 30, 2009.

2. Either party may terminate this contract with or without Cause by giving sixty days (60) notice in writing to the other party of its intention to do so. (7CFR 210.16(d)).

3. If either Party breaches a material provision hereof ("Cause"), the non-breaching Party shall give the other written notice of such Cause. If the Cause is remedied

within sixty (60) days of receipt of notice, the notice shall be void. If such Cause is not remedied within sixty (60) days of receipt of notice, the Party giving notice shall have the right to terminate the Agreement upon expiration of such remedy period. Cause for purposes of this Agreement includes, but is not limited to, failure to maintain and enforce required standards of sanitation, failure to maintain proper insurance coverage as required by this Agreement, failure to provide periodic information/statements, failure attributable to the FSMC to ensure the LEA receives proper credit for USDA commodities and/or cash in lieu of commodities, or failure to maintain a quality of service at a level satisfactory to the LEA.

4. Any agreements shall remain in effect throughout its term unless the parties mutually agree, in a written document signed by both parties, and attached to the contract, to amend, add, or delete any article or exhibit.

5. Any amendment to the contract shall become effective at the time specified in the amendment. If amendments are made to the Contract, a copy of the amendment must be sent to, and approved by the Missouri Department of Elementary and Secondary Education, School Food Services. Comments from the FSMC and the LEA will go through the LEA's Assistant Superintendent for Operations or his/her designee.

6. Neither the FSMC nor the LEA shall be responsible for any losses resulting if the fulfillment of the terms of the contract is delayed or prevented by wars, acts of public enemies, strikes, fires, floods, acts of God, or any other acts which could not have been prevented by the exercise of due diligence.

Article 4 Cost +Fee Financial Agreements

The financial arrangements between the LEA and FSMC for the management of the school food services are as follows:

1. All administrative/management fees shall be specifically stated in this Contract. Such fees shall be calculated on cents flat fee basis. FSMC will operate, administer, and manage the food service for LEA in accordance with the financial arrangements as set forth in this section.

2. Centralized company administrative cost, profit, data processing, generalized marketing, training of management in company specific areas, and legal fees are included in the administrative cost .The following definitions are provided to clarify cost included in the reimbursable administrative cost:

    a. **Food** is defined as and limited to those items purchased for use in the preparation and service of student, adult, catered and a la carte meals as specified under terms and conditions this includes the cost of commodity handling and warehousing charges.

b. **Labor** is defined as and limited to on-site employees responsible for the management, preparation, service, and clean up of meals.

c. **Contracted Services** cost incurred pay for a service provided by another company. Typical cost would be laundry services, pest control, and periodic maintenance services. Those cost normally recognized as a part of the FSMC administrative cost cannot be separately contracted for and charged to the LEA account.

d. **Transportation Cost** is cost incurred in operating a food service delivery vehicle. These would include gas, oil, tune-ups, and minor repairs. Cost of the purchase of the vehicle would be a capital expense.

e. **Non food Expenses** are defined as paper supplies (including decorations), equipment rental, cleaning materials, travel as required for effective program management, uniforms, printing, taxes and licenses, insurance, and as contractually obligated herein.

3. Goods purchased shall become the property of the LEA, shall not be company specific, and shall be used solely to benefit the LEA. Reimbursement for cost of goods will be the actual purchases as documented by invoices less all discounts and rebates taken by the FSMC. If rebates are not made directly to the FSMC without designation to specific FSMC accounts, the FSMC shall prorate the discount and credit the LEA.

4. FSMC shall charge the LEA an Administrative Fee not to exceed $70,000.00 per month for ten (10) months during the 2008-2009 school year. Chartwells' Administrative Fee represents its overhead expenses necessary to provide the services including, but not limited to, general support provided by Chartwells' corporate offices, including without limitation, accounting, purchasing, tax, legal, research, auditing and other related administrative functions.

5. FSMC shall charge a Management Fee not to exceed .04 Cents per meal served during the 2008-2009 school year.

6. Total meals shall be calculated by adding reimbursable meal pattern meals (breakfast, lunch and reimbursable snacks) served and meal equivalents. Cash receipts, other than from Sales of National School Lunch Program and School Breakfast Program meals served to children, shall be divided by 2.37 to arrive at an equivalent meal count. The per meal Management Fee will be multiplied by total meals.

7. Investment. FSMC shall fund certain improvements to the LEA's premises to facilitate the performance of the services (collectively the "Investment"). The scope and specifications for such improvements shall be mutually agreed to in writing by the Parties prior to the disbursement of any Investment funds. The Investment shall be payable in accordance with the disbursement schedule and shall not exceed in the aggregate One Million Four Hundred Sixty Eight Thousand Dollars ($1,468,000).

The Investment shall be amortized over a period of five (5) years calculated on a straight-line depreciation basis and the LEA shall be invoiced monthly for the depreciation as an allowable cost of the operation. The LEA shall hold title to any and all improvements funded by the Investment at the time they are purchased and/or installed at the Facility. If the Agreement is terminated or not renewed for any reason prior to the full amortization of the Investment, the LEA shall promptly select one of the following options: (i) pay the full amount of the unamortized portion of the Investment immediately upon termination; (ii) retain any and all improvements funded by the Investment and continue to make payment to FSMC in accordance with the agreed upon monthly amortization schedule; or (iii) require the successor food service management company to promptly pay FSMC the unamortized portion of the Investment in full and continuing to pay the remaining monthly amortization payments to such successor company instead of to FSMC.

8. Advance Payment. Contingent upon the LEA receiving an accounting and return of any and all advance payments, less any proper and applicable deductions, made to Aramark by the LEA during the course of Aramark's operation of the LEA's food service program prior to the execution of this Agreement, the LEA shall make an advance payment to the FSMC ("Advance Payment") of One Million One Hundred Thousand Dollars ($1,100,000) upon ten days written notice. The FSMC shall bill the LEA for the Advance Payment at the beginning of each school year. The Advance Payment shall be paid to the FSMC within ten (10) days of the date of the FSMC's invoice. The FSMC shall deduct the Advance Payment from the final invoice at the end of the school year and provide the LEA with a statement of reconciliation.

9. Allowable costs will be paid from the nonprofit school food service account to the FSMC net of all discounts, rebates, and other applicable credits accruing to or received by the FSMC or any assignee under the contract, to the extent those credits are allocable to the allowable portion of the costs billed to the LEA.

   The FSMC shall separately identify for each cost submitted for payment to the LEA the amount that the cost is allowable (can be paid from the non-profit school food service account) and the amount that is unallowable (cannot be paid from the non-profit school food service account).

   The FSMC's determination of its allowable costs shall be made in compliance with the applicable USDA FNS Program regulations and Office of Management and Budget (OMB) cost circulars.

   The FSMC shall identify the amount of each discount, rebate, and other applicable credit on bills and invoices presented to the LEA for payment and individually identify the amount as a discount, rebate, or in the case of other applicable credits, the nature of the credit. The FSMC shall report this information to the LEA monthly.

   The FSMC shall identify the method by which it will report discounts, rebates, and other applicable credits allocable to the contract that are not reported prior to conclusion of the contract.

The FSMC shall maintain documentation of costs and discounts, rebates, and other applicable credits and must furnish such documentation upon request to the LEA, the State Agency, or the USDA FNS.

10. All procurement for goods and services related to this contract shall conform to Federal procurement standards which provide for maximum open and free competition (7 CFR Part 3016 for public schools and 7 CFR Part 3019 for private schools). The FSMC shall maintain documentation of compliance with these standards.

11. The FSMC shall adhere to the menu cycle incorporated into RFP 053-0708 for the first twenty-one (21) days of the menu cycle, and attached and incorporated herein.

12. Provided that the participation rates for reimbursable breakfast meals served is forth-five percent (45%) or greater and reimbursable lunch meals served is seventy percent (70%) or greater, the administrative and management fees may be subject to an annual escalator provision, made at the time of contract renewal, equal to the increase in the Consumer Price Index (CPI) for Food Away From Home. The specific CPI used will be CPI for All Urban Consumers, Midwest Region; however, in no event will the administrative and/or management fees be increased by an amount greater than three percent (3%).

13. The contract charge for meal service is based on an estimated minimum number of 176 full serving days.

14. FSMC shall submit an invoice to LEA monthly based upon the actual number of meals served during the calendar month multiplied by the daily rates for the total billing plus operating costs. For purposes of this Agreement, operating costs shall include: a) the cost of goods including food, beverages and supplies; b) salaries and wages of Chartwells' employees including payroll taxes and benefits; and c) other costs, charges, and expenses directly attributable and necessary to perform the duties and obligations under this Agreement, including office supplies, insurance, marketing, training, licenses/permits, laundry, amortization expense, uniforms, postage, paper goods, and taxes. If total costs exceed total revenue, the management fee may be reduced by the amount of the overrun up to the total amount of the fee. Costs charged to the District are reimbursable only to the extent that they are allowable costs.

    The said invoices submitted shall be payable within thirty (30) days of receipt by LEA.

    LEA's failure to pay a properly submitted invoice shall constitute a breach of the Contract. In the event any invoice is unpaid for more than sixty (60) days, FSMC shall have the right upon twenty (20) days written notice to terminate performance under this Contract. Waiver by FSMC of the right to terminate for one or more late payments shall not constitute waiver of FSMC's rights for future last payments.

15. Guaranteed Return. FSMC guarantees that the return to the LEA from the services for the school year will be Six Hundred Ten Thousand Three Hundred Twenty One Dollars ($610, 321). If the annual operating statement shows a profit less than Six Hundred Ten Thousand Three Hundred Twenty One Dollars ($610,321), FSMC will reduce its Management Fee and Administrative Fee by the difference between the actual and the guaranteed amount, but in no event shall the reimbursement obligation exceed Seven Hundred Fifty Thousand Dollars ($750,000). The Guaranteed Return is based on the following conditions and assumptions remaining in effect for the school year.

(a) Reimbursement rates for NSLP and SBP meals will not be less than the rates estimated in FSMC's proposal and reimbursement revenue will not be less than that estimated in FSMC's proposal.

(b) The value of government-donated commodities and/or cash in lieu thereof will not be less than the value of government-donated commodities and/or cash in lieu thereof estimated at Seven Hundred Fifty thousand One Hundred Eighteen Dollars ($750,118.00) in FSMC' proposal.

(c) The number of days meals are served during the school year will not be less than 176 days.

(d) Subject to the provisions of Article 2, Paragraph 4 of this Agreement, the number of serving periods, locations, serving times and types of Service will not change substantially.

(e) The student enrollment for the Term of the Agreement will not be less than 27,500 students; however, in the event enrollment falls below 27,500 students, FSMC agrees to pro-rate the Guaranteed Return set forth herein based on the percentage of decline in student enrollment from 27,500.

(f) The actual costs charged to the budget by the LEA shall not exceed the projected operating expenses as set forth in FSMC' proposal.

(g) The selling prices of Menu Pattern Meals and a la carte selections will not be less than those included in the proposal.

(h) The LEA and its representatives including but not limited to, school principals, teachers and LEA employees shall fully cooperate with FSMC in the implementation of the Food Service Program. The LEA shall fully cooperate with FSMC to limit the expansion of competitive food sales and shall not knowingly permit such competitive sales in order to maximize the gross receipts and other non-cash sales of the Food Service Program.

(i) The LEA shall make every effort to ensure all applications for reimbursement for free and reduced price meals are submitted in a timely manner, except where such failure is due to an act or omission of FSMC.

(j) The LEA shall not interfere with and will assist with the efforts of the FSMC to implement all of the programs in its proposal including, but not limited to, those related to marketing, merchandising and food concepts.

(k) Breakfast shall be available to all students as part of the academic day.

(l) All meals, including charged sales, will be paid for. FSMC will use commercially reasonable efforts to collect such charged sales.

In the event the foregoing conditions are not met during the school year, FSMC' guarantee obligation shall be reduced by an amount equivalent to any increased cost or loss of revenue attributable to the changes in such conditions as demonstrated by monthly documentation provided to the LEA by the FSMC identifying any area wherein the LEA is deficient in complying with the above-described conditions and assumptions.

Article 5 Food Service Management Company Responsibilities

1. The FSMC shall be licensed to do business in the State of Missouri and licensed to business by the City of St. Louis, Missouri.

2. FSMC agrees to strictly observe all applicable State and Federal statutes, rules, and regulations which now exist or which may be promulgated during the term of this agreement or extension thereof; i.e., "Current Federal regulations 7 CFR Part 210, Sections 210.1 thru 16. and Sections 210.21 thru 23, including 7 CFR 3015, Subpart S. (7 CFR 210.16(a)(1))

3. FSMC must adhere to attached 21-day menu cycle and portion sizes as specified by the LEA on the first 21 days. (7 CFR 210.16(b)(1))
Hereafter, changes in the menu may be made with prior approval of the LEA. The FSMC shall provide meals that meet the menu-planning option selected below by the LEA:

—Tradition Food-Based —Enhanced Food Based —X— Nutrient Standard

4. FSMC shall not sell or offer on the premises of any school, any food, or beverage item other than the prescribed meals except those a la carte items authorized by the LEA.

5. The FSMC shall serve, on such days and at such times as requested by the LEA:
   a. Lunches and breakfasts priced as a unit, which meet the requirements prescribed by USDA, intermediate standard; the LEA's written Health and Wellness Policy; and the Missouri Eat Smart Guidelines.
   b. Milk, served to all children.
   c. Other foods as may be agreed upon by the FSMC and LEA.

6. The FSMC shall serve free and reduced-priced meals or free milk to those children designated by the LEA.

7. The FSMC is required to substitute food components of the meal pattern for students with disabilities in accordance with 7CFR 15b when the disability restricts their diet and is permitted to make substitutions for students without disabilities when they are unable to eat regular lunch because of a medical or special dietary need.

Substitutes are made on a case-by-case basis and must be supported by a statement of the need for substitutes that included recommended alternate foods, disabilities, the statement must be signed by a medical doctor. For students without disabilities, a recognized medical authority must sign the statement.

8. The FSMC shall participate in the parent, teacher, and student advisory boards.

9. The FSMC shall implement the collection procedures established by the LEA, in accordance with state and federal laws.

10. The FSMC shall deposit daily all monies in the LEA account. FSMC deposits shall account for all money received at each building where services are provided, and the FSMC shall ensure that the actual amount deposited is reconciled with any associated deposit records.

11. The FSMC shall prepare and maintain such records as the LEA will need to support its Claim for Reimbursement, and shall, at a minimum, report claim information to the LEA at the end of each calendar month. (7 CFR 216.16(c)(1))

12. FSMC agrees to provide LEA with necessary financial information, to include detailed breakouts of all income and expenditure categories for reporting to the State Agency.

13. The FSMC shall not use LEA facilities for preparation of food to be served at any location other than for the LEA's approved program without the permission of the LEA.

14. If food or meals are proposed to be prepared outside the school, FSMC shall maintain State and local health certification of their facility, and shall maintain this health certification for the duration of the Contract. (7CFR 210.16(c)(2))

15. If reimbursement is denied as a direct result of the failure of the FSMC to comply with the provisions of this contract, the FSMC shall assume responsibility for the amount denied.

16. FSMC shall use good faith and reasonable efforts to achieve as a goal a minimum of 25% MBE/5%WBE participation in the services to be provided under this contract.

17. FSMC shall purchase all food and supplies necessary and required to perform its obligations under this Contract on behalf of the LEA. Title thereto shall remain with the LEA at all times. The cost of such food and supplies shall be reflected on the monthly invoice. Such food and supplies shall be kept separate and apart from all other LEA property. FSMC and LEA shall take a joint inventory of all purchased food and supplies at both the beginning and end of this Contract.

18. FSMC shall ensure that all net income accruing to the LEA from the food service program shall remain in the food service program.

19. The FSMC shall provide menus and manage meal participation for qualifying (reimbursable) breakfast, lunch, and after school snack program for all participating schools in the LEA.

20. The FSMC shall provide Offer versus Serve reimbursable meal pattern breakfasts and lunches, pursuant to the National School Breakfast Program ('NSBP") and the National School Lunch Program ("NLSP").

21. The FSMC shall submit a budget to the LEA no later than March 1st each year this Agreement is in effect.

A list of the cost responsibilities of the FSMC and LEA is attached to this contract as Exhibit B.

Article 6 LEA Responsibilities

1. The LEA shall ensure that FSMC operation of LEA's school food service is in conformance with the LEA's agreement under the Program. (7CFR 210.16(a)(2))

2. The LEA shall retain control of the quality, extent, and general nature of its food service and the prices to be charged to the children for meals, milk, a la carte items, adult meals, and vending machine items, as applicable. (7CFR 210.16(a)(4))

3. The LEA must receive all food service revenue, including rebate payments for processed donated commodities. The food service revenue shall flow through the LEA chart of accounts. The food service revenue shall be used only for the LEA nonprofit food service. (7CFR 210.14 (a))

4. The LEA shall monitor the food service program through periodic on-site reviews to include the inspection of meals, food preparation, storage and service areas, sanitation practices, and procedures for accurately counting and claiming meals. (7CFR 210.16 (a)(3))

5. The LEA shall retain the right to approve the menus and recipes for meals and other food to be served or sold to students to ensure compliance with the rules and regulations of the Missouri Department of Elementary and Secondary Education and the United States Department of Agriculture.

6. The LEA shall approve all a la carte items and the prices charged for those items in advance of their sale by the FSMC.

7. The LEA shall ensure that an advisory board composed of parents, teachers, and students to assist in menu planning is established. (7CFR 210.16(a)(8))

8. The LEA shall retain signature authority on the State agency-school food authority agreement, free and reduced price policy statement and claims for reimbursement. (7CFR 210.16(a)(5))

9. The LEA has responsibility for developing, distributing, and collecting free and reduced price letter/application. (7CFR 245.10(a)) The LEA also has responsibility for determination of eligibility, conducting hearings, and for verification. (7CFR 245.6a(a), 245.6(b), 245.7)

10. The LEA shall ensure applicable health certification(s) is maintained and that all State and local regulations are being met by FSMC preparing or serving meals at LEA's facilities. (7CFR 210.16(a)(7))

11. The LEA shall conduct annual reviews of storage facilities. The annual review shall include a physical inventory reconciled with the inventory records maintained by the LEA and FSMC. (7 CFR 250.14(e))

12. The LEA shall inform FSMC of any requested adjustments to menus and monitor implementation of said adjustments.

13. The LEA shall be responsible for resolution of program review and audit findings.

14. The LEA reserves the right to cancel or shorten any school day and agrees to give FSMC at least twenty-four (24) hours advance notice of such changes except in an emergency when as much advance notice as possible will be given.

15. The LEA shall be responsible for the cost of the food services program as set forth in RFP 053-0708 and shall be entitled to all receipts.

Article 7 Use of Facilities and Equipment

1. The LEA shall have access, with or without notice to the FSMC, to all the LEA's facilities used by the FSMC for purposes of inspection and audit.

2. The LEA shall make available without any cost or charge to the FSMC the areas and premises agreeable to both parties in which the FSMC shall render its services. The FSMC shall make no alterations, changes, or improvements to said areas without obtaining the prior written consent from the LEA.

3. The FSMC shall operate and care for all equipment and food service areas in a clean, safe, and healthy condition in accordance with the standards acceptable to the LEA and comply with all applicable laws, ordinances, regulations, and rules of federal, state, and local authorities, including laws related to recycling.

4. LEA shall provide at its expense necessary expendable equipment including, but not limited to, silverware, table service, chinaware, serving trays, glassware, pots, pans, and utensils; and shall periodically replace said expendable equipment as items become worn, broken, used, lost, or otherwise disposed of up to the amount of the original inventory, except for replacements caused by FSMC's negligence which shall be the responsibility of the FSMC.

5. LEA shall provide and maintain at its expense necessary inter-school vehicles, satellite transporter units, and equipment including operating costs for it.

6. FSMC shall take reasonable care in the use of the premises, equipment, vehicles, and other items furnished by LEA.

7. The FSMC and LEA shall inventory the equipment and supplies owned by the LEA at the beginning of the school year, including but not limited to flatware, trays, chinaware, glassware, and kitchen utensils.

8. The FSMC shall maintain the inventory of expendable equipment necessary for the food service and at the inventory level as specified by the LEA.

9. The LEA shall furnish and install any equipment and make any structural changes need to comply with federal, state, and local laws, ordinance, rules, and regulations.

10. The FSMC shall not remove food preparation and serving equipment owned by the LEA.

11. The LEA shall repair and service equipment except when damages result from the use of less-than-reasonable care by the employees of the FSMC.

12. The LEA shall not be legally responsible for loss or damage to equipment owned by the FSMC and located on the LEA premises.

13. The FSMC shall provide a written notification to the LEA of any equipment belonging to the FSMC within ten days (10) of its placement on LEA premises.

14. The LEA reserves the right, at its sole discretion, to use its facilities to sell or dispense any food or beverage before or after the regularly scheduled lunch or breakfast periods provided such use does not interfere with the operation of the child nutrition programs.

15. The LEA shall return facilities and equipment to the FSMC in the same condition as received when the LEA uses the facilities for extra-curricular activities, less normal wear and tear.

16. LEA shall be responsible for removing rubbish and garbage resulting from food service operation after it has been placed by FSMC in containers furnished by LEA for such purposes.

17. The LEA shall furnish at its expense, space, light, heat, power, hot and cold water, and other utilities as are necessary for the operation of the food services to be furnished hereunder.

18. LEA shall not permit any interruptions in utility service except in an emergency or for necessary repairs or for improvement of the service, and in such case LEA agrees to notify FSMC immediately of any interruption or proposed interruption in utility service.

19. The LEA shall provide sanitary toilet facilities for the employees of the FSMC.

20. The LEA shall provide the FSMC with local voice telephone service.

21. The LEA must give prior approval and have final authority for the purchases of the equipment used for storage, preparation, or delivery of school meals.

22. The FSMC shall surrender to the LEA upon termination of the contract all equipment and furnishings belonging to the LEA in the condition in which received, reasonable wear and tear and casualty excepted.

23. The LEA, on the termination or expiration of the contract, shall conduct a physical inventory of all equipment and commodities owned by the LEA.

24. The FSMC shall surrender to the LEA upon termination of the contract all records pertaining to the operation of the food service, to include all production records, product invoices, claim documentation, financial reports, and procurement documentation. The records shall be in appropriate order and complete to the extent necessary to reconstruct individual cost of prior FSMC billings.

Article 8 Sanitation

1. The FSMC shall place garbage and trash in containers in designated areas as specified by the LEA.

2. The LEA shall remove all garbage and trash from the designated areas.

3. The FSMC shall clean the kitchen and dining room area.

4. The LEA shall clean ducts and hoods above the filter line.

5. The LEA shall provide extermination services as needed.

6. The FSMC shall comply with all local and state sanitation requirements in the preparation of food.

Article 9 Employees

1. The FSMC shall be responsible for supervising and training personnel, including LEA-employed staff. Supervision activities include employee and labor relations personnel development, and hiring and termination of FSMC management staff, except for the site manager. The FSMC shall also be responsible for the hiring and termination of non-management staff who are employees of the FSMC.

2. The LEA and FSMC shall comply with the Fair Labor Standards Act, as amended, to include Sections 103 and 107 of the Contract Work Hours and Safety Standards Act (40 USC 327-330) as supplemented by Department of Labor regulations (29 CFR, Part 5) pursuant to 7 CFR, Section 3016.36 (i)(6).

3. The LEA and FSMC shall not discriminate on the basis of disability, race, color, sex, national origin or age as defined by applicable governmental law, in the recruitment, selection, training, utilization, promotion, termination, or other employment related activities concerning food service personnel pursuant but not limited to Titles VI and VII of the Civil Rights Act of 1964. This fundamental rule of conduct will be clearly communicated to all employees, prospective employees and the community at large. In addition, each part affirms that it is an equal opportunity and affirmative action employer.

4. The FSMC shall instruct its employees to abide by the policies, rules, and regulations, with respect to use of LEA premises, as established by the LEA and furnished in writing to the FSMC.

5. The FSMC shall provide daily on-site supervisory personnel for the overall food service.

6. The FSMC shall provide Worker's Compensation coverage and unemployment insurance for its employees.

7. The FSMC shall maintain its own personnel and fringe benefits policies for its employees consistent with the established personnel policies of the LEA. .

8. The FSMC shall not be responsible for hiring employees in excess of the number required for efficient operation.

9. The FSMC shall provide the LEA with a schedule of employees, positions, assigned locations, salaries, and hours to be worked.

10. All persons employed by the FSMC shall be employees of the FSMC and neither the FSMC nor any agent or employee of the FSMC shall be or be deemed an employee of LEA.

11. The FSMC shall provide the LEA with a list of its personnel policies.

12. The LEA shall have final approval regarding the hiring of the FSMC's site manager, which approval shall comply with all applicable laws, rules and regulations.

13. The FSMC and LEA shall mutually agree upon staffing patterns.

14. The LEA will require the FSMC to perform a security (background) check on any FSMC employee that will be working at the district.

15. The LEA must designate if current LEA employees, including site and area managers as well as any other staff, will be retained by the LEA or be subject to employment by the FSMC

Employees retain by ___LEA

X FSMC

___ Both LEA and FSMC

16. The LEA and FSMC shall mutually agree upon the use of student workers.

17. The LEA may request in writing the removal of an employee of the FSMC who violates health requirements or conducts himself/herself in a manner of which is detrimental to the physical, mental, or moral well being of students or staff.

18. In the event of the removal or suspension of any employee, the FSMC shall immediately restructure its staff without disruption in service.

19. All food service personnel assigned to each school shall be instructed on the use of all emergency valves, switches, and fire and safety devices in the kitchen and cafeteria areas.

20. Non-solicitation. Chartwells' employees performing Services or administrative work at the Premises shall be subject to the rules and regulations established by the SFA as reasonable and necessary for its operations. Except for those individuals employed by the LEA as of Effective Date of this Agreement, neither Party shall during the Term of this Agreement or for one year thereafter solicit to hire, hire or contract with either Party's employees who managed any Services whether at the premises or another facility operated by the other ("Supervisory Employee") during the year prior to the expiration or termination of this Agreement, nor will the Client permit supervisory employees of Chartwells to be employed on the Client's Premises, for a period of one year subsequent to the termination or expiration of this

Agreement (unless such employees were formerly employees of the Client) whether as an individual or as owner, partner, majority stockholder, director, officer or employee of a food service provider ("One-year Non-solicitation"). In the event of any breach of such One-year Non-solicitation, the breaching Party shall pay and the injured Party shall accept an amount equal to one time the annual salary of the relevant Employee as liquidated damages.

Article 10 USDA Donated Commodities (Bonus Commodities Only)

1. The LEA shall ensure that all federally donated commodities are received by LEA and made available to the FSMC and shall accrue only to the benefit of the LEA's school food service and are utilized therein.(7 CFR 210.16(a)(6))

2. The FSMC shall accept and use USDA donated commodities in as large a quantity as may be efficiently utilized in the nonprofit food service subject to approval of the LEA.

3. The FSMC is prohibited from entering into any processing contracts utilizing USDA-donated foods on behalf of the LEA.

4. The LEA and FSMC shall consult and agree on end products to be produced from USDA donated commodities during the time of this contract.

   If agreement cannot be reached, the FSMC shall utilize the donated commodities in the form that was furnished by USDA.

5. The FSMC shall itemize on the monthly bill the value of the USDA donated foods used. Value will be determined by using USDA pound/unit value.

6. LEA shall be responsible for any costs for the storage of federally donated foods used by the food service program.

7. FSMC shall be responsible for any costs resulting from the processing of federally donated foods.

8. A year-end reconciliation shall be conducted by the LEA to ensure and verify that the correct and proper credit has been received for the full value of all USDA donated foods used by the FSMC during the contract year. The LEA reserves the right to conduct commodity credit audits throughout the year to ensure compliance with Federal regulations 7 CFR 210 and 7CFR 250.

9. FSMC and LEA agree to comply with Federal Regulations 7 CFR Part 250, Section 250.12(b)(3) which states that recipient agencies have and preserve a right to assert claims against other persons to whom donated foods are delivered for care, handling, and distribution.

Section 250.12(b)(4) states that recipient agencies will take action to obtain restitution in connection with claims for improper distribution, use, or loss, or damage to donated foods. (7CRF 250.12(b)(3) and (b)(4))

10. The FSMC must accept liability for any negligence on their part that results in any loss, damage, out of condition or improper use of donated commodities, and shall credit the LEA the value of said commodities, at the LEA's option, either monthly or through a fiscal year-end reconciliation.

11. The LEA shall be legally responsible for any losses of federally donated food that may arise due to equipment malfunctions or loss of electrical power not within the control of the FSMC.

12. The FSMC shall have records maintained and available to substantiate the receipt, use, storage, and inventory of USDA donated commodities. The FSMC must submit to the LEA monthly inventory reports showing all transactions for processed and non-processed donated commodities, and/or use of cash in lieu of commodities.

Article 11 Financial Accounting, Reporting Systems and Records

1. The FSMC shall assume responsibility and accountability for:

   a. Daily bookkeeping and record keeping functions, including state and federal reimbursement.
   b. Weekly Profit and Loss Statements.
   c. Monthly Profit and Loss Statements.
   d. Annual Budgeting
   e. Cost and Inventory Controls
   f. Preparation of records for annual audit by LEA.

2. FSMC shall prepare school meal claims for reimbursement from state and federal agencies and maintain such records as the LEA and each individual school will require to support claims for reimbursement under the Child Nutrition Program.

3. The FSMC shall request, receive, and verify for payment supplies used in connection with the food services program.

4. The FSMC shall provide monthly and other reports to the LEA that shall include, but not be limited to, describing operating costs, meals per labor hour, and meals served, and the FSMC shall invoice the LEA monthly for the direct costs of operation.

5. The FSMC agrees to provide the LEA with necessary financial information, to include detailed breakouts of all income and expenditure categories for reporting to the State Agency.

6. The LEA shall make payments within thirty (30) days for direct costs of operation plus management fee after the submission and approval of an invoice.

7. The FSMC shall prepare and maintain such records as the LEA will need to support its Claim for Reimbursement and report said information to the LEA no less than monthly.

8. The FSMC shall maintain all records (supported by invoices, receipts, or other evidence) as is necessary for the LEA to meet monthly reporting responsibilities and shall submit monthly operating statements in a format approved by the LEA.

9. The FSMC shall provide the LEA with a year-end statement.

Article 12 Licenses and Taxes

1. The FSMC shall be responsible for paying all applicable taxes and fees, including (but not limited to) excise tax, state and local income tax, payroll and withholding taxes, for FSMC employees; the FSMC shall hold the LEA harmless for all claims arising from payment of such taxes and fees.

2. The FSMC shall obtain and post all licensees and permits as required by federal, state, and/or local law.

3. The FSMC shall comply with all LEA policies, procedures, rules and regulations and all reasonable requests of the LEA.

Article 13 Insurance

1. The LEA shall be named as additional insured on General Liability, Automobile, and Excess Umbrella. The FSMC must provide a waiver of subrogation in favor of the LEA for General Liability, Automobile, Workers' Compensation, and Excess Umbrella.

2. The contract of insurance shall provide for notice to the LEA of cancellation of insurance policies 30 days before such cancellation is to take effect.

Article 14 Confidentiality

1. During the term of the Contract, the FSMC may grant to the district a nonexclusive right to access certain proprietary materials of the FSMC, including menus, recipes, signage, food service surveys and studies, management guidelines and procedures, operating manuals, software (both owned by and licensed by the FSMC), and similar compilations regularly used in FSMC business operations (trade secrets). The district shall not disclose any of the FSMC's trade secrets or other confidential information, directly or indirectly, during or after the term of the contract. The district shall not photocopy or otherwise duplicate any such material without the prior written consent of the FSMC. All trade secrets and other confidential information

shall remain the exclusive property of the FSMC and shall be returned to the FSMC immediately upon termination of the Contract. The district shall not use any confusingly similar names, marks, systems, insignia, symbols, procedures, and methods. Without limiting the foregoing and except for software provided by the district, the district specifically agrees that all software associated with the operation of the food service, including without limitation, menu systems, food production systems, accounting systems, and other software, are owned by or licensed to the FSMC and not the district. Furthermore, the district's access or use of such software shall not create any right, title interest, or copyright in such software and the district shall not retain such software beyond the termination of the Agreement. In the event of any breach of this provision, the FSMC shall be entitled to equitable relief, including an injunction or specific performance, in addition to all other remedies otherwise available. The district's obligations under this section are subject to its obligations under the Missouri Open Records Act. This provision shall survive termination of the Agreement.

2. District Information. The Independent Contractor acknowledges that it shall now, and in the future may, have access to and contact with confidential information relating to ideas, strategies, plans, purposes, and/or agendas that the District may seek to advance. Any reports and information given to or generated by the Independent Contractor hereunder, as well as the terms and conditions of this Agreement, shall also be considered confidential information. Both during the term of this Agreement and thereafter, the Independent Contractor covenants and agrees to hold such information in trust and confidence and to exercise diligence in protecting and safeguarding such information, as well as any other information protected from public disclosure by federal or state law or by the policies or procedures of the District. The Independent Contractor covenants and agrees it will not knowingly use, directly or indirectly, for its own benefit, or for the benefit of another, any of the confidential information, but instead will use such information only for the purposes contemplated hereunder. Further, the Independent Contractor covenants and agrees that it will not disclose any confidential information to any third party except as may be required in the course of performing services for the District hereunder or by law. In no event, shall the Independent Contractor be deemed a spokesman for the District in any manner for the purpose of disseminating any information hereunder.

3. Student Information. The Independent Contractor acknowledges that it shall now, and in the future may, have access to and contact with confidential information of students. Both during the term of this Agreement and thereafter, the Independent Contractor covenants and agrees to hold such information in trust and confidence and to exercise diligence in protecting and safeguarding such information, as well as any other information protected from public disclosure by federal or state law or by the policies or procedures of the District. The Independent Contractor covenants and agrees it will not knowingly use, directly or indirectly, for its own benefit, or for the benefit of another, any of said confidential information, but instead will use said information only for the purposes contemplated hereunder. Further, the Independent Contractor covenants and agrees that it will not disclose any

confidential information to any third party except as may be required in the course of performing services for the District hereunder or by law. Finally, the Independent Contractor covenants and agrees that any access to the confidential information of any student shall be in compliance with the Family Education Rights and Privacy Act ("FERPA").

4. Student Education/Medical Records. The Independent Contractor acknowledges that it shall now, and in the future may, have access to and contact with the education and/or medical records of students. Both during the term of this Agreement and thereafter, the Independent Contractor covenants and agrees to hold such information in trust and confidence and to exercise diligence in protecting and safeguarding such information, as well as any other information protected from public disclosure by federal or state law or by the policies or procedures of the District. The Independent Contractor covenants and agrees it will not knowingly use, directly or indirectly, for its own benefit, or for the benefit of another, any of said confidential information, but instead will use said information only for the purposes contemplated hereunder. Further, the Independent Contractor covenants and agrees that it will not disclose any confidential information to any third party except as may be required in the course of performing services for the District hereunder or by law. Finally, the Independent Contractor covenants and agrees that any access to the education records of any student shall be in compliance with FERPA and any access to the medical records of any student shall be in compliance with the Health Insurance Portability and Accountability Act of 1996.

5. Exceptions to Confidentiality Obligations. Notwithstanding the foregoing, the Independent Contractor's obligations of confidentiality will not include information which:

   a) at the time of disclosure was in the public domain;

   b) after such disclosure, immediately becomes generally available to the public other than through any act or omission of the Independent Contractor or its Personnel; and

   c) is required to be disclosed by a court of competent jurisdiction, provided that prior written notice of such disclosure is furnished to the District in a timely manner in order to afford the District the opportunity to seek a protective order against such disclosure and the disclosure is strictly limited to the information that the court requires.

6. Remedies for Disclosure. The Independent Contractor understands and agrees that any unauthorized disclosure or use of any confidential information as provided under this article may result in the District seeking injunctive relief. The Independent Contractor agrees to give prompt notice to the District of any unauthorized disclosure, use, or misappropriation of any confidential information and take all steps as requested by the District to limit, stop, or otherwise remedy the disclosure,

use, or misappropriation of any confidential information. All steps taken by the Independent Contractor relating to remedy shall be at its sole expense.

7. Return of Confidential Information. After expiration or termination of this Agreement, the Independent Contractor must return all confidential information given to or generated by the Independent Contractor hereunder within five (5) days of the District's written request. The Independent Contractor agrees that it will comply with the District's instructions regarding the return or disposition of its confidential information, including any copies or reproductions.

Article 15 Miscellaneous

1. The LEA receives cash-in-lieu of federally donated commodities, as well as bonus commodities. The FSMC agrees that all funds accumulated from these sources are to be counted as part of the LEA's Food Services Program revenue and shall not be included, in any amount, as part of the FSMC fees.

2. All goods, services, or monies received as a result of a rebate with processed bonus commodities, to include cash-in-lieu of commodities, shall be utilized in the LEA's food service program.

3. LEA, in the event that FSMC is not able to perform under this Contract due to events beyond the reasonable control of FSMC; i.e., strike, labor or material shortage, fire, flood, or other casualty or Acts of God, may, at their option, terminate this Contract and assume control of the facilities, equipment, food supplies, expendables, etc., necessary for the continued operation of the LEA's food service operation.

4. Buy American Provision under the National School Lunch Program and the School Breakfast Program: The FSMC must purchase, to the maximum extent practicable, domestic commodities that are produced in the United States. "Substantially" means that over 51 percent of the final processed products consist of agricultural commodities that were grown domestically. (SP-02-10)

5. Both LEA and FSMC agree to comply with Section 306 of the Clear Air Act of 1970 as amended (42 USC 1857 [h]), Section 508 of the Clean Water Act (33 USC 1368), Executive Order 11738, and Environmental Protection Agency Regulations (40 CFR, Part 15).

6. LEA and FSMC must recognize energy efficiency standards contained in State Energy Conservation Plan in compliance with the Energy Policy and Conservation act (P.L. 94-163).

7. No payment shall be made for meals that are spoiled or unwholesome, or do not meet detailed specifications as developed by the LEA for each food component as specified in 7 CFR, Part 210.10, or do not otherwise meet the requirements of the Contract. (7CFR 210.16(c)(3)) The FSMC shall keep records of all incidents of

spoilage, or of meal services that fail to meet the specifications for each food component as specified in 7CFR, Part 210.10)

8. Refer to Food Component Specification Sheet containing purchased food specifications; i.e., grade, purchase units, style, condition, weight, ingredients, formulations and delivery times, as outlined by LEA and agreed to by FSMC in procuring food components. (7CFR 210.6(c)(3)

9. All records shall be kept on file for a period of three (3) years after submission of the final Claim for Reimbursement for the fiscal year, except in the instance where audit findings have not been resolved, the records shall be retained beyond the three-year period as long as required for the resolution of the issues raised by the audit. (7 CFR 210.23(c))

10. State Education Agency representatives and auditors of the United States Department of Agriculture and the Comptroller General of the United States and the LEA's independent auditors shall have access to all such records for audit and review upon request at a reasonable time and place. Authorized representatives of the LEA, the State Educational Agency, or the United States Department of Agriculture shall have the right to conduct on-site administrative reviews of the food service program.

11. The LEA and FSMC shall comply with Executive Order 11246, entitled "Equal Employment Opportunity," as amended by Executive Order 11375, and as supplemented by Department of Labor regulations 41 CFR Part 60.

12. The written policy of the LEA requiring feeding of needy students, free or at reduced price, shall apply to the FSMC's food service operation.

13. The FSMC shall be responsible for implementing LEA policies covering free and reduce price meals and milk programs for those students designated by the LEA as meeting federal and state agency requirements for those programs. All such meals shall be served and accounted for in a manner approved by the LEA so as to protect the anonymity of recipients.

14. The FSMC shall provide personnel to assist in auditing free and reduced price meal applications, and maintaining such records as the LEA will need to supports its monthly claims for reimbursement under the National School Lunch Program.

15. The FSMC shall not alter the meal prices and/or portions as set forth in RFP 053-0708 once approved without prior written notice and approval of the LEA.

16. LEA may terminate this Contract for breach/neglect as determined by LEA when considering such items as failure to maintain and enforce required standards of sanitation, failure to maintain proper insurance coverage as outlined by Contract, failure to provide required periodic information/statements, or failure to maintain quality of service at a level satisfactory to LEA. The LEA is the responsible authority

without recourse to FNS or DESE for the settlement and satisfaction of all contractual and administrative issues arising from the transaction.

Such authority includes, but is not limited to, source evaluation, protests, disputes, claims, or other matters of contractual nature. Matters concerning violations of the law will be referred to the local, state, or federal authority that has proper jurisdiction. (7 CFR 210.16(b)(2), 210.21(b)

17. Any discovery, invention, software, or programs paid for by the LEA shall be the property of the LEA to which the Sate Agency and USDA shall have unrestricted rights.

18. Notices. If any notice or other correspondence is required to be delivered under this Contract, it shall be given in writing and shall be delivered personally, by overnight delivery service or by United States mail, postage prepaid, certified mail, return receipt requested, in which event it shall be deemed given upon receipt to the Parties at the following addresses (or to such other address as a Party may designate by notice).

To LEA:
St. Louis Public Schools
ATTN: Assistant Superintendent of Operations
801 N. 11th St.
St. Louis, MO 63101
Facsimile No. (314) 345-2631

To FSMC:
Chartwells-Thompson Hospitality
c/o Compass Group USA,INC by and
through its Chartwells Division
ATTN: President-Schools
3 International Drive
Rye Brook, NY 10573
Facsimile No. (914) 935-5550

With a copy to:
Compass Group USA, Inc.
ATTN: General Counsel
2400 Yorkmont Road
Charlotte, North Carolina 28217

19. IT Security. LEA shall be solely responsible for its information technology systems, including, but not limited to, point-of-sale devices, e-commerce solutions, and computer hardware and software services and applications ("LEA Systems"). As such, LEA shall indemnify, defend and hold harmless FSMC from and against all claims, liabilities, damages and expenses (including reasonable attorneys' fees) arising out of, related to or resulting from: (i) LEA's failure to allow FSMC to interface and connect FSMC' information technology systems and the LEA Systems to the extent necessary for FSMC to perform the services hereunder (or LEA's failure to provide FSMC with any reasonably requested assistance in connection therewith);

(ii) the LEA Systems, including, but not limited to, any breach or compromise thereof or any failure by LEA to take the necessary security and privacy protections as are commercially reasonable under the circumstances; (iii) LEA's failure to comply with any applicable laws or regulations related to the protection of personal information; and/or (iv) LEA's failure to comply with any card association rules related to the protection of cardholder data, including, but not limited to, the payment card industry data security standards.

In Witness whereof, the parties hereto have executed this Contract the day and year first above written.

St. Louis Public Schools
The Special Administrative Board of the Transitional School District of the City of St. Louis

By: Rick Sullivan

Name: RICK SULLIVAN

Title: CEO

Date: 10-15-08

Chartwells-Thompson Hospitality
By: Compass Group USA, Inc. by and through its Chartwells Division

By: K T. Cullinan

Name: Keith T. Cullinan

Title: President - Schools

Date: 9/3/08

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SAINT LOUIS PUBLIC SCHOOLS

Date: July 28, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Enos K. Moss, CFO/Treasurer

VENDOR SELECTION METHOD:

	RFP/Bid
	Sole Source
	Board Policy
X	Membership

Agenda Item:	08-19-10-05
Information:	
Conference:	
Action:	X

SUBJECT:

To ratify the payment of the Missouri School Boards' Association (MSBA) membership dues for the period July 1, 2010 to June 30, 2011. The membership dues will not exceed $15,000.

BACKGROUND:

MSBA helps school boards succeed through leadership, school board training and advocacy. MSBA also provides services and programs designed to help public schools make the most effective and efficient use of their resources.

CSIP: Goal # _____ Row # _____ **MSIP:** _____

FUNDING SOURCE: (Fund Type) - (Function) - (Object Code) - (Location Code) - (Project Code)

Fund Source: 110 - 2311 - 6381 - 800 - 00 **GOB**	**Requisition #:** 10119183
Amount: $ 15,000.00	
Fund Source: - - - -	**Requisition #:**
Amount:	
Fund Source: - - - -	**Requisition #:**
Amount:	

Cost not to Exceed: $ 15,000.00 | | **Pending Funding Availability** | **Vendor #:** 600009315

Department: Office of the Board

Requestor: _____

Angela Banks

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed By _____ Reviewed By _____ Reviewed By Budget _____

Missouri School Boards' Association
2100 I-70 Dr. SW
Columbia, MO 65203

(573) 445-9920 (800) 221-6722
Fax (573) 445-9933

DUES STATEMENT

Date	Invoice #
03/17/2010	0911-525

BILL TO:

Attn: Superintendent
St. Louis City
801 N 11th St
Saint Louis, MO 63101-1015

Remit to: MSBA, Lock Box 162, California, MO 65018

Description	Amount
MSBA Membership Dues through June 30, 2011	15,000.00
Reminder Your 30 day grace period and your services will end July 31! Please contact us 573-445-9920 if you have questions.	
RECEIVED *Your annual dues for FY10-11 are calculated on your district's Current Expenditures as reported to DESE.*	
Please return payment with copy of invoice by June 30, 2010. **Total**	**15,000.00**

Contributions or gifts to the Missouri School Boards' Association are not deductible as charitable contributions for federal income tax purposes. (This statement is required by Section 10701, Revenue Act of 1987.)

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SAINT LOUIS PUBLIC SCHOOLS

Date: July 28, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Dr. Carlinda Purcell, Dep. Supt. - Academics

VENDOR SELECTION METHOD:

	RFP/Bid
	Sole Source
	Board Policy
X	Membership

Agenda Item:	08-19-10-06
Information:	
Conference:	
Action:	X

SUBJECT:

To approve the payment of the Missouri State High School Activities Association (MSHSAA) membership dues for the period September 1, 2010 to August 31, 2011. The membership dues will not exceed $22,510.01.

BACKGROUND:

MSHSAA sponsors all of the State tournaments for high school sports, cheerleading, pom pom squads, music, speech and debate, winter guard and the scholar bowl. The District high schools participate in many of these events and the membership dues also include a catastrophic insurance coverage for our participants.

CSIP: Goal # _____ Row # _____ **MSIP:** _____

FUNDING SOURCE: (Fund Type) - (Function) - (Object Code) - (Location Code) - (Project Code)

Fund Source: 110 - 1422 - 6381 - 833 - 00 **GOB** **Amount:** $ 22,510.01	**Requisition #:** 10119181
Fund Source: - - - - **Amount:**	**Requisition #:**
Fund Source: - - - - **Amount:**	**Requisition #:**
Cost not to Exceed: $ 22,510.01	**Pending Funding Availability** **Vendor #:** 600008940

Department: Public High League Office

Requestor: Dr. Dan Edwards

Angela Banks

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Carlinda Purcell

Dr. Carlinda Purcell, Dep. Supt. - Academics

Dr. Kelvin R. Adams, Superintendent

Reviewed By _____ Reviewed By _____ Reviewed By Budget _____

Missouri State High School Activities Association

Registration Invoice

Beaumont High School (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School):	$474.05
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$770.00
High School Sport Registration Fee - Participation	$0.00
High School Activity Registration Fee - Tournament:	$0.00
High School Activity Registration Fee - Participation:	$35.00
Late Registration Fee:	$0.00
Total All Fees:	**$1,279.05**

Missouri State High School Activities Association

Registration Invoice

Carnahan High School (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School):	$733.53
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$770.00
High School Sport Registration Fee - Participation	$0.00
High School Activity Registration Fee - Tournament:	$70.00
High School Activity Registration Fee - Participation:	$35.00
Total All Fees:	**$1,608.53**

Missouri State High School Activities Association

Registration Invoice

Central Visual and Performing Arts High School (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School): WAIVED by KERWIN URHAHN (SEE ATTACHED)	~~$783.43~~
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$0.00
High School Sport Registration Fee - Participation	$0.00
High School Activity Registration Fee - Tournament:	$140.00
High School Activity Registration Fee - Participation:	$0.00
Late Registration Fee:	$0.00

Total All Fees: ~~$923.43~~ $140.00

Missouri State High School Activities Association

Registration Invoice

Cleveland NJROTC High School (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School):	$728.54
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$940.00
High School Sport Registration Fee - Participation	$25.00
High School Activity Registration Fee - Tournament:	$70.00
High School Activity Registration Fee - Participation:	$35.00
Late Registration Fee:	$0.00
Total All Fees:	**$1,798.54**

Missouri State High School Activities Association

Registration Invoice

Gateway High School (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School):	$1,506.98
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$1,080.00
High School Sport Registration Fee - Participation	$0.00
High School Activity Registration Fee - Tournament:	$70.00
High School Activity Registration Fee - Participation:	$35.00
Late Registration Fee:	$0.00
Total All Fees:	**$2,691.98**

Missouri State High School Activities Association

Registration Invoice

McKinley Classical Leadership High School (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School):	$59.88
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$560.00
High School Sport Registration Fee - Participation	$0.00
High School Activity Registration Fee - Tournament:	$140.00
High School Activity Registration Fee - Participation:	$35.00
Late Registration Fee:	$0.00
Total All Fees:	**$794.88**

Missouri State High School Activities Association

Registration Invoice

Metro High School (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School):	$763.47
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$910.00
High School Sport Registration Fee - Participation	$0.00
High School Activity Registration Fee - Tournament:	$70.00
High School Activity Registration Fee - Participation:	$35.00
Total All Fees:	**$1,778.47**

Missouri State High School Activities Association

Registration Invoice

Miller Career Academy (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School):	$1,117.76
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$1,080.00
High School Sport Registration Fee - Participation	$0.00
High School Activity Registration Fee - Tournament:	$210.00
High School Activity Registration Fee - Participation:	$70.00
Late Registration Fee:	$0.00
Total All Fees:	**$2,477.76**

Missouri State High School Activities Association

Registration Invoice

Transportation and Law High School (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School):	$718.56
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$940.00
High School Sport Registration Fee - Participation	$0.00
High School Activity Registration Fee - Tournament:	$70.00
High School Activity Registration Fee - Participation:	$35.00
Late Registration Fee:	$0.00
Total All Fees:	**$1,763.56**

Missouri State High School Activities Association

Registration Update Invoices

Transportation and Law High School

Invoice for 6/2/2010, 12:50 PM

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Invoice Details

Activity Instance	Action	Fee/Refund
High School Girls Fall Season - Softball	Add new registration.	$25.00
Total		$25.00

Total Amount Due: **$25.00**

Missouri State High School Activities Association

Registration Invoice

Roosevelt High School (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School):	$1,112.77
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$870.00
High School Sport Registration Fee - Participation	$75.00
High School Activity Registration Fee - Tournament:	$0.00
High School Activity Registration Fee - Participation:	$35.00
Total All Fees:	**$2,092.77**

Missouri State High School Activities Association

Registration Invoice

Soldan International Studies High School (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School):	$1,277.44
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$1,080.00
High School Sport Registration Fee - Participation	$0.00
High School Activity Registration Fee - Tournament:	$140.00
High School Activity Registration Fee - Participation:	$35.00
Late Registration Fee:	$0.00
Total All Fees:	**$2,532.44**

Missouri State High School Activities Association

Registration Invoice

Sumner High School (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School):	$658.68
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$870.00
High School Sport Registration Fee - Participation	$25.00
High School Activity Registration Fee - Tournament:	$0.00
High School Activity Registration Fee - Participation:	$35.00
Late Registration Fee:	$0.00
Total All Fees:	**$1,588.68**

Missouri State High School Activities Association

Registration Invoice

Vashon High School (2010 - 2011)

Remittance Information

The due date for registration payment is September 1, 2010. Registration payments received after this date will be assessed a $10.00 per month late penalty. The late penalty will increase each month until payment is received.

Please disregard this general notice if you have already submitted payment. If you have not yet submitted your payment for this invoice, you can submit payment online. You may also print out this invoice and submit your payment by mail.

Remittance Address

Please remit payment and a copy of this invoice to:

MSHSAA
PO BOX 1328
Columbia, MO 65205-1328

Summary of Fees

Catastrophic Insurance Fee (High School):	$823.35
Catastrophic Insurance Fee (Junior High):	$0.00
High School Sport Registration Fee - Tournament	$1,080.00
High School Sport Registration Fee - Participation	$0.00
High School Activity Registration Fee - Tournament:	$0.00
High School Activity Registration Fee - Participation:	$35.00
Late Registration Fee:	$0.00
Total All Fees:	**$1,938.35**

SAINT LOUIS PUBLIC SCHOOLS

Date: July 28, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Enos K. Moss, CFO/Treasurer

VENDOR SELECTION METHOD:

	RFP/Bid
	Sole Source
X	Board Policy
	Ratification

Agenda Item: 08-19-10-07
Information:
Conference:
Action: X

SUBJECT:

To approve a new Board policy to establish a Whistleblower Policy for the St. Louis Public Schools (SLPS). The Policy will establish procedures for reporting and ensures that no employee will be subject to reprisal or any other form of punishment on the basis that they reported what was reasonably believed to be an act of wrongdoing or a violation of policies or the SLPS's Code of Ethics.

BACKGROUND:

The Whistleblower Policy is intended to minimize the risk of internal and external fraud as well as theft of SLPS assets and fraudulent financial reporting. The Policy details the information required to report fraud or suspected fraud as well as establishing that an individual will be designated as a Compliance Reporting Administrator (CRA).

CSIP:	Goal #	SLPS Goal #2 - Process and Performance	Row #	78			MSIP:	8.5.4

FUNDING SOURCE: (Fund Type) - (Function) - (Object Code) - (Location Code) - (Project Code)

Fund Source: - - - - **Amount:** NA	**Requisition #:**
Fund Source: - - - - **Amount:**	**Requisition #:**
Fund Source: - - - - **Amount:**	**Requisition #:**
Cost not to Exceed: NA	**Pending Funding Availability** ☐ **Vendor #:**

Department: Fiscal Control Director

Requestor: Lynn Byrd

Angela Banks

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed By _____ Reviewed By _____ Reviewed By Budget _____

Whistleblower Policy

St. Louis Public Schools (SLPS) is committed to facilitating open and honest communication relevant to its governance, finances, and compliance with all applicable laws and regulations. SLPS requires all employees and others to observe high standards of business and personal ethics in the conduct of their duties and responsibilities.

The purpose of this policy is to establish a method of reporting within SLPS in order to minimize the risk of internal and external fraud as well as the theft of SLPS assets or fraudulent financial reporting. Employees and representatives of SLPS must practice honesty and integrity in fulfilling their responsibilities and comply with all applicable laws and regulations. This policy reflects the practices and principles of behavior that support this commitment. The policy will also protect a person who witnesses or has evidence of personal appropriation of SLPS resources or violation of SLPS policies, procedures or law. More specifically it:

- Encourages persons to disclose serious breaches of conduct covered by SLPS policies, procedures or law;
- Protects employees from reprisal by adverse employment action as a result of having disclosed wrongful conduct (employees who self report misconduct are not afforded protection by this procedure); and
- Provides individuals, who believe they have been subject to reprisal, a fair process to seek relief from retaliatory acts.

We request the assistance of every employee and representative of SLPS who has a reasonable belief or suspicion about any improper transaction. SLPS values this input and each person should feel free to raise issues of concern, in good faith, without fear of retaliation. Employees and representatives of SLPS will not be disciplined, demoted, lose their jobs, or be retaliated against for asking questions or voicing concerns about conduct of this sort. While SLPS has separate policies that cover harassment and employment discrimination, this policy applies to these situations to encourage the reporting of such wrongful actions against SLPS's interest.

Employees and other interested persons are encouraged to report any such improprieties without fear of retaliation or intimidation.

SLPS will investigate any possible fraudulent or dishonest use or misuse of SLPS's resources, any abuse, discrimination, or failure to provide reasonable accommodation by management and staff. SLPS will take appropriate action against anyone found to have engaged in fraudulent, dishonest, abusive or discriminatory conduct, including disciplinary action by SLPS. When warranted, civil or criminal prosecution may also be pursued.

Therefore, all members of SLPS staff and other interested persons are encouraged to report possible fraudulent, abusive, discriminatory, or dishonest conduct, pursuant to the procedures set forth below.

Policy Details

I. Intent of Policy
   a. This policy is intended to protect any individual who engages in good faith disclosure of alleged wrongful conduct to an SLPS official. More specifically it:
      i. Encourages individuals to disclose wrongful conduct engaged in by others to the appropriate SLPS official so that prompt, corrective action can be taken by SLPS,
      ii. Informs individuals how allegations of wrongful conduct can be disclosed,
      iii. Protects individuals from reprisal by adverse employment action or other retaliation as a result of having disclosed wrongful conduct (individuals who self report their own misconduct are not afforded protection by this policy), and
      iv. Provides individuals, who believe they have been subject to reprisal or false allegations, a fair process to seek relief from these acts.
   b. This policy is also intended to protect against false allegations of wrongful misconduct. Any person who makes a claim under this policy in bad faith, or knows or has reason to know that such claim is false or materially inaccurate, shall be subject to disciplinary sanctions, including reprimand, suspension, demotion or, under appropriate circumstances, termination.
   c. Nothing in this policy is intended to interfere with legitimate employment decisions.

II. Regulations
   a. Acting in good faith
      Anyone making a protected disclosure or filing a complaint concerning a violation or suspected violation of this policy must be acting in good faith and have reasonable grounds for believing the information disclosed indicates a violation of this policy.
   b. False allegation
      Any employee or interested person who knowingly or with reckless disregard for the truth, gives false information or knowingly makes a false report of wrongful conduct or a subsequent false report of retaliation will be subject to disciplinary action, up to and including termination. Allegations that are not substantiated yet are made in good faith are not subject to corrective action.
   c. Retaliation
      No individual who makes a protected disclosure will suffer harassment, retaliation, or adverse employment consequences. Any person who retaliates

against any individual who makes a protected disclosure is subject to discipline up to and including termination. This policy is intended to encourage and enable employees and others to raise serious concerns within SLPS prior to seeking resolution outside the District.

d. Confidentiality
Protected disclosures may be made on a confidential basis by the complainant or may be submitted anonymously by filing a written report in the designated Compliance Reporting Administrator's (CRA) inbox. Protected disclosures and investigatory records will be kept confidential to the extent possible, consistent with the need to conduct an adequate investigation. However, employees and others must clearly understand that they have no absolute guarantees regarding confidentiality once the investigative report is turned over to appropriate law enforcement agencies.

e. Handling Protected Disclosures
The CRA will acknowledge receipt of the reported violation or suspected violation to the disclosing individual (if her or his identity is known) within ten working days for most issues and within 24 hours for alleged criminal violations. All reports will be promptly investigated within 45 calendar days and appropriate corrective action will be taken if warranted by the investigation.

III. Reporting Violations

a. Reports to the CRA must contain: the date on which the criminal conduct and/or suspicious activity occurred if known, a description of the activity and the name(s) of anyone involved in the activity. SLPS will receive and document reports, and will document their disposition.

b. All reports of criminal conduct and/or suspicious activity received by the CRA will be date-stamped upon arrival. The CRA will review and investigate the complaint within 30 days from receipt of the complaint. If greater time is necessary to review and investigate the complaint, the CRA shall make note of the reasons for the delay.

September 9, 2010

1

SAINT LOUIS PUBLIC SCHOOLS

Date: August 5, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Enos Moss, CFO/Treasurer

VENDOR SELECTION METHOD:

☐ RFP/Bid
☐ Sole Source
☐ Contract Renewal
☒ Financial Report

Previous Bd. Res. #:

Agenda Item 09-09-10-01
Information: ☐
Conference: ☐
Action: ☒

SUBJECT:
Monthly Transaction Report for July 2010.

BACKGROUND:

CSIP: Goal 2: Process Performance **Row:** 73 **MSIP:** 8.5.1

FUNDING SOURCE: **(ex: 110 Fund Type – 2218 Function– 6411 Object Code - 111 Location Code – 00 Project Code)**

Fund Source:		**Requisition #:**
Amount:		
Fund Source:		**Requisition #:**
Amount:		
Fund Source:		**Requisition #:**
Amount:		
Cost not to Exceed: $ 0.00	☐ **Pending Funding Availability**	**Vendor #:**

Department:

Requestor:

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed by Budget: _____

ST. LOUIS BOARD OF EDUCATION
Monthly Budget Report
Dates: 07-01-2010 - 07-31-2010
Fiscal Year: 2010 - 2011

110-INCIDENTAL

1 SAP Hierarchy Doc #: 0501677529
SAP Entry Doc #: 0501677491

From:	110-1411	- 847-FY-110	- 6541	60,000.00-
To:	110-1411	- 847-FY-110	- 6411	60,000.00

Control No: B-1011-0007
From Amount: 60,000.00-
To Amount: 60,000.00
Text: Transer from equipment budget in order to purchase art supplies for students

2 SAP Hierarchy Doc #: 0501677609
SAP Entry Doc #: 0501677571

From:	110-1411	- 847-MY-110	- 6411	60,000.00-
To:	110-1411	- 847-MY-110	- 6342	25,000.00
	110-1411	- 847-MY-110	- 6338	35,000.00

Control No: B1011-0012
From Amount: 60,000.00-
To Amount: 60,000.00
Text: Transfering funds from supply budget line to repair musicical instruments and bus transportation for music students.

120-INCIDENTAL

1 SAP Hierarchy Doc #: 0501677633
SAP Entry Doc #: 0501677595

From:	110-1663	- 827-00-110	- 6411	4,844.00-
To:	120-1663	- 827-00-120	- 6143	4,844.00

Control No: B1011-0015
From Amount: 4,844.00-
To Amount: 4,844.00
Text: Transfer to cover extra service and overtime for extended summer school.

2 SAP Hierarchy Doc #: 0501677531
SAP Entry Doc #: 0501677493

From:	110-2336	- 820-C6-110	- 6319	30,346.56-
To:	120-2325	- 802-00-120	- 6143	30,346.56

Control No: B-1011-0008
From Amount: 30,346.56-
To Amount: 30,346.56
Text: Extra service for chief academic officer location.

SAINT LOUIS PUBLIC SCHOOLS

Date: August 10, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Enos Moss, CFO/Treasurer

VENDOR SELECTION METHOD:

☐ RFP/Bid
☒ Sole Source
☐ Contract Renewal
☐ Ratification

Previous Bd. Res. #:

Agenda Item: 09-09-10-02
Information: ☐
Conference: ☐
Action: ☒

SUBJECT:

To approve the sole source contract with the School Safety Center Foundation, Inc. to provide Violent Confrontation Avoidance For Educators training. The training will occur during the period September 10, 2010 to December 1, 2010 at a cost not to exceed $8,500.

BACKGROUND:

After a great deal of research by the Safety and Risk Management Committee, the School Safety Center Foundation was identified as the only provider of the specific type of training that is needed to train staff on work place safety as it relates to violence prevention/intervention. The School Safety Center Foundation has provided training to the school districts in Mississippi as well as some districts in the State of Missouri. The training will be a train the trainer model for 20-30 individuals who will in turn train the rest of the District staff.

CSIP: Goal 2: Process Performance **Row:** 121 **MSIP:** 8.8.2

FUNDING SOURCE: **(ex: 110 Fund Type – 2218 Function– 6411 Object Code - 111 Location Code – 00 Project Code)**

Fund Source: 110-2514-6351-970-00	GOB	**Requisition #:** 10119479
Amount: $8,500.00		
Fund Source:		**Requisition #:**
Amount:		
Fund Source:		**Requisition #:**
Amount:		
Cost not to Exceed: $8,500.00	☐ **Pending Funding Availability**	**Vendor #:** 600014203

Department: Risk Management

Requestor: Kevin Coyne

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed by Budget: _____

REQUEST FOR SOLE SOURCE PURCHASE

Requestor: Kevin Coyne	**Date: August 9, 2010**
Department / School: Risk Management	**Phone Number: 345-2397**
Definition: Sole Source is a good or service that is only available from one (1) source (vendor manufacturer, etc...)	
Unique Goods / Services Requested for Sole Source Purchase (describe in detail below)	
Contract for train the trainer training on Violent Confrontation Avoidance for Educators. The training will be for 20-30 individuals who will in turn train the rest of the District staff.	
Vendor Name: School Safety Center Foundation, Inc.	**Email:**
Vendor Contact: Robert O. Laird	**Phone Number: 601-732-2192**
Justification Information	
1. Why the uniquely specified goods are required?	
The training is a part of the safety initiative to improve safety in the District and to reduce the cost of injuries to employees.	
2. Why good or services available from other vendors /competitors are not acceptable?	
The training is unique in its approach to the handling of violent confrontations, it allows a train the trainer model which allows the District to train all employees at a low cost, and the School Safety Center Foundation is able to meet the compressed time frame necessary to have all staff members trained by the end of October.	
3. Other relevant information if any (i.e., attach manufacturer's statement verifying exclusive availability of product etc...)	
4. List the Names of other Vendors contacted & Price Quotes:	
I certify the above information is true and correct and that I have no financial, personal or other beneficial interest in the specified vendor.	
Your sole source request will not be approved without the required signatures below:	
Department Head	Date
CFO	Date
Superintendent	Date

JKC

Sole Source Checklist

1. Check one of the following:

X **One-of-a-kind** The commodity or service has no competitive product and is available from only one supplier.
Prior to checking this box you must complete each of the following tasks:

- Search the internet for companies providing similar services.
- Search purchasing files to determine if district has a record of vendors(s) that have provided similar services.
- Document search activities and findings

☐ **Compatibility** The commodity or service must match existing brand of equipment for compatibility and is available from only one vendor.
Prior to checking this box you must complete the following task:

- Provide documentation from the provider of the original equipment/services that the equipment/services in question must be provided by the vendor in question

☐ **Replacement Part** The commodity is a replacement part for a specific brand of existing equipment and is available from only one supplier.
Prior to checking this box you must complete the following task:

- Document a search for additional suppliers

X **Delivery Date** Only one supplier can meet necessary delivery requirements.
Prior to checking this box you must complete each of the following tasks:

- Document delivery date and quotes from at least two other vendors
- Document rationale in support of treating the delivery date as mission critical

☐ **Research Continuity** The commodity or service must comply with established District standards and is available from only one supplier.
Prior to checking this box you must complete the following task:

- Document district adoption of standard (i.e. Textbook adoption)

☐ **Unique Design** The commodity or service must meet physical design or quality requirements and is available from only one supplier.
Prior to checking this box you must complete the following task:

- Sole supplier (i.e. Regional Distributor)

☐ **Emergency** URGENT NEED for the item or service does not permit soliciting competitive bids, as in cases of emergencies, disasters, etc.
Prior to checking this box you must complete the following task:

- Complete Emergency Purchase Form

2. If the Sole Source Criteria is met, then complete the Sole Source Form;
3. If the Sole Source Criteria are no met, then the item must be bid.

School Safety Center Foundation Inc.
1091 Line Creek Road
Morton, MS 39117
Phone: 601-732-2192

Background

The School Safety Center Foundation, Inc.(SSCFI), is a 501-©-(3) non-profit group established in 2010, to furnish training and technical assistance to those school districts within the US that are not covered by a designated US Department of Education or a state school safety center. The center uses both nationally recognized standards of school safety and generally accepted standards of school safety to assist districts in promoting a safe and orderly education environment as well as deal with crisis response operations.

All center consultants are recognized leaders and subject matter experts in the areas of law enforcement, physical security, behavioral science, education administration, and emergency services as they relate to the safe and orderly education environment. Several of the consultants have acted as expert witnesses in both federal and state courts. If any client district of the center becomes involved in litigation concerning a center recommendation, the center will furnish an expert witness for testimony. Additionally, the center will refund all charges if the district is not satisfied with the quality of service.

Services Provided

Services are tailored to the needs of the specific school district based on the state in which it is located and applicable state codes.

Crisis Response Team: The center maintains the only education emphasis crisis response team in the US with a specific expertise in assisting school districts to restore full education operations in the shortest amount of time possible following a disaster.

School Resource Officer Training: The center teaches the Mississippi Department of Education School Resource Officer Basic Course curriculum which includes training on school law for the SRO, how to conduct school safety assessments, how to write crises response plans, and how to conduct character education training.

School Safety Officer Training: The center teaches the Mississippi Department of Education School Safety Officer Basic Course curriculum for school security officer which includes school law, patrol operations and report writing, Passive Restraint for Educators, Oleoresin Capsicum certification, as well as First Aid and CPR.

School Safety Administrator Training: The center teaches the Mississippi Department of Education School Safety Administrator course curriculum for those personnel assigned

as school safety administrators as an additional duty. This is primarily to familiarize administrators with the fundamentals of school safety to include school safety assessments, crisis plan development, school discipline, student restraint and search and seizure issues, as well as litigation avoidance.

School Safety Assessments: Comprehensive assessments of a local school's, school safety plan which includes complaints with state and federal law, physical security, health and safety, crises response plan, student compliance, buildings and grounds as well as programs that promote compliant student behavior.

Crisis Plan Development: This is a one day session wherein administrators come in to a computer center with an electronic copy of their current crisis plan and conduct a review and revision with the assistance of a consultant. In most cases, it allows the administrator to walk out with their crisis plan 80% updated for the next year.

Juvenile Threat Assessment: This is a train the trainer class wherein SROs, social workers, counselors, and juvenile probation officers are trained to conduct a four-pronged behavioral assessment of a student who has made a serious threat or has manifested violent tendencies. The goal of the assessment is to predict violent behavior and initiate intervention to prevent it.

Passive Restraint for Educators: A 12 hour certification class focused on the legal aspects of student restraint during emergency situation to include the role of verbal de-escalation, continuum of restraint and liability issues. Includes practical training in the non-impact restraint system suitable for all district employees utilized by the Mississippi Department of Education.

Violent Confrontation Avoidance for Educators: A 4 hour class in the kinesic and behavioral indicators of impending assault or other violent behavior that may be directed against staff. Includes training in reading personnel for signs and symptoms of violent behavior. Immediate response procedures, how to de-escalate a situation and when to flee. It is excellent training for work place safety.

Bullying Mitigation and Response: An 8 hour class in the current state law regarding bullying and the supporting school policy. Includes specifics of how to investigate and respond to bullying incidents as well as documentation to avoid litigation. Includes the most current information regarding the bullying paradigm wherein more emphasis is placed on victim behavior and intervention at that level. Includes detailed training on the "victim" profile that most bullies are attracted to.

School District Occupational Safety Planning: A 4 hour, detailed overview of a recommended district crisis response and occupational safety manual to include recommended policies and procedures to enhance staff safety and reduce worker compensation costs. This includes a detailed discussion of worker compensation fraud in the education environment.

1091 Line Creek Road, Morton,
Mississippi 39117

Phone: 601-732-2192
Fax: 601-359-3235
Rlaird@mde.k12.ms.us

Robert O. Laird, CFE, CSSD

Qualifications

- Twenty-eight years experience in industrial, governmental, and military safety and security operations. This includes operational assessment and effectiveness studies of industrial clients, juvenile correctional agencies, and school districts as well as state agencies.
- Seven years experience as a Special Agent with the Federal Bureau of Investigation specializing in Foreign Counter-Intelligence and Counter Terrorism.
- Fiscal Director of a $46 million economic development program.
- Director of Mississippi Department of Education School Safety Division with responsibility for the law enforcement, safety and security of ½ million students and 1600 educational facilities and 45 campus police departments compromising 378 commissioned officers and 280 safety officers.

Extensive experience in interagency collaborations and task force matters at the local, state, federal, and international level.

Experience

1999–Present **Mississippi Department of Education**

Director of School Safety

- Researched and designed the first comprehensive set of school safety standards for all school districts in the state.
- Designed and implemented the first comprehensive threat assessment protocol adopted by a state education agency in the United States.
- Organized and managed the division responsible for all aspects of school security and safety for over 1600 K-12 educational facilities and 45 campus police departments.
- Designed and implemented the first computerized incident reporting system in the state.
- Recruited, trained, and led the first state educational crisis response team in the United States.
- Established crisis response standards for all school facilities.
- Designed and implemented the Mississippi School Police Officer and School Safety Officer Basic Course.
- Augmented appropriated budget with an additional 30% of funding to enhance operations annually.

1995–1999 Mississippi Department of Human Services

Enterprise Community/Empowerment Zone Program Manager

- Established and maintained fiscal standards, program standards, and managed subordinate directors of a $46 million economic development program.
- Conducted extensive research, training, and analysis regarding impoverished area economic development.
- Managed the operations, performance and security procedures for three juvenile correctional facilities.
- Designed, implemented and managed the first juvenile correctional officer training course in the state.

1991–1995 Vanguard Consultants, Morton, Mississippi

Owner

- Conducted complex professional fraud examination, insurance fraud investigation, and criminal investigation as well as furnishing expert witness testimony in various federal and state jurisdictions.
- Conducted extensive training in fraud, investigation, security management, crisis response operations and behavioral science to corporate and government clients.

1984–1991 Federal Bureau of Investigation

Special Agent

- Conducted complex investigation regarding white-collar crime, counter intelligence investigations, and counter terrorism.
- Managed a major foreign counter intelligence investigation regarding illegal technology transfer (Weapons of Mass Destruction) to hostile nations.
- Served in a variety of locations nation and worldwide.
- Assigned to the national nuclear explosives search team.
- Collateral assignment as a chemical, nuclear, biological weapons analyst.

1980-1984 United States Army (Captain)

Company Commander

- Responsible for the maintenance, training, logistics, and performance of an armored cavalry troop assigned to patrol a 110 km sector of the East German border.
- Jointly participated in international investigations with the German Federal Border Police, Federal Criminal Police, and National Police.
- Chemical, Biological and Radiological Warfare Officer

Education

1976–1980 University of Southern Mississippi

BS Justice Administration Hattiesburg, Mississippi

1980-1991 Completed the following professional courses.

Federal Bureau of Investigation Training Academy, Quantico, VA

United States Department of State Foreign Service Officer Course, Washington, DC

United States Department of Defense Intelligence Staff College, Washington, DC

Laboratory for Scientific Interviewing, Tel Aviv, Israel

German BundesGrenzschutz Akademie, Coburg, FRG

7th ATC Nuclear, Biological, and Radiological Warfare Course

7th ATC Motor Officer Course

French Commando School

Professional Certification

Certified Fraud Examiner, National Society of Fraud Examiners

Certified Safety and Security Director, World Safety Organization

Certified School Resource Officer, National Assn of School Resource Officers

Certified SRO Instructor, National Assn of School Resource Officers

Certified SRO Practitioner, National Assn of School Resource Officers

German Language USDS Level II

Russian Language USDS Level III

Published Works and Courses

The following books were published by the Mississippi Department of Education:

School Safety Law and Policy Development Manual

Occupational Safety and Crisis Response Planning Manual

Designed and taught the following professional courses at various state, local and international conferences:

Terrorism for Teachers

The Art of Kinesic Interviewing

Fundamentals of Fraud Examination

Education Crisis Response Operations

Joint Incident Command Management Operations For Schools

Violent Confrontation Avoidance for Social Workers

Human Intelligence Sources and Collection

School Safety Plan Development

Defensive Tactics for Educators

Internal Investigation Techniques and Operations

Juvenile Corrections Restraint Issues

School Safety Law and Policy Development

Juvenile Threat Assessment Protocol

Use of Force Investigative Techniques

School Resource Officer/School Safety Officer Basic Course

Counter-terrorism for SROs

An Overview of Domestic and Foreign Terrorism: Issues and Origins

Business Intelligence Collection and Analysis

Manipulation of Human Behavior

Educational/Industrial Bomb Threat Procedures

Sexual Harassment

Board Memberships

Gulf Coast Regional Community Policing Institute, Board Member
US Department of Education, Pandemic Planning Council
US Department of Justice, Iraqi Reconstruction School Safety Advisor
National School Safety Center Homeland Defense Advisory Council
Southern District of Mississippi US Attorney's Terrorism Advisory Group
Governor's Terrorism Task Force, Member
State Juvenile Justice Facility Task Force, Member
State Juvenile Justice Task Force, Member
Mississippi Institute for School Safety, President
Mississippi Association of School Resource Officers, Board Education Advisor

3

SAINT LOUIS PUBLIC SCHOOLS

Date: August 11, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Enos K. Moss, CFO/Treasurer

VENDOR SELECTION METHOD:

	RFP/Bid
	Sole Source
	Board Policy
X	Membership

Agenda Item: 09-09-10-03

Information:	
Conference:	
Action:	X

SUBJECT:

To approve the renewal of the membership with the National School Boards' Association (NSBA) for the period October 1, 2010 to September 30, 2011. The membership dues will not exceed $13,750.

BACKGROUND:

The National School Boards Association is a not-for-profit organization representing State Associations of school boards and their member districts across the United States. Its mission is working with and through our State Associations advocating for equity and excellence in public education through school board leadership. NSBA achieves that mission by representing the school board perspective in working with federal government agencies and national organizations that impact education, and provides vital information and services to State Associations of school boards throughout the nation.

CSIP: Goal # _____ Row # _____ **MSIP:** _____

FUNDING SOURCE: (Fund Type) - (Function) - (Object Code) - (Location Code) - (Project Code)

Fund Source: 110 - 2311 - 6381 - 800 - 00 GOB **Amount:** $ 13,750.00	**Requisition #:**
Fund Source: - - - - **Amount:**	**Requisition #:**
Fund Source: - - - - **Amount:**	**Requisition #:**
Cost not to Exceed: $ 13,750.00	**Pending Funding Availability** **Vendor #:** 600002013

Department: Office of the Board

Requestor: _____

Angela Banks

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed By _____ Reviewed By _____ Reviewed By Budget _____

rec'd 7/27/10 pl

National School Boards Association
1680 Duke Street, Alexandria, VA 22314-3493
Phone: 703-838-6722 FAX: 703-548-5560
Federal ID #: 36-2210015

Bill To:

Saint Louis Public Schools
801 N 11th St
Saint Louis MO 63101-1015

Invoice

Invoice #	94845
Invoice Date	06/08/2010
PO #	
ID #	0000000908
Bill To #	0000000908

Student Enrollment: 26,108

Description	Amount
NSBA's National Affiliate Fees	$13,750.00
Enrollment Category: CUBE	
For The Period: 10/01/2010 To 09/30/2011	
Total Due In US Funds	$13,750.00

Your district's National Affiliate fees include subscriptions to School Board News at the non-deductible rate of $28 per subscription, and to American School Board Journal at the non-deductible discounted rate of $30 per subscription, for your full school board and superintendent Current American School Board Journal subscriptions will be converted upon expiration.

Please send payments to:
National School Boards Association PO Box 1807, Merrifield, VA, 22116-8007

Please detach and return with your remittance

Saint Louis Public Schools
801 N 11th St
Saint Louis MO 63101-1015

Invoice # 94845 **Bill To ID #** 0000000908
Invoice Date 06/08/2010 **ID #** 0000000908

Select Payment Method

☐ Check Enclosed (made payable to NSBA in U.S.Funds)
☐ VISA ☐ Master Card ☐ AMEX Exp Date ____/____
CVV _____
Card # _____
Name as it appears on card _____
(Please Print)
Cardholder's Signature _____
Cardholder's Phone no _____
Cardholder's Zipcode _____
Total Due $13,750.00 Amount Paid $ _____

Please send payments to:

National School Boards Association
PO Box 1807, Merrifield, VA, 22116-8007

SAINT LOUIS PUBLIC SCHOOLS

Date: August 3, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Sharonica Hardin, Chief Human Resource Officer

VENDOR SELECTION METHOD:

[X]	RFP/Bid	029-0910	
[ ]	Sole Source		
[ ]	Contract Renewal	*Previous Bd. Res. #*	
[ ]	Ratification		

Agenda Item:	[ ]	09-09-10-04
Information:	[ ]	
Conference:	[ ]	
Action:	[X]	

SUBJECT:

To approve St. Louis Public School's group Medical, Dental, Short-Term Disability, Long Term Disability plans, Vision, Prescription (RX) and Life Insurance for the period of January 1, 2011 - December 31, 2011 in an amount not to exceed the annual estimated total of $27,822,986.

BACKGROUND:

St. Louis Public Schools is currently facing a deficit. The District requested Holmes Murphy market all lines of benefit coverage to address the growing deficit, and to obtain a package which would positively impact its financials while providing employees with a competitive benefit package. The upcoming renewal estimate with UHC would have resulted in a 14.8% increase in cost w/o RX. The UHC 2011 proposal, after plan design changes, and all other lines of coverage including RX will result in a .02% increase to the District. The packet contains information regarding the following: 2011 Medical Renewal Calculations and 2010 Historical Increases, January 1, 2011 Employee Benefits Renewal - Executive Summary.

CSIP: **Goal #** SLPS Goal #2 - Process and Performance **Row #** 154 **MSIP:** 5.1

FUNDING SOURCE: (Fund Type) - (Function) - (Object Code) - (Location Code) - (Project Code)

Fund Source: - - - -	**Requisition #:** Board of Education Health Benefit Trust
Amount: $ 27,822,986.00	
Fund Source: - - - -	**Requisition #:**
Amount:	
Fund Source: - - - -	**Requisition #:**
Amount:	
Cost not to Exceed: $ 27,822,986.00 [ ] **Pending Funding Availability**	**Vendor #:** Various

Department: Human Resources

Requestor: Patricia Canada

Angela Banks

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Sharonica Hardin, Chief Human Resource Officer

Dr. Kelvin R. Adams, Superintendent

Reviewed By _____ Reviewed By _____ Reviewed By Budget _____

St. Louis Public Schools
2011 Benefit Recommendations - Board Overview

Due to budgetary concerns, the SLPS Human Resources and Benefits Team understands the current level of benefits are not feasible. The following lines of coverage were marketed for the 2011 benefits plan year: medical, wellness, EAP, pharmacy, dental, vision, life, AD&D, voluntary life, short-term disability and long-term disability.

Although the marketing of these services was a Public Bid, 107 vendors were notified of the bid posting. 44 vendors did not reply, 36 declined to quote, and 27 vendors provided proposals.

Below is a high level summary of the current estimated annual premiums compared to the recommendation for the 2011 plan year. This recommendation was shared with the Joint Benefits Committee on July 16, 2010.

Proposed - Renew medical, wellness, & EAP with UHC base/buy-up (base is $500 deductible and buy up is $200 IN); dental moves to Delta Dental using their 3-tier network approach; life & vol life move to CIGNA matching current plan designs for all plans; renew STD with CIGNA (9 day elim); renew vision with current plan.

		CHART REFLECTS ACTIVE POPULATION ONLY								
		TOTAL Estimated Annual Premium			Employee Responsibility (1)			District Responsibility (1)		
Coverage	Carrier	Current	Proposed	% Change	Current	Proposed	% Change	Current	Proposed	% Change
Medical [2]	UHC	$ 23,930,648	$ 25,006,290	4.5%	$ 3,884,065	$ 5,339,322	37.5%	$ 20,046,583	$ 19,666,968	-1.9%
Wellness	UHC	Included above	Included above	0.0%	Included above	Included above	0.0%	Included above	Included above	0.0%
Estimated Rx Cost [3]	Medco to ESI	$ 8,782,119	$ 9,346,191	6.4%	$ 3,854,622	$ 4,102,203	6.4%	$ 4,927,497	$ 5,243,988	6.4%
Dental	UHC to Delta	$ 1,377,464	$ 1,575,745	14.4%	$ 411,030	$ 541,824	31.8%	$ 966,434	$ 1,033,921	7.0%
Dental Pkg Savings Discount [4]		$ (218,340)	$ -		$ -	$ -		$ (218,340)	$ -	
Vision	VBA	$ 116,917	$ 108,571	-7.1%	$ 43,459	$ 40,455	-6.9%	$ 73,458	$ 68,116	-7.3%
Basic Life	UHC to CIGNA	$ 331,858	$ 291,258	-12.2%	$ -	$ -	0.0%	$ 331,858	$ 291,258	-12.2%
Voluntary Life	UHC to CIGNA	$ 236,749	$ 236,749	0.0%	$ 236,749	$ 236,749	0.0%	$ -	$ -	0.0%
Life Pkg Savings Discount [4]		$ (218,340)	$ -		$ -	$ -		$ (218,340)	$ -	
STD	CIGNA	$ 1,234,113	$ 991,751	-19.6%	$ -	$ -	0.0%	$ 1,234,113	$ 991,751	-19.6%
LTD	CIGNA	$ 617,841	$ 525,041	-15.0%	$ -	$ -	0.0%	$ 617,841	$ 525,041	-15.0%
EAP [6]	UHC	$ 1,944	$ 1,944	0.0%	$ -	$ -	0.0%	$ 1,944	$ 1,944	0.0%
Total Premium		**$ 36,192,973**	**$ 38,083,539**		**$ 8,429,925**	**$ 10,260,553**		**$ 27,763,048**	**$ 27,822,986**	
Total Savings/Cost			**$ 1,890,566**			**$ 1,830,628**			**$ 59,939**	
Percent of Change			**5.2%**			**21.7%**			**0.2%**	

Renewal Scenario Assumptions / Notes:

1. **Employee / District responsibility assumes current contribution split (District pays 100% of the Employee Only Medical, Rx, Dental, Vision, Basic Life, STD, & LTD. Excludes retiree subsidy of $80 per retiree on medical plan per month.) The Base/Buy Up options shown assumes SLPS pays 100% of the employee only BASE premium. It also assumes the current Choice Plus H membership will enroll in the proposed buy-up plan.** The employee overall responsibility will vary greatly by actual enrollment.
2. **Annual medical premium assumes Choice Plus H enrollment remains in the buy-up plan.**
3. **Rx premiums reflect estimated analysis of recommended premiums and not actual plan costs. Actual plan costs are determined by utilization.**
4. **UnitedHealthcare Packaged Savings discounts are a premium credit on the medical bill. Current premiums in the total estimated annual premium & district responsibility are based on a discount of $10 PEPM ($5 for Dental and $5 for Life) using current enrollment** ($10 x 12 months x 3,639 EEs). All packaged savings discounts expire 12/31/2010.
5. **Estimates are based on enrollment assumptions provided in the SLPS census data used for marketing the 2011 benefits.**
6. **EAP enrollment assumes 75 Active employees who do not participate on the medical plan. EAP services are currently automatically included for medical plan participants.**

The SLPS Benefits Team reviewed several carrier and plan design options prior to developing the above recommendation. Below are additional overviews of some of the considerations:

MEDICAL

With Medical being our largest spend in our benefits package, we will elaborate more on the marketing considerations for the medical plan with a brief overview of the other benefit programs considered. It is important to note that GHP also provided a fully insured proposal but was much more expensive than both UHC and Anthem. We also explored self-funded options; however, they were not financially attractive compared to the fully insured offers.

Below are high level carrier and benefit considerations reviewed during our marketing and analysis process:

St. Louis Public Schools
2011 Benefit Recommendations - Board Overview

Current Dual Option Arrangement/Plan Designs

Carrier/Vendor	% Increase (Active+Retiree Enrollment)	Medical Plan Option 1	Medical Plan Option 2
UHC - Current Plans	12.7%	SLPS Pays 100% of EE Only Premium $250/$500 x2 Deductible $1,750/$3,500 x2 OOP (includes ded) 80%-90% / 70% Coinsurance $15/30 OV Copay $100 ER / $50 UC Copay	SLPS Pays 100% of EE Only Premium $200/$2,000 x2 Deductible $700/$6,000 x2 OOP (includes ded) 90% / 70% Coinsurance $10/20 OV Copay $75 ER / $50 UC Copay
UHC - No Wellness Incentives	12.1%		
Anthem - No Wellness Incentives	10.5%		
Anthem - No Wellness Incentives & No BJC on Plan 2 (Anthem also provided an option with No BJC on the Low Plan at +5.3% but the benefit levels did not match up to any other offer shown.)	6.7%		

Base / Buy Up Option - $300 Deductible Base Plan

Carrier/Vendor	% Increase (Active+Retiree Enrollment)	Base Plan	Buy Up Plan
UHC	5.4%	SLPS Pays 100% of EE Only Premium $300/$600 x2 Deductible $3,300/$6,600 x2 OOP (includes ded) 80% / 70% Coinsurance $25/35 OV Copay $250 ER / $75 UC Copay	SLPS Pays 100% of EE BASE Only $200/$400 x2 Deductible $1,200/$2,400 x2 OOP (includes ded) 90% / 70% Coinsurance $15/30 OV Copay $150 ER / $50 UC Copay
UHC - No Wellness Incentives	4.9%		
Anthem - No Wellness Incentives	7.8%		
Anthem - No BJC on Base Plan (Benefits not as strong as reflected due to state filing restrictions)	4.2%		

Assumes current Medical Plan Option 2 enrollment in the Buy Up Plan.

Base / Buy Up Option - $500 Deductible Base Plan - SLPS BENEFIT TEAM RECOMMENDATION

Carrier/Vendor	% Increase (Active+Retiree Enrollment)	Base Plan	Buy Up Plan
UHC	4.2%	SLPS Pays 100% of EE Only Premium $500/$1,000 x2 Deductible $3,000/$6,000 x2 OOP (includes ded) 80% / 70% Coinsurance $25/35 OV Copay $250 ER / $75 UC Copay	SLPS Pays 100% of EE BASE Only $200/$400 x2 Deductible $1,200/$2,400 x2 OOP (includes ded) 90% / 70% Coinsurance $15/30 OV Copay $150 ER / $50 UC Copay
UHC - No Wellness Incentives	3.7%		
Anthem - No Wellness Incentives	8.6%		

Assumes current Medical Plan Option 2 enrollment in the Buy Up Plan.

Base / Buy Up Option - $1,000 Deductible Base Plan

Carrier/Vendor	% Increase (Active+Retiree Enrollment)	Base Plan	Buy Up Plan
UHC	1.6%	SLPS Pays 100% of EE Only Premium $1,000/$2,000 x2 Deductible $3,500/$7,000 x2 OOP (includes ded) 80%/ 70% Coinsurance $25/35 OV Copay $250 ER / $75 UC Copay	SLPS Pays 100% of EE BASE Only $200/$400 x2 Deductible $1,200/$2,400 x2 OOP (includes ded) 90% / 70% Coinsurance $15/30 OV Copay $150 ER / $50 UC Copay
UHC - No Wellness Incentives	1.1%		
Anthem - No Wellness Incentives	5.8%		

Assumes current Medical Plan Option 2 enrollment in the Buy Up Plan.

In order to avoid last minute pricing changes, both UHC and Anthem were asked to confirm if their proposals reflected their best and final offers. On July 8, 2010, both carriers confirmed their offers were their best and final offers.

The Anthem offers which excluded the BJC Network in one of the plan designs was not strongly considered due to the competitiveness of other proposals. Also, about 48% of our overall hospital claim spend is at a BJC facility.

WELLNESS AND EAP

The District's current Wellness and EAP services are combined with the UHC medical plan. Both services are still available with the recommended medical plans and the Benefits Team recommends maintaining these benefits.

PHARMACY

Two finalists were interviewed again this year, Medco (current vendor) and Express Scripts (ESI). The Express Scripts pricing offer assumes the District would become a member of the St. Louis Business Health Coalition (BHC). Membership in the BHC would enter the District into a 3 year commitment. However, the District would be able to terminate the pharmacy contract with ESI outside of the BHC membership. After BHC estimated membership fees and participation fees, the estimated 2009 claims savings if we were with ESI would have saved the District about $330,531, compared to Medco's 2011 pricing. Based on the estimated savings and ESI's commitment to our community, the Benefits Team recommends moving the pharmacy services to ESI.

DENTAL

Employees have expressed their concern of the declining network with UnitedHealthcare. Although dental networks are not near as extensive as medical networks, Delta Dental is considered the premier network in the St. Louis area. Delta Dental also provided a two year rate guarantee which is competitive to the market. Therefore, the Benefits Team recommends changing plans and carriers from UnitedHealthcare to Delta Dental. The recommended change includes moving from two plan designs to one plan design. However, the one plan design recommended includes three different level of benefits depending on the network utilization/selection at time of service.

VISION

Vision Benefits of America (VBA) continues to be priced significantly below market and the employees are familiar with the program. Therefore, there are no plan or carrier change recommendations.

LIFE, AD&D, AND VOLUNTARY LIFE

UHC is the current life insurance carrier. Since their packaged savings discounts expires December 31, 2010, they are no longer the most competitively priced vendor. Cigna offers savings to the District and includes a three year rate guarantee. Therefore, the Benefits Team recommends moving these coverages from UHC to Cigna.

SHORT-TERM DISABILITY

Cigna is the current short-term disability carrier and they remain the most competitively priced. The Benefits Team recommends renewing with Cigna and incorporating a slight change in the elimination period in order to provide additional savings and mirror up to the Districts PTO/sick time policy. Cigna's reduced rates are guaranteed for three years.

LONG-TERM DISABILITY

Cigna is also the current long-term disability carrier and they remain the most competitively priced for this line of coverage too. The Benefits Team recommends renewing the current plan with Cigna. Cigna's reduced rates are guaranteed for three years.

5

SAINT LOUIS PUBLIC SCHOOLS

Date: August 3, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Sharonica Hardin, Chief Human Resource Officer

VENDOR SELECTION METHOD:

	RFP/Bid		Agenda Item:	09-09-10-05
	Sole Source		Information:	
	Contract Renewal *Previous Bd. Res. #*		Conference:	
X	Medical Plan Change		Action:	X

SUBJECT:

To approve increasing the Medical Flexible Spending Account Limit to $1,500.00. This amount aligns the program more closely with the 2011 Medical Plan Deductibles, Co-Insurance and Co-Pay Expenses.

BACKGROUND:

The IRS maximum allowable for this program is $2,500.00. The District's current Medical Flexible Spending Account Limit is $600.00 . This amount has been in place since the plan's inception in 2006. The current amount does not attract employees to enroll in Flexible Spending and does not cover the current plan year Deductible and Co-Insurance amounts. While there is no cost to the District, there is some financial potential liability for any employee that would separate from the District and has submitted claims for the yearly annual maximum.

CSIP: **Goal #** SLPS Goal #2 - Process and Performance **Row #** 154 **MSIP:** 5.1

FUNDING SOURCE: (Fund Type) - (Function) - (Object Code) - (Location Code) - (Project Code)

Fund Source: - - - - **Amount:**	**Requisition #:**
Fund Source: - - - - **Amount:**	**Requisition #:**
Fund Source: - - - - **Amount:**	**Requisition #:**
Cost not to Exceed:	**Pending Funding Availability** **Vendor #:** NA

Department: Human Resources

Requestor: Patricia Canada

Sharonica Hardin, Chief Human Resource Officer

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed By _____ Reviewed By _____ Reviewed By Budget _____

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SAINT LOUIS PUBLIC SCHOOLS

Date: August 11, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Dr. Jesolyn Larry, Interim Info.Technology Officer

VENDOR SELECTION METHOD:

☒ RFP/Bid RFP 012-0910
☐ Sole Source
☐ Contract Renewal
☐ Ratification

Previous Bd. Res. #:

Agenda Item: 09-09-10-06
Information: ☐
Conference: ☐
Action: ☒

SUBJECT:
To approve a dollar limitation on the previously approved contract with Dell Corporation as the standard vendor for technology purchases (Board Resolution 06-24-10-24). The cost of equipment purchased under this contract will not exceed $2,000,000 for this fiscal year.

BACKGROUND:
This project encompasses entering into a contractual agreement with Dell Corporation for standardization and direct purchase of laptops, desktops, netbooks, servers, storage devices, peripherals and spare parts. The contract requires that Dell image, deliver and install all units. Dell was selected through the RFP process to receive this contract which will allow the building and configuration of each system to the specifications of the District at highly competitive prices.

CSIP: Goal 2: Process Performance **Row:** 93 **MSIP:** 6.4.1

FUNDING SOURCE: **(ex: 110 Fund Type – 2218 Function– 6411 Object Code - 111 Location Code – 00 Project Code)**

Fund Source: Various		**Requisition #:**
Amount: $2,000,000.00		
Fund Source:		**Requisition #:**
Amount:		
Fund Source:		**Requisition #:**
Amount:		
Cost not to Exceed: $2,000,000.00	☐ **Pending Funding Availability**	**Vendor #:** 600005394

Department: Technology

Requestor: J.F. Larry

Dr. Jesolyn Larry, Interim Info.Technology Officer

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed by Budget: _____

SAINT LOUIS PUBLIC SCHOOLS

Date: May 28, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Dr. Jesolyn Larry, Interim Info.Technology Officer

VENDOR SELECTION METHOD:

☒ RFP/Bid
☐ Sole Source
☐ Contract Renewal
☐ Ratification

Previous Bd. Res. #: 09-06-07-06

Agenda Item: 06-24-10-24
Information: ☐
Conference: ☐
Action: ☒

SUBJECT:
To approve a contract with Dell Corporation as the standard vendor for technology purchases for items such as, personal laptops, desktops, tablet computers, servers, storage devices and peripherals, for the period beginning July 1, 2010 through June 30,2011 with a possible renewal for 2 additional years.

BACKGROUND:
This project encompasses entering into a contractual agreement with Dell Corporation for standardization and direct purchase of servers, storage devices, peripherals, desktop, notebook and laptop computers. The contract requires that Dell image, install and deliver all units. Dell is a diversified information supplier that sells numerous products directly to its customers. This direct model allows the building of each system to order and ensures that the District receives systems configured to specifications at highly competitive prices.

CSIP: Goal 2: Process Performance **Row:** 93 **MSIP:** 6.4.1

FUNDING SOURCE: (ex: 110 Fund Type – 2218 Function– 6411 Object Code - 111 Location Code – 00 Project Code)

Fund Source:	GOB	**Requisition #:**
Amount: $		
Fund Source:		**Requisition #:**
Amount:		
Fund Source:		**Requisition #:**
Amount:		
Cost not to Exceed: $ 0.00	☒ **Pending Funding Availability**	**Vendor #:** 600005394

Department: Technology

Requestor: J.F. Larry

Dr. Jesolyn Larry, Interim Info.Technology Officer

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed by Budget:

Vendor Performance Report

Type of report: Final ☒ Quarterly ☐	**Report Date: 5-27-2010**
Dept / School: Information Technology	**Reported By: J. F. Larry**
Vendor: Tyler Technologies	**Vendor #: 600013770**
Contract # / P.O/ #: 4500149292/4500148881/4500149614	**Contract Name:**
Contract Amount: $ 402,000.00	**Award Date: 7-21-09**
Purpose of Contract (Brief Description): To provide the District's Student Information System which is the authoritative source for the collection and reporting of student data.	

Performance Ratings: Summarize the vendor's performance and circle the number which best describes their performance in that category. See Vendor Performance Report Instructions for explanations of categories and numeric ratings (*please attach additional sheets if necessary*). **Ratings** 5 = Exceptional; 4 = Very Good; 3 = Satisfactory; 2 = Marginal; 1 = Unsatisfactory

Category	Rating	Comments (Brief)
Quality of Goods / Services	**5 4 X 3 2 1**	
Timeliness of Delivery or Performance	**5 4 X 3 2 1**	
Business Relations	**5 4 X 3 2 1**	
Customer Satisfaction	**5 4 X 3 2 1**	
Cost Control	**5 4 3 X 2 1**	
Average Score	3.8	Add above ratings: divide the total by the number of areas being rated.

Must purchase internet service - Not a viable option.

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910

Purchase and Installation of Computers

EVALUATION DATE: 5.25.10
VENDOR: AT+T
TOTAL COMBINED POINTS: _____

Total points in an evaluation area should be averaged from all evaluators. For example, if there are five evaluators their rating should be averaged, i.e., total points of all five evaluators divided by the number of evaluators

1. Vendor's experience working with the District -- 10

		Total	Avg
Evaluator #1	Total Points: 6	24	4.8
Evaluator #2	Total Points: 6		
Evaluator #3	Total Points: 4		
Evaluator #4	Total Points: 6		
Evaluator #5	Total Points: 2		

2. Submitting prices for equipment configuration, including video monitors, hard drives and products price list -- 5

Evaluator #1	Total Points: 2	11	2.2
Evaluator #2	Total Points: 2		
Evaluator #3	Total Points: 3		
Evaluator #4	Total Points: 3		
Evaluator #5	Total Points: 1		

3. Company's plan for delivery and installation of equipment -- 5

Evaluator #1	Total Points: 1	8	1.6
Evaluator #2	Total Points: 1		
Evaluator #3	Total Points: 2		
Evaluator #4	Total Points: 3		
Evaluator #5	Total Points: 1		

4. Vendor's compliance with submitting an employee purchase program -- 5

Evaluator #1	Total Points: 1	8	1.6
Evaluator #2	Total Points: 1		
Evaluator #3	Total Points: 2		
Evaluator #4	Total Points: 3		
Evaluator #5	Total Points: 1		

5. Cost of switching vendors -- 5

Total / Avg

Evaluator #1 Total Points: 1
Evaluator #2 Total Points: 1
Evaluator #3 Total Points: 2
Evaluator #4 Total Points: 3
Evaluator #5 Total Points: 1

8 / 1.6

6. Firm's warranty Program -- 5

Evaluator #1 Total Points: 1
Evaluator #2 Total Points: 1
Evaluator #3 Total Points: 3
Evaluator #4 Total Points: 2
Evaluator #5 Total Points: 1

9 / 1.8

7. MWBE Participation -- 5

Evaluator #1 Total Points: 1
Evaluator #2 Total Points: 2
Evaluator #3 Total Points: 3
Evaluator #4 Total Points: 3
Evaluator #5 Total Points: 1

10 / 2

8. Vendor's Experience and Demonstrated Expertise -- 10

Evaluator #1 Total Points: 4
Evaluator #2 Total Points: 6
Evaluator #3 Total Points: 6
Evaluator #4 Total Points: 6
Evaluator #5 Total Points: 2

24 / 4.8

9. Use of P-Card -- 10

Evaluator #1 Total Points: 6
Evaluator #2 Total Points: 2
Evaluator #3 Total Points: 6
Evaluator #4 Total Points: 10
Evaluator #5 Total Points: 2

26 / 5.2

10. Total Price and Cost Effectiveness -- 40

Evaluator #1 Total Points:
Evaluator #2 Total Points:
Evaluator #3 Total Points:
Evaluator #4 Total Points:
Evaluator #5 Total Points:

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4-8-10
VENDOR: AT&T
EVALUATOR #: Dave Lashbrook
#1

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards
2	4	6	8	10

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
1 Insufficient Response	✓ — 2 Marginal Response	3 Meets Standards	4 Exceeds Standards	5 Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	— Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
✓ 1 Insufficient Response	— 2 Marginal Response	3 Meets Standards	4 Exceeds Standards	5 Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response — Marginal Response ✓	Meets Standards	Exceeds Standards	Far Exceeds Standards	
2	4	6	8	10

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
no or non-response — Expensive	some expense ✓	limited expense	No cost or additional expense involved	
2	4	6	8	10

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: AT&T Netbook only
EVALUATOR #: 2

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
X Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
X Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
X Very Expensive	— Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
X Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
X no or non-response	— Expensive	some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4-9-10
VENDOR: AT&T
EVALUATOR #: 3

1. Vendor's Prior Relationship with District (10)				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	X Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

3. MWBE Participation (5)				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	Y Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
no or non-response	— Expensive	Y some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4/7/10
VENDOR: AT & T
EVALUATOR #: #4 Jamell Wren

1. **Vendor's Prior Relationship with District (10)**
Evaluate the Vendor's experience working with the District.
Quality Rating
Insufficient Response — Marginal Response ✓ Meets Standards Exceeds Standards Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.
Quality Rating
Insufficient Response — Marginal Response ✓ Meets Standards Exceeds Standards Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.
Quality Rating
Insufficient Response — Marginal Response ✓ Meets Standards Exceeds Standards Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.
Quality Rating
Insufficient Response — Marginal Response ✓ Meets Standards Exceeds Standards Far Exceeds Standards
Evaluate the cost of switching vendors.
Quality Rating
✓ Very Expensive — Expensive ✓ Some Expense Minimal Expense No Expense
Evaluate the firm's warranty program.
Quality Rating
Insufficient Response ✓ Marginal Response Meets Standards Exceeds Standards Far Exceeds Standards

3. **MWBE Participation (5)**
Evaluate the Firm's response on MWBE Certification.
Quality Rating
Insufficient Response Marginal Response ✓ Meets Standards Exceeds Standards Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
no or non-response	— Expensive	some expense	limited expense	✓ No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 5/24/10
VENDOR: AT&T
EVALUATOR #: 5

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	— Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
✓ no or non-response	— Expensive	some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost - Bid was incomplete - did not address all needs from RFP

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910

Purchase and Installation of Computers

EVALUATION DATE: 5.25.10
VENDOR: HP
TOTAL COMBINED POINTS: 75.6

Total points in an evaluation area should be averaged from all evaluators. For example, if there are five evaluators their rating should be averaged, i.e., total points of all five evaluators divided by the number of evaluators

1. Vendor's experience working with the District -- 10

		Total	Avg
Evaluator #1	Total Points: 4		
Evaluator #2	Total Points: 4		
Evaluator #3	Total Points: 6	26	5.2
Evaluator #4	Total Points: 6		
Evaluator #5	Total Points: 6		

2. Submitting prices for equipment configuration, including video monitors, hard drives and products price list -- 5

Evaluator #1	Total Points: 5		
Evaluator #2	Total Points: 3		
Evaluator #3	Total Points: 3	18	3.6
Evaluator #4	Total Points: 4		
Evaluator #5	Total Points: 3		

3. Company's plan for delivery and installation of equipment -- 5

Evaluator #1	Total Points: 4		
Evaluator #2	Total Points: 3		
Evaluator #3	Total Points: 2	15	3
Evaluator #4	Total Points: 3		
Evaluator #5	Total Points: 3		

4. Vendor's compliance with submitting an employee purchase program -- 5

Evaluator #1	Total Points: 3		
Evaluator #2	Total Points: 3		
Evaluator #3	Total Points: 3	16	3.2
Evaluator #4	Total Points: 4		
Evaluator #5	Total Points: 3		

5. Cost of switching vendors -- 5

		Total	Avg
Evaluator #1	Total Points: 1		
Evaluator #2	Total Points: 2		
Evaluator #3	Total Points: 2	12	2.4
Evaluator #4	Total Points: 4		
Evaluator #5	Total Points: 3		

6. Firm's warranty Program -- 5

Evaluator #1	Total Points: 2		
Evaluator #2	Total Points: 4		
Evaluator #3	Total Points: 2	15	3
Evaluator #4	Total Points: 4		
Evaluator #5	Total Points: 3		

7. MWBE Participation -- 5

Evaluator #1	Total Points: 1		
Evaluator #2	Total Points: 3		
Evaluator #3	Total Points: 3	12	2.4
Evaluator #4	Total Points: 3		
Evaluator #5	Total Points: 2		

8. Vendor's Experience and Demonstrated Expertise -- 10

Evaluator #1	Total Points: 6		
Evaluator #2	Total Points: 6		
Evaluator #3	Total Points: 6	32	6.4
Evaluator #4	Total Points: 6		
Evaluator #5	Total Points: 8		

9. Use of P-Card -- 10

Evaluator #1	Total Points: 6		
Evaluator #2	Total Points: 2		
Evaluator #3	Total Points: 6	32	6.4
Evaluator #4	Total Points: 10		
Evaluator #5	Total Points: 8		

10. Total Price and Cost Effectiveness -- 40

Evaluator #1	Total Points:	40 - note 6 of 6
Evaluator #2	Total Points:	
Evaluator #3	Total Points:	
Evaluator #4	Total Points:	
Evaluator #5	Total Points:	

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4-8-10
VENDOR: HP
EVALUATOR #: Dave Lashbrook #1

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	✓ Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	Marginal Response	Meets Standards	Exceeds Standards	✓ Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
Insufficient Response	Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	✓ Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
✓ Insufficient Response	Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
no or non-response	— Expensive	✓ some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: H. P.
EVALUATOR #: 2

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✔ Very Expensive	X Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	X Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
X no or non-response	— Expensive	some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

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SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4-9-10
VENDOR: HP
EVALUATOR #: 3

1. Vendor's Prior Relationship with District (10)

Evaluate the Vendor's experience working with the District.

Quality Rating

Insufficient Response — Marginal Response Y Meets Standards Exceeds Standards Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)

Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.

Quality Rating

Insufficient Response — Marginal Response Y Meets Standards Exceeds Standards Far Exceeds Standards

Evaluate the company's plan for delivery and installation of equipment.

Quality Rating

Insufficient Response X Marginal Response Meets Standards Exceeds Standards Far Exceeds Standards

Evaluate the vendor's compliance with submitting an employee purchase program.

Quality Rating

Insufficient Response — Marginal Response Y Meets Standards Exceeds Standards Far Exceeds Standards

Evaluate the cost of switching vendors.

Quality Rating

✔ Very Expensive Y Expensive Some Expense Minimal Expense No Expense

Evaluate the firm's warranty program.

Quality Rating

Insufficient Response X Marginal Response Meets Standards Exceeds Standards Far Exceeds Standards

3. MWBE Participation (5)

Evaluate the Firm's response on MWBE Certification.

Quality Rating

Insufficient Response — Marginal Response Y Meets Standards Exceeds Standards Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
no or non-response	— Expensive	X some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4/9/10
VENDOR: HP
EVALUATOR #: #4 Jarnell Wren

1. **Vendor's Prior Relationship with District (10)**
Evaluate the Vendor's experience working with the District.
Quality Rating
Insufficient Response — Marginal Response ✓ Meets Standards Exceeds Standards Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.
Quality Rating
Insufficient Response — Marginal Response Meets Standards ✓ Exceeds Standards Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.
Quality Rating
Insufficient Response — Marginal Response ✓ Meets Standards Exceeds Standards Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.
Quality Rating
Insufficient Response — Marginal Response Meets Standards ✓ Exceeds Standards Far Exceeds Standards
Evaluate the cost of switching vendors.
Quality Rating
✓ Very Expensive — Expensive Some Expense ✓ Minimal Expense No Expense
Evaluate the firm's warranty program.
Quality Rating
Insufficient Response — Marginal Response Meets Standards ✓ Exceeds Standards Far Exceeds Standards

3. **MWBE Participation (5)**
Evaluate the Firm's response on MWBE Certification.
Quality Rating
Insufficient Response — Marginal Response ✓ Meets Standards Exceeds Standards Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
no or non-response	— Expensive	some expense	limited expense	✓ No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 5/24/10
VENDOR: HP
EVALUATOR #: 5

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
(✓) - N/A Very Expensive	— Expensive	✓ Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	5 Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
no or non-response — Expensive	some expense	0 limited expense		No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost - 30

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910

Purchase and Installation of Computers

EVALUATION DATE: 5.25.10
VENDOR: Dell
TOTAL COMBINED POINTS: 80.54

Total points in an evaluation area should be averaged from all evaluators. For example, if there are five evaluators their rating should be averaged, i.e., total points of all five evaluators divided by the number of evaluators

1. Vendor's experience working with the District -- 10

		Total	Avg
Evaluator #1	Total Points: 10		
Evaluator #2	Total Points: 6		
Evaluator #3	Total Points: 8	42	8.4
Evaluator #4	Total Points: 10		
Evaluator #5	Total Points: 8		

2. Submitting prices for equipment configuration, including video monitors, hard drives and products price list -- 5

Evaluator #1	Total Points: 4		
Evaluator #2	Total Points: 3		
Evaluator #3	Total Points: 3	18	3.6
Evaluator #4	Total Points: 4		
Evaluator #5	Total Points: 4		

3. Company's plan for delivery and installation of equipment -- 5

Evaluator #1	Total Points: 3		
Evaluator #2	Total Points: 3		
Evaluator #3	Total Points: 3	16	3.2
Evaluator #4	Total Points: 4		
Evaluator #5	Total Points: 3		

4. Vendor's compliance with submitting an employee purchase program -- 5

Evaluator #1	Total Points: 3		
Evaluator #2	Total Points: 3		
Evaluator #3	Total Points: 3	16	3.2
Evaluator #4	Total Points: 4		
Evaluator #5	Total Points: 3		

5. Cost of switching vendors -- 5

		Total	Avg
Evaluator #1	Total Points: 5	21	4.2
Evaluator #2	Total Points: 5		
Evaluator #3	Total Points: 4		
Evaluator #4	Total Points: 4		
Evaluator #5	Total Points: 3		

6. Firm's warranty Program -- 5

Evaluator #1	Total Points: 4	17	3.4
Evaluator #2	Total Points: 3		
Evaluator #3	Total Points: 3		
Evaluator #4	Total Points: 4		
Evaluator #5	Total Points: 3		

7. MWBE Participation -- 5

Evaluator #1	Total Points: 1	11	2.2
Evaluator #2	Total Points: 2		
Evaluator #3	Total Points: 3		
Evaluator #4	Total Points: 3		
Evaluator #5	Total Points: 2		

8. Vendor's Experience and Demonstrated Expertise -- 10

Evaluator #1	Total Points: 8	36	7.2
Evaluator #2	Total Points: 6		
Evaluator #3	Total Points: 6		
Evaluator #4	Total Points: 8		
Evaluator #5	Total Points: 8		

9. Use of P-Card -- 10

Evaluator #1	Total Points: 10	34	6.8
Evaluator #2	Total Points: 2		
Evaluator #3	Total Points: 8		
Evaluator #4	Total Points: 10		
Evaluator #5	Total Points: 8		

10. Total Price and Cost Effectiveness -- 40

Evaluator #1	Total Points:	38.34 - note books
Evaluator #2	Total Points:	
Evaluator #3	Total Points:	
Evaluator #4	Total Points:	
Evaluator #5	Total Points:	

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4-8-10
VENDOR: Dell
EVALUATOR #: Dave Lashbrook #1

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	✓ Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
Very Expensive	— Expensive	Some Expense	Minimal Expense	✓ No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
no or non-response	— Expensive	✓ some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: Dell
EVALUATOR #: 2

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	— Expensive	Some Expense	Minimal Expense	X No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
X no or non-response	— Expensive	some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

7-7

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4-9-10
VENDOR: Dell
EVALUATOR #: 3

1. Vendor's Prior Relationship with District (10)

Evaluate the Vendor's experience working with the District.

Quality Rating

Insufficient Response — Marginal Response — Meets Standards — X Exceeds Standards — Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)

Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.

Quality Rating

Insufficient Response — Marginal Response — X Meets Standards — Exceeds Standards — Far Exceeds Standards

Evaluate the company's plan for delivery and installation of equipment.

Quality Rating

Insufficient Response — Marginal Response — X Meets Standards — Exceeds Standards — Far Exceeds Standards

Evaluate the vendor's compliance with submitting an employee purchase program.

Quality Rating

Insufficient Response — Marginal Response — X Meets Standards — Exceeds Standards — Far Exceeds Standards

Evaluate the cost of switching vendors.

Quality Rating

✔ Very Expensive — Expensive — Some Expense — X Minimal Expense — No Expense

Evaluate the firm's warranty program.

Quality Rating

Insufficient Response — Marginal Response — X Meets Standards — Exceeds Standards — Far Exceeds Standards

3. MWBE Participation (5)

Evaluate the Firm's response on MWBE Certification.

Quality Rating

Insufficient Response — Marginal Response — X Meets Standards — Exceeds Standards — Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**
Evaluate the firm's overall experience and qualifications.
Quality Rating
Insufficient Response — Marginal Response X Meets Standards Exceeds Standards Far Exceeds Standards

5. **Use of P-Card (10)**
Evaluate the use of P-Card included in pricing
Quality Rating
no or non-response — Expensive some expense X limited expense No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4/7/10
VENDOR: Dell
EVALUATOR #: Jamell Wren #4

1. **Vendor's Prior Relationship with District (10)**
Evaluate the Vendor's experience working with the District.
Quality Rating
Insufficient Response — Marginal Response — Meets Standards — Exceeds Standards — ✓ Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	— Expensive	Some Expense	✓ Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards

5. Use of P-Card (10)				
Evaluate the use of P-Card included in pricing				
Quality Rating				
no or non-response	— Expensive	some expense	limited expense	✓ No cost or additional expense involved

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 5/24/10
VENDOR: Dell
EVALUATOR #: 5

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ N/A Very Expensive	— Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	✓ Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
no or non-response	— Expensive	some expense	✓ limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost - 40

Build white boxes

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910

Purchase and Installation of Computers

EVALUATION DATE: 5.25.10
VENDOR: Compudyne
TOTAL COMBINED POINTS: _____

Total points in an evaluation area should be averaged from all evaluators. For example, if there are five evaluators their rating should be averaged, i.e., total points of all five evaluators divided by the number of evaluators

1. Vendor's experience working with the District -- 10

		Total	Avg
Evaluator #1	Total Points: 2	10	2
Evaluator #2	Total Points: 2		
Evaluator #3	Total Points: 2		
Evaluator #4	Total Points: 2		
Evaluator #5	Total Points: 2		

2. Submitting prices for equipment configuration, including video monitors, hard drives and products price list -- 5

Evaluator #1	Total Points: 2	9	1.8
Evaluator #2	Total Points: 2		
Evaluator #3	Total Points: 2		
Evaluator #4	Total Points: 2		
Evaluator #5	Total Points: 1		

3. Company's plan for delivery and installation of equipment -- 5

Evaluator #1	Total Points: 1	6	1.2
Evaluator #2	Total Points: 1		
Evaluator #3	Total Points: 2		
Evaluator #4	Total Points: 1		
Evaluator #5	Total Points: 1		

4. Vendor's compliance with submitting an employee purchase program -- 5

Evaluator #1	Total Points: 1	6	1.2
Evaluator #2	Total Points: 1		
Evaluator #3	Total Points: 2		
Evaluator #4	Total Points: 1		
Evaluator #5	Total Points: 1		

5. Cost of switching vendors -- 5

		Total	Avg
Evaluator #1	Total Points: 1		
Evaluator #2	Total Points: 1		
Evaluator #3	Total Points: 2		
Evaluator #4	Total Points: 3	8	1.6
Evaluator #5	Total Points: 1		

6. Firm's warranty Program -- 5

Evaluator #1	Total Points: 1		
Evaluator #2	Total Points: 2		
Evaluator #3	Total Points: 2	7	1.4
Evaluator #4	Total Points: 1		
Evaluator #5	Total Points: 1		

7. MWBE Participation -- 5

Evaluator #1	Total Points: 1		
Evaluator #2	Total Points: 1		
Evaluator #3	Total Points: 2	8	1.6
Evaluator #4	Total Points: 3		
Evaluator #5	Total Points: 1		

8. Vendor's Experience and Demonstrated Expertise -- 10

Evaluator #1	Total Points: 4		
Evaluator #2	Total Points: 4		
Evaluator #3	Total Points: 2	14	2.8
Evaluator #4	Total Points: 2		
Evaluator #5	Total Points: 2		

9. Use of P-Card -- 10

Evaluator #1	Total Points: 2		
Evaluator #2	Total Points: 2		
Evaluator #3	Total Points: 4	12	2.4
Evaluator #4	Total Points: 2		
Evaluator #5	Total Points: 2		

10. Total Price and Cost Effectiveness -- 40

Evaluator #1	Total Points:
Evaluator #2	Total Points:
Evaluator #3	Total Points:
Evaluator #4	Total Points:
Evaluator #5	Total Points:

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4-8-10
VENDOR: Computype
EVALUATOR #: Dave Lashbrook
#1

1. **Vendor's Prior Relationship with District (10)**
Evaluate the Vendor's experience working with the District.
Quality Rating
✓ Insufficient Response — Marginal Response — Meets Standards — Exceeds Standards — Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.
Quality Rating
— Insufficient Response ✓ Marginal Response — Meets Standards — Exceeds Standards — Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.
Quality Rating
— Insufficient Response ✓ Marginal Response — Meets Standards — Exceeds Standards — Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.
Quality Rating
✓ Insufficient Response — Marginal Response — Meets Standards — Exceeds Standards — Far Exceeds Standards
Evaluate the cost of switching vendors.
Quality Rating
✓ Very Expensive — Expensive — Some Expense — Minimal Expense — No Expense
Evaluate the firm's warranty program.
Quality Rating
✓ Insufficient Response — Marginal Response — Meets Standards — Exceeds Standards — Far Exceeds Standards

3. **MWBE Participation (5)**
Evaluate the Firm's response on MWBE Certification.
Quality Rating
✓ Insufficient Response — Marginal Response — Meets Standards — Exceeds Standards — Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	✓ Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
✓ no or non-response	Expensive	some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: Compu Type
EVALUATOR #: 12

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
X Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
X Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
X Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
X Very Expensive	— Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
X Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
X no or non-response	Expensive	some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4-9-10
VENDOR: CompuType
EVALUATOR #: IT3

1. Vendor's Prior Relationship with District (10)				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
X Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	X Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

3. MWBE Participation (5)				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Y Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
no or non-response ✗ Expensive	some expense	limited expense	No cost or additional expense involved	

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4/7/10
VENDOR: Compu Type
EVALUATOR #: Jamell Wren #4

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	✓ Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	✓ Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	— Expensive	✓ Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	✓ Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
✓ no or non-response — Expensive	some expense	limited expense	No cost or additional expense involved	

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 5/24/10
VENDOR: CompuType
EVALUATOR #: 5

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	— Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
✓ no or non-response	— Expensive	some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost - Bid was incomplete - didn't address all needs of RFP

Server

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910

Purchase and Installation of Computers

EVALUATION DATE: 5.25.10
VENDOR: Huber & Associates
TOTAL COMBINED POINTS: _____

Total points in an evaluation area should be averaged from all evaluators. For example, if there are five evaluators their rating should be averaged, i.e., total points of all five evaluators divided by the number of evaluators

1. Vendor's experience working with the District -- 10

		Total	Avg
Evaluator #1	Total Points: 4	20	4
Evaluator #2	Total Points: 4		
Evaluator #3	Total Points: 4		
Evaluator #4	Total Points: 6		
Evaluator #5	Total Points: 2		

2. Submitting prices for equipment configuration, including video monitors, hard drives and products price list -- 5

Evaluator #1	Total Points: 5	15	3
Evaluator #2	Total Points: 3		
Evaluator #3	Total Points: 4		
Evaluator #4	Total Points: 2		
Evaluator #5	Total Points: 1		

3. Company's plan for delivery and installation of equipment -- 5

Evaluator #1	Total Points: 3	14	2.8
Evaluator #2	Total Points: 3		
Evaluator #3	Total Points: 3		
Evaluator #4	Total Points: 4		
Evaluator #5	Total Points: 1		

4. Vendor's compliance with submitting an employee purchase program -- 5

Evaluator #1	Total Points: 1	6	1.2
Evaluator #2	Total Points: 1		
Evaluator #3	Total Points: 2		
Evaluator #4	Total Points: 1		
Evaluator #5	Total Points: 1		

5. Cost of switching vendors -- 5

Total / Avg

Evaluator #1	Total Points: 1	9	1.8
Evaluator #2	Total Points: 2		
Evaluator #3	Total Points: 2		
Evaluator #4	Total Points: 3		
Evaluator #5	Total Points: 1		

6. Firm's warranty Program -- 5

Evaluator #1	Total Points: 5	13	2.6
Evaluator #2	Total Points: 3		
Evaluator #3	Total Points: 4		
Evaluator #4	Total Points: 3		
Evaluator #5	Total Points: 1		

7. MWBE Participation -- 5

Evaluator #1	Total Points: 5	16	3.2
Evaluator #2	Total Points: 4		
Evaluator #3	Total Points: 3		
Evaluator #4	Total Points: 3		
Evaluator #5	Total Points: 1		

8. Vendor's Experience and Demonstrated Expertise -- 10

Evaluator #1	Total Points: 10	32	6.4
Evaluator #2	Total Points: 6		
Evaluator #3	Total Points: 6		
Evaluator #4	Total Points: 8		
Evaluator #5	Total Points: 2		

9. Use of P-Card -- 10

Evaluator #1	Total Points: 2	14	2.8
Evaluator #2	Total Points: 2		
Evaluator #3	Total Points: 6		
Evaluator #4	Total Points: 2		
Evaluator #5	Total Points: 2		

10. Total Price and Cost Effectiveness -- 40

Evaluator #1	Total Points:
Evaluator #2	Total Points:
Evaluator #3	Total Points:
Evaluator #4	Total Points:
Evaluator #5	Total Points:

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4-8-10
VENDOR: Huber
EVALUATOR #: Dave Lashbrook #1

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	✓ Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	Marginal Response	Meets Standards	Exceeds Standards	✓ Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
✓ Insufficient Response	Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	Marginal Response	Meets Standards	Exceeds Standards	✓ Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	Marginal Response	Meets Standards	Exceeds Standards	✓ Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	✓ Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
✓ no or non-response	— Expensive	some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: Huber Servers only
EVALUATOR #: 2

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
X Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	X Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	X Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	X Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
X no or non-response	— Expensive	some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

T-7

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4-9-10
VENDOR: Haber
EVALUATOR #: 3

1. Vendor's Prior Relationship with District (10)				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	X Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	— Marginal Response	Y Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
Insufficient Response	X Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✔ Very Expensive	X Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	X Exceeds Standards	Far Exceeds Standards

3. MWBE Participation (5)				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	— Marginal Response	Y Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**
Evaluate the firm's overall experience and qualifications.
Quality Rating
Insufficient Response — Marginal Response Y Meets Standards Exceeds Standards Far Exceeds Standards

5. **Use of P-Card (10)**
Evaluate the use of P-Card included in pricing
Quality Rating
no or non-response — Expensive Y some expense limited expense No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 4/7/10
VENDOR: Huber & Associates
EVALUATOR #: Jamell Wren #4

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
Insufficient Response	✓ Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	— Expensive	✓ Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
Insufficient Response	— Marginal Response	✓ Meets Standards	Exceeds Standards	Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
Insufficient Response	— Marginal Response	Meets Standards	✓ Exceeds Standards	Far Exceeds Standards

5. Use of P-Card (10)				
Evaluate the use of P-Card included in pricing				
Quality Rating				
✓ no or non-response	— Expensive	some expense	limited expense	No cost or additional expense involved

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 012-0910
Purchase and Installation of Computers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 5/24/10
VENDOR: Huber + Assoc
EVALUATOR #: 5

1. **Vendor's Prior Relationship with District (10)**				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

2. **Meeting Overall Proposal requirements (25)**				
Evaluate the Vendor's response to submitting prices for equipment configuration, including video monitors, hard drives and products price list.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the company's plan for delivery and installation of equipment.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the vendor's compliance with submitting an employee purchase program.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards
Evaluate the cost of switching vendors.				
Quality Rating				
✓ Very Expensive	— Expensive	Some Expense	Minimal Expense	No Expense
Evaluate the firm's warranty program.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

3. **MWBE Participation (5)**				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
✓ Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

4. **Vendor's Experience and Demonstrated Expertise (10)**				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
0 Insufficient Response	— Marginal Response	Meets Standards	Exceeds Standards	Far Exceeds Standards

5. **Use of P-Card (10)**				
Evaluate the use of P-Card included in pricing				
Quality Rating				
0 no or non-response	— Expensive	some expense	limited expense	No cost or additional expense involved

6. **Total Price and Cost Effectiveness (40)**
Total Cost: 0 Bid was not complete - didn't address all needs from RPP

7

SAINT LOUIS PUBLIC SCHOOLS

Date: August 11, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Dr. Jesolyn Larry, Interim Info.Technology Officer

VENDOR SELECTION METHOD:

☒ RFP/Bid RFP 018-0910
☐ Sole Source
☐ Contract Renewal
☐ Ratification

Previous Bd. Res. #:

Agenda Item: 09-09-10-07
Information: ☐
Conference: ☐
Action: ☒

SUBJECT:
To approve contracts and a total dollar limitation for the purchase of interactive boards to be provided during the period September 10, 2010 through June 30, 2011 with multiple vendors (listed on the attached page) at a total combined cost not to exceed $150,000. Based on customer satisfaction, a renewal option with each vendor for up to two additional years is requested.

BACKGROUND:
This project was undertaken to provide the schools with flexibility in the selection of interactive boards from pre-selected vendors. The vendors were selected based on their responses to an RFP and represent the low cost vendors for each type of interactive board. The contract will include the cost of the equipment as well as delivery and installation. The vendors selected are as shown on the attached schedule.

CSIP: Goal 2: Process Performance **Row:** 93 **MSIP:** 6.4.1

FUNDING SOURCE: **(ex: 110 Fund Type – 2218 Function– 6411 Object Code - 111 Location Code – 00 Project Code)**

Fund Source: Various		**Requisition #:**
Amount: $150,000.00		
Fund Source:		**Requisition #:**
Amount:		
Fund Source:		**Requisition #:**
Amount:		
Cost not to Exceed: $150,000.00	☐ **Pending Funding Availability**	**Vendor #:** Various

Department: Technology

Requestor: J.F. Larry

Dr. Jesolyn Larry, Interim Info.Technology Officer

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed by Budget: _____

Interactive Boards
Vendor Selection

Vendor	Interactive Board
Haddock Education Technologies	Promethean Boards
TSI Engineered Systems (TSI)	Mobile Rover Carts
TSI Engineered Systems (TSI)	E-Instruction Whiteboards
Specialty Com Ribbons & Supplies, Inc. (SCR)	E-Beam Edge for Education (Bluetooth - wireless)
Kansas City Audio-Visual (KCAV)	E-Beam USB Projection Device
Kansas City Audio-Visual (KCAV)	Mimio Interactive Whiteboard System
Kansas City Audio-Visual (KCAV) &	SMART Board Interactive Whiteboard Systems (1)

(1) A single vendor will be recommended for the second and third year of the contract. The vendor selected for the second and third year of the program will be based on a comparison of the cost of the systems installed and the customer satisfaction of the schools where the systems are delivered and installed.

SAINT LOUIS PUBLIC SCHOOLS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: _____
EVALUATOR #: _____

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Ceiling Mounted Epson proj/Smart Board Interactive
Classroom Installation — 3795

Wall Mounted Epson ultra short throw Smart Board Projector - 4015

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Optional Smart board - 48" - 695
84" - 1015

Installation?

Smart projection system - 77" board 3155
+ projector -

projector - LCD - (Epson) Powerlite 83+ 549.00
3yr - Parts - Labor warranty

Epson Wall mounted projector — 882

Portable system - 77" board w projector assembled - $4855
(less equipment) - 2330
48" board w projector assembled - $2985

(only) Smart response system — 12 keypad - 985
18 keypad - 1280
24 keypad - 1465

Full alpha numeric — 24 keypad - 1415
32 keypad - 1680

Use computers (2 sets) standard 449 -
(11-40) 990

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SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-7-10
VENDOR: Scrillers
EVALUATOR #: 01

1. Vendor's Prior Relationship with District (10)				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☐ Meets Standards	☐ Exceeds Standards	☑ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)				
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☑ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☑ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☐ Meets Standards	☑ Exceeds Standards	☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list				
Quality Rating				
☐ Insufficient Response	☑ Marginal Response	☐ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards
Evaluate the firm's warranty program.				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☐ Meets Standards	☐ Exceeds Standards	☑ Far Exceeds Standards

3. MWBE Participation (5)				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
☑ Insufficient Response	☐ Marginal Response	☐ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☑ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards

5. Use of P-Card (10)				
Evaluate the use of P-Card included in pricing				
Quality Rating				
☑ No or Non-Response	☐ Expensive	☐ Some expense	☐ Limited expense	☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: Exhibit
EVALUATOR #: 17

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE:
VENDOR: Schillers
EVALUATOR #: MK

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28, 2010
VENDOR: Schillers
EVALUATOR #: CNavales

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☑ NO ~~No or Non~~-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Model SB680 . . . . . $1235
Installation } . . . . from $3785 ±
Package } Submitted a list of models to choose from
Powerlite projector $549.

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: _____
EVALUATOR #: ____

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

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about item 3

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Smartboard (9m) — 1,129.00
NEC projector — 538.00
Mitsubishi DLP (9m) — 509.00
installation — 1188.00 - 1732.00 (not program)

Mobile Stand Cart — 1958.00
1 flavor mobile stand
1 short throw projector cradle
(NEC assembly)

interactive response system — 24 — 1365.00
32 — 1692.00

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 5-2-12
VENDOR: KCAV
EVALUATOR #: DL

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

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4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 7-28-10
VENDOR: KCAV
EVALUATOR #: II

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

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4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: KCAV
EVALUATOR #: MB

1. Vendor's Prior Relationship with District (10)

Evaluate the Vendor's experience working with the District.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)

Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the company's plan for delivery of Equipment

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendor's compliance with Equipment installation

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendors compliance with the bidders check list

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the firm's warranty program.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)

Evaluate the Firm's response on MWBE Certification.

Quality Rating

☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

35

4. Vendor's Experience and Demonstrated Expertise (10)

Evaluate the firm's overall experience and qualifications.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)

Evaluate the use of P-Card included in pricing

Quality Rating

☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)

Total Cost -

SAINT LOUIS PUBLIC SCHOOLS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28, 2010
VENDOR: KC-AV
EVALUATOR #: Chevalier

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ ND Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ ND Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

38

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Smart Board
Model 680 . . . $1,124.

NEC projector — $538
Mitsubishi projector $529

Installation
Drop ceiling
- Gypsum wall.. 1,188
- Block wall 1,298
Hard ceiling
- Block wall 1,732

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 7-30-24
VENDOR: TSI
EVALUATOR #: SPL

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5yr

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☒ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

680 Smartboard – $1185.00
Projector – 545.00 - outlet – 476.00 (3yr. warranty)
-installation – 1345.00
– speaker – 253.00

48

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-2-10
VENDOR: TST
EVALUATOR #: DL

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

42

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 7-28-10
VENDOR: TSI
EVALUATOR #: 11

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

36

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: TSI
EVALUATOR #: [illegible]

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

38

SAINT LOUIS PUBLIC SCHOOLS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28, 2010
VENDOR: TSI
EVALUATOR #: CNavales

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

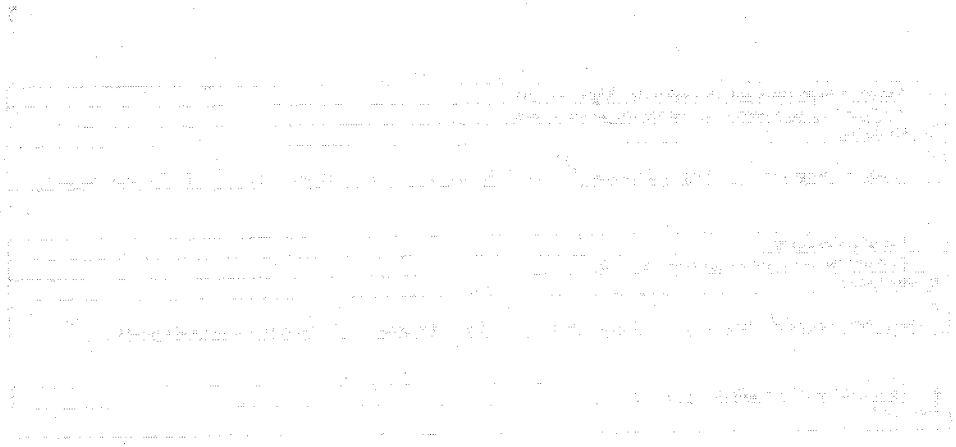
3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

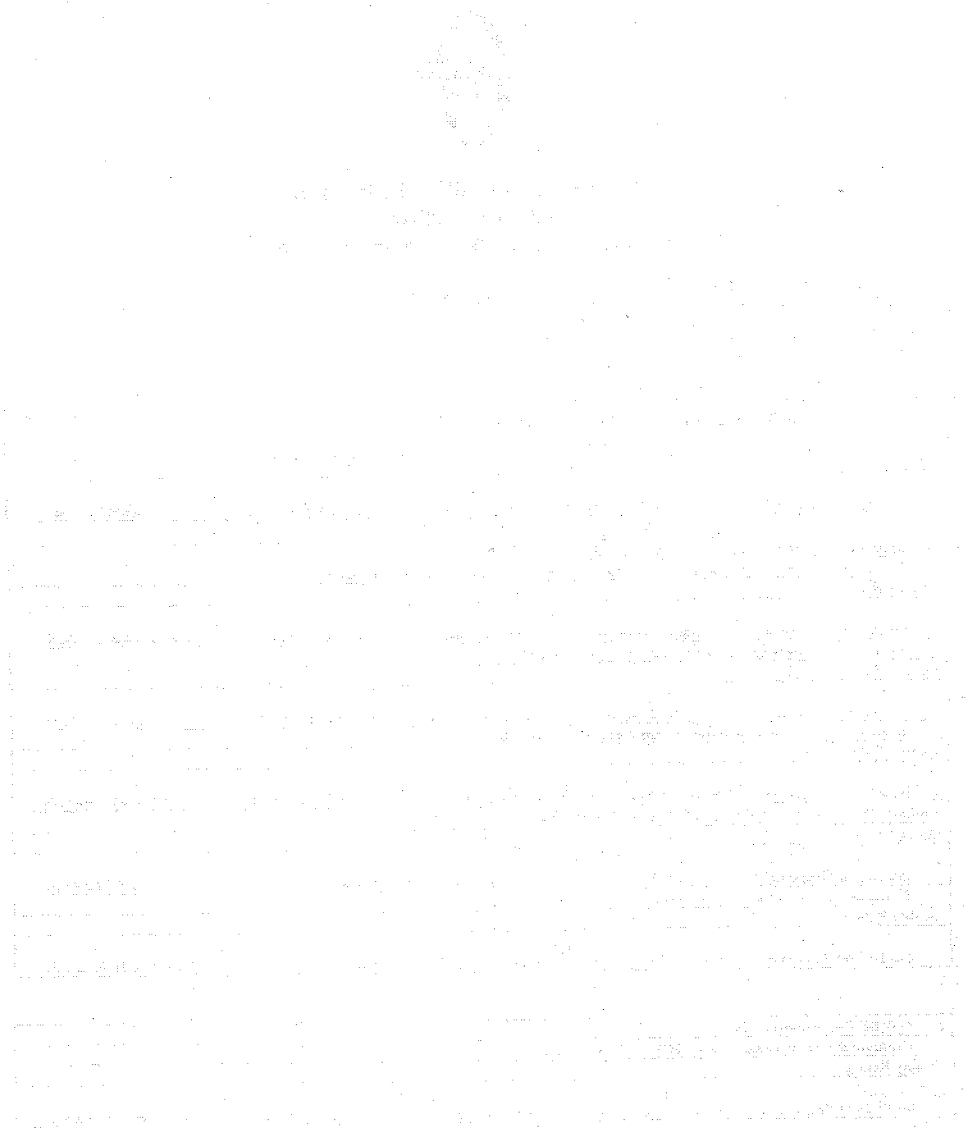
4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Smart Board Model 680 . . . $1,185 ea
Projector 2200 Lumens $ 545 ea
Installation . . . $1395 ea
Shipping (1 unit) $130
2 units $70 ea
7 5 units $45 ea





SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 1-30-2016
VENDOR: TSI
EVALUATOR #: 1

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☒ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Mobile Rover w/Mic, eBeam, DVDIVER = 2878.00

Rover w/Mic, eInstruction, DVDIVER = 2487.00

Rover w/Mic + DVDIVER = 2199.00

45

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 5-2-10
VENDOR: TSI
EVALUATOR #: 01

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

48

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 7-28-10
VENDOR: TSI
EVALUATOR #: 11

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

36

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: TST
EVALUATOR #: #1

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

38

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28, 2010
VENDOR: TSI
EVALUATOR #: CNavales

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ ~~Insufficient~~ NO Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ ~~Insufficient~~ NO Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SVS 200 Rover with mic
① e beam
DVD VCR ... — $2,878

② SVS Rover 2
with e instruction
with mic ... $2487
and DVD
VCR

③ SVS 200 Rover 2199
with Mic
and DVD/VCR

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: Schiller's
EVALUATOR #: 42

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

NU Rover Cart — 2685.00

Sound system w/ Epson 83T
Installed in cart
whiteboard system w/ Word

(new) — Sound system Epson 83 — 1980.00

42

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-2-10
VENDOR: Schillers
EVALUATOR #: 01

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☑ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

36

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 7-28-10
VENDOR: Schilles
EVALUATOR #: 11

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

27

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: _____
EVALUATOR #: _____

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

38

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28, 2017
VENDOR: Schiltes
EVALUATOR #: CNavarro

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☑ NO ~~No or~~ Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

AV Rover Mobile Rovers Carts . . . . . - $2685.
Includes CM 2 - MAX Interactive White Boards and Easiteach Software

36

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: _____
EVALUATOR #: _____

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

43

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Rover - w projector - $2945.00
w/ lem MR sys
- ebeam Projection (?)
- DVD/VCR -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-2-10
VENDOR: KEAN
EVALUATOR #: 01

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☑ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

32

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 7-28-10
VENDOR: KCAV
EVALUATOR #: 11

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

34

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☒ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: KCAV
EVALUATOR #: [illegible]

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

38

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28, 2010
VENDOR: KC-AV
EVALUATOR #: [illegible]

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

38

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Renew
Mobile Stand
upgrade to NEC projector
from mitsubishi $1,758.00

plus
smart board cost . . . $1,124

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Promethean Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 3-2-10
VENDOR: Haddick
EVALUATOR #: 2

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors references
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

34

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

only bid Prodeo

SAINT LOUIS PUBLIC SCHOOLS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Promethean Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: Prodeo
EVALUATOR #: 52

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors references
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

42 + 40 = 80

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40) — 40 p
Total Cost -

Active Board + 2 sys - 64 - 2949.00
sys - 78 - 3169.00

Fixed (64 & 78) - 2409 - fixed
78 - 2639 (fixed)

add 400.00 installation

Response sys { 25 - $1,201
Active Use { 32 - 1,545

active expressions - 25 - 1,832
32 - 2,345

active slate - 289.00

Discount Centers - 1,590.00

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Promethean Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 7-28-10
VENDOR: haddock
EVALUATOR #: II

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors references
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

(44)

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Promethean Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: Haddock
EVALUATOR #: ~~1~~ 4

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors references
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

(32)

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Promethean Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28, 2010
VENDOR: Haddock Corporation
EVALUATOR #: CNavales

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors references
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

35

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Promethean Board 64" .. $2949.
78" 3,167.

Installation

Standard .... $400..

plus cabling

12' ... $50
35' ... 260
50' ... 299.
75' ... 319.

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: _____
EVALUATOR #: ___

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☒ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

eInstruction Board - $ 971.00

Installation of Board - 150.00

Board + projector - + 545.00 (projected)

outlet - 470.00

space - 253.00

Interactive Response system - 24 - 1,724.00

32 - 1,940.00

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards Whiteboard

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: _____
EVALUATOR #: _____

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

1) Mimio Interactive Systen — 599.00

Add Mimio system - works w/ existing dry-erase board - includes software items -

2) Smart technologies Short throw System: $3412.00

Smart technologies - Short throw Systen — installed
- projector
- white board
- hardware & cabling - labor installation

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28, 2010
VENDOR: Schillers
EVALUATOR #: CNavales

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☑ ~~Insufficient Response~~ NO ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ ~~Insufficient Response~~ NO ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☑ NO ~~No or~~ Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Wall mounted
Short throw
Smart UF55
Generation III Classroom
System - - - - - - $4830.

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 1-
VENDOR: [illegible]
EVALUATOR #: 3

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Parts & labor - $1600.00
Interactive
White Board
Installed - (wall mounted)

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____ July 28, 2010
VENDOR: _____ TSI
EVALUATOR #: ____ CNowales

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ ~~Insufficient~~ ND Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ ~~Insufficient~~ ND Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

e-Instruction
77" Dual Board · $971.00 ea
Installation of Board $150.00 ea

Installation of Board, projection & cabling . . . $242. ea

Interactive Response 24 pads $1724
32 pads $1,940

CDS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: CDS
EVALUATOR #: ATN

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: Schillers
EVALUATOR #: M

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE:
VENDOR: TSI
EVALUATOR #: 11

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

CDS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-2-10
VENDOR: CDS
EVALUATOR #: 77

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 5-2-10
VENDOR: KCAV
EVALUATOR #: 01

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 5-2-0
VENDOR: TSE
EVALUATOR #: 01

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

CDS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-2-10
VENDOR: CDS
EVALUATOR #: 12

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: Aug 2, 2010
VENDOR:
EVALUATOR #: Oracle CDS

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Parts & Labor - - - $ 1,600.00
Interactive
white Board
Installed - (Wall Mounted)

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28 2010
VENDOR: Haddock
EVALUATOR #: CNavales

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Interactive Response System / Active Votes
- Set of 25 . . $1207
- Set of 32 . . $1545

Active Expressions
- Set of 25 . $1832
- Set of 32 . $2345

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of ~~Alternate~~ Interactive Boards

Promethean

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-2-10
VENDOR: DSI
EVALUATOR #: 01

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of ~~Alternate~~ Interactive Boards

Promethean

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-3-10
VENDOR: Schillers
EVALUATOR #: 01

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☑ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8/2/10
VENDOR: KC AV
EVALUATOR #: SW

1. Vendor's Prior Relationship with District (10)

Evaluate the Vendor's experience working with the District.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)

Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the company's plan for delivery of Equipment

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendor's compliance with Equipment installation

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendors compliance with the bidders check list

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the firm's warranty program.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)

Evaluate the Firm's response on MWBE Certification.

Quality Rating

☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)

Evaluate the firm's overall experience and qualifications.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)

Evaluate the use of P-Card included in pricing

Quality Rating

☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)

Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8/2/10
VENDOR: KC AV
EVALUATOR #: 5

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8/2/10
VENDOR: KC AV
EVALUATOR #: 3

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8/2/10
VENDOR: KC AV
EVALUATOR #: TW

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8/2/10
VENDOR: SCR
EVALUATOR #: 50

1. Vendor's Prior Relationship with District (10)

Evaluate the Vendor's experience working with the District.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)

Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the company's plan for delivery of Equipment

Quality Rating

☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendor's compliance with Equipment installation

Quality Rating

☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendors compliance with the bidders check list

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the firm's warranty program.

Quality Rating

☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)

Evaluate the Firm's response on MWBE Certification.

Quality Rating

☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)

Evaluate the firm's overall experience and qualifications.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)

Evaluate the use of P-Card included in pricing

Quality Rating

☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)

Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 3/2/10
VENDOR: [illegible]
EVALUATOR #: [illegible]

1. Vendor's Prior Relationship with District (10)

Evaluate the Vendor's experience working with the District.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)

Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the company's plan for delivery of Equipment

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendor's compliance with Equipment installation

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendors compliance with the bidders check list

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the firm's warranty program.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)

Evaluate the Firm's response on MWBE Certification.

Quality Rating

☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)

Evaluate the firm's overall experience and qualifications.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)

Evaluate the use of P-Card included in pricing

Quality Rating

☒ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)

Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8/2/10
VENDOR: Schulers
EVALUATOR #: 10

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☒ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8/2/16
VENDOR: Schillers
EVALUATOR #: SW

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☒ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 5/2/16
VENDOR: Schiller's
EVALUATOR #: 100

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☒ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Smartboards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8/2/10
VENDOR: TS
EVALUATOR #: 300

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8/2/10
VENDOR: T3
EVALUATOR #: 3

1. Vendor's Prior Relationship with District (10)

Evaluate the Vendor's experience working with the District.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)

Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the company's plan for delivery of Equipment

Quality Rating

☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendor's compliance with Equipment installation

Quality Rating

☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendors compliance with the bidders check list

Quality Rating

☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the firm's warranty program.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)

Evaluate the Firm's response on MWBE Certification.

Quality Rating

☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)

Evaluate the firm's overall experience and qualifications.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)

Evaluate the use of P-Card included in pricing

Quality Rating

☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)

Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Rovers

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8/2/10
VENDOR: TSI
EVALUATOR #: 3

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Promethean Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8/2/10
VENDOR: Haddock Computer Centers
EVALUATOR #: 3

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors references
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of Alternate Interactive Boards

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8/2/12
VENDOR: Holdeck Computer Center
EVALUATOR #: Jw

1. Vendor's Prior Relationship with District (10)

Evaluate the Vendor's experience working with the District.

Quality Rating

☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)

Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the company's plan for delivery of Equipment

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendor's compliance with Equipment installation

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendors compliance with the bidders check list

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the firm's warranty program.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)

Evaluate the Firm's response on MWBE Certification.

Quality Rating

☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)

Evaluate the firm's overall experience and qualifications.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)

Evaluate the use of P-Card included in pricing

Quality Rating

☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)

Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: _____
EVALUATOR #: _____

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Cost - eboard - 485.00

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SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-3-10
VENDOR: KCAV
EVALUATOR #: DL

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 7-28-10
VENDOR: ICAV
EVALUATOR #: 11

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☒ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

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SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: KCAV
EVALUATOR #: _____

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

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SAINT LOUIS PUBLIC SCHOOLS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28 2010
VENDOR: KCAV
EVALUATOR #: CNavarez

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☒ Insufficient Response (NO) ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response (NO) ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

USB e beam
projection Interactive
Whiteboard . . . $485.00

38

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: T-ST
EVALUATOR #: ____ JFL

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☒ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

42

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

eBeam – $741.00
Wireless eBeam – $891.00

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 7-28-10
VENDOR: TSI
EVALUATOR #: 11

1. Vendor's Prior Relationship with District (10)				
Evaluate the Vendor's experience working with the District.				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☒ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)				
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☒ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☒ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☒ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☒ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards
Evaluate the firm's warranty program.				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☒ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards

3. MWBE Participation (5)				
Evaluate the Firm's response on MWBE Certification.				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☒ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards

40

4. Vendor's Experience and Demonstrated Expertise (10)				
Evaluate the firm's overall experience and qualifications.				
Quality Rating				
☐ Insufficient Response	☐ Marginal Response	☒ Meets Standards	☐ Exceeds Standards	☐ Far Exceeds Standards

5. Use of P-Card (10)					
Evaluate the use of P-Card included in pricing					
Quality Rating					
☐ No or Non-Response	☐ Expensive	☐ Some expense	☐ Limited expense	☒ No cost or additional expense	

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: TSI
EVALUATOR #: [illegible]

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

38 +

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28, 2010
VENDOR: TSI
EVALUATOR #: CNavales

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ NO ~~Insufficient~~ Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ NO ~~Insufficient~~ Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

34

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

e Beam projectors . . $741. ea
Wireless USB . . . $891. ea

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28, 2010
VENDOR: Schillers
EVALUATOR #: CNavarro

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

35

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☑ NO ~~No or Non~~-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Projection and
Annotation Sensor $1849
3M SCP716 " Projector
MMM 3M TBI ; uninstalled
with pen

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: _____
EVALUATOR #: _____

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

38

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 7-28-10
VENDOR: Schillers
EVALUATOR #: 11

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

38

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-2-10
VENDOR: Schulleis
EVALUATOR #: DL

1. Vendor's Prior Relationship with District (10)

Evaluate the Vendor's experience working with the District.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)

Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the company's plan for delivery of Equipment

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendor's compliance with Equipment installation

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the vendors compliance with the bidders check list

Quality Rating

☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

Evaluate the firm's warranty program.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

3. MWBE Participation (5)

Evaluate the Firm's response on MWBE Certification.

Quality Rating

☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

38

4. Vendor's Experience and Demonstrated Expertise (10)

Evaluate the firm's overall experience and qualifications.

Quality Rating

☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)

Evaluate the use of P-Card included in pricing

Quality Rating

☑ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)

Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: SP Inc
EVALUATOR #: JFL

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

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4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

eBeam – 1849
3M - projector - Package
EZ Wall Mount bracket &
Screen w/ Pen

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: DS
EVALUATOR #: ___

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

ebeam projector - $845.00

23 pts.

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____ Aug 2, 2010
VENDOR: _____ CDS
EVALUATOR #: CNewcates

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ Insufficient Response NO ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☑ Insufficient Response NO ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☑ Insufficient Response NO ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response NO ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☑ Insufficient Response NO ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

eBeams - $845 ea
projectors

25 pts

CDS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-2-10
VENDOR: CDS
EVALUATOR #: DL

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

25 pts

COS

SAINT LOUIS PUBLIC SCHOOLS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-2-10
VENDOR: COS
EVALUATOR #: 4

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

36 pts

CDS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: CDS
EVALUATOR #: [illegible]

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

22 pts

SCH- Only bid on this item

SAINT LOUIS PUBLIC SCHOOLS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: SCH
EVALUATOR #: JFL

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☒ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

Eboard Edge (USB) - 572.22
" (Bluetooth) - 755.55

EBM-46000203 Eboard Dry Erase Capture Pack — $210.00

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SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 8-02-10
VENDOR: SCR
EVALUATOR #: DL

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☑ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☑ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: 7-28-10
VENDOR: SCR
EVALUATOR #: 9

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☑ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☐ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

36

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: _____
VENDOR: SCR
EVALUATOR #: _____

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☒ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☒ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☒ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

39

SAINT LOUIS PUBLIC SCHOOLS

SAINT LOUIS PUBLIC SCHOOLS
RFP # 018-0910
Purchase and Installation of eBeams

PROPOSAL EVALUATION FORM
EVALUATION DATE: July 28, 2010
VENDOR: SCR
EVALUATOR #: CNarvaez

1. Vendor's Prior Relationship with District (10)
Evaluate the Vendor's experience working with the District.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

2. Meeting Overall Proposal requirements (25)
Evaluate the Vendor's response to submitting prices for Equipment, Parts and labor
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the company's plan for delivery of Equipment
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendor's compliance with Equipment installation
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the vendors compliance with the bidders check list
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☑ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards
Evaluate the firm's warranty program.
Quality Rating
☐ Insufficient Response ☐ Marginal Response ☐ Meets Standards ☑ Exceeds Standards ☐ Far Exceeds Standards

3. MWBE Participation (5)
Evaluate the Firm's response on MWBE Certification.
Quality Rating
☒ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

4. Vendor's Experience and Demonstrated Expertise (10)
Evaluate the firm's overall experience and qualifications.
Quality Rating
☑ NO Insufficient Response ☐ Marginal Response ☐ Meets Standards ☐ Exceeds Standards ☐ Far Exceeds Standards

5. Use of P-Card (10)
Evaluate the use of P-Card included in pricing
Quality Rating
☐ No or Non-Response ☐ Expensive ☐ Some expense ☐ Limited expense ☑ No cost or additional expense

6. Total Price and Cost Effectiveness (40)
Total Cost -

EBeam edge (USB) .. $572.22

EBeam Edge (Bluetooth) 755.55

option

EBeam Dry Erase Capture Pack 210.-

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SAINT LOUIS PUBLIC SCHOOLS

Date: August 9, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Dr. Carlinda Purcell, Dep. Supt., Academics

VENDOR SELECTION METHOD:

☒ RFP/Bid RFP 003-1011
☐ Sole Source
☐ Contract Renewal
☐ Ratification

Previous Bd. Res. #:

Agenda Item: 09-09-10-08
Information: ☐
Conference: ☐
Action: ☒

SUBJECT:
To approve the purchase of music instruments and equipment from Nottelmann Music. The instruments include various sizes of drums (a total of 39 drums) as well as 5 sets of marching bells. The equipment includes carriers for the drums and bells. The cost of the purchase will not exceed $28,893.25.

BACKGROUND:
The instruments and equipment are for the six high schools (Beaumont, Gateway, Roosevelt, Soldan, Sumner and Vashon) that provide marching units for parades, sporting activities and community events. These instruments are to replace aged equipment and are part of a program to update the equipment over the next few years.

CSIP: Goal 2: Process Performance **Row:** 121 **MSIP:** 8.8.2

FUNDING SOURCE: **(ex: 110 Fund Type – 2218 Function– 6411 Object Code - 111 Location Code – 00 Project Code)**

Fund Source: 110-1411-6541-847-MY	GOB	**Requisition #:** 10119450
Amount: $28,893.25		
Fund Source:		**Requisition #:**
Amount:		
Fund Source:		**Requisition #:**
Amount:		
Cost not to Exceed: $28,893.25	☐ **Pending Funding Availability**	**Vendor #:** 600004014

Department: Secondary Education

Requestor: Kaye Harrelson

Carlinda Purcell

Dr. Carlinda Purcell, Dep. Supt., Academics

Angela Banks

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed by Budget: _____

Marching Percussion Purchase - 2010

School	Address	Item	Model number	Quantity	Unit cost	Total cost
Beaumont	3836 Natural Bridge 63107	Yamaha SFZ-14 snare drum, with carrier	MS-9214M	2	$ 612.00	$ 1,224.00
		Yamaha 18" bass drum, with carrier	MSB-8218C	1	$ 525.50	$ 525.50
		Yamaha 22" bass drum, with carrier	MB-8222C	1	$ 568.25	$ 568.25
		Yamaha 26" bass drum, with carrier	MB-8226C	1	$ 612.00	$ 612.00
		Yamaha small quint Toms, with carrrier	MQT-68023M	1	$ 1,017.50	$ 1,017.50
		Yamaha Marching bells, with carrier	MBL-832F	1	$ 805.00	$ 805.00
Gateway IT	5101 McRee, 63110	Yamaha SFZ-14 snare drum, with carrier	MS-9214M	4	$ 612.00	$ 2,448.00
		Yamaha 18" bass drum, with carrier	MSB-8218C	2	$ 525.50	$ 1,051.00
		Yamaha 24" bass drum, with carrier	MSB-8224C	1	$ 590.00	$ 590.00
		Yamaha Marching bells, with carrier	MBL-832F	1	$ 805.00	$ 805.00
Roosevelt	3230 Hartford Ave. 63	Yamaha SFZ-14 snare drum, with carrier	MS-9214M	2	$ 612.00	$ 1,224.00
		Yamaha 18" bass drum, with carrier	MSB-8218C	1	$ 525.50	$ 525.50
		Yamaha 22" bass drum, with carrier	MB-8222C	1	$ 568.25	$ 568.25
		Yamaha 26" bass drum, with carrier	MB-8226C	1	$ 612.00	$ 612.00
		Yamaha small quint Toms, with carrrier	MQT-68023M	1	$ 1,017.50	$ 1,017.50
		Yamaha Marching bells, with carrier	MBL-832F	1	$ 805.00	$ 805.00
Soldan	918 Union Blvd., 63108	Yamaha SFZ-14 snare drum, with carrier	MS-9214M	4	$ 612.00	$ 2,448.00
		Yamaha 18" bass drum, with carrier	MSB-8218C	2	$ 525.50	$ 1,051.00
		Yamaha 20" bass drum, with carrier	MB-8220C	1	$ 547.50	$ 547.50
		Yamaha small quad Toms, with carrrier	MQT-8023M	1	$ 900.00	$ 900.00

Sumner	4268 Cottage Ave., 63113	Yamaha SFZ-14 snare drum, with carrier	MS-9214M	3	$ 612.00	$ 1,836.00
		Yamaha 18" bass drum, with carrier	MSB-8218C	1	$ 525.50	$ 525.50
		Yamaha 26" bass drum, with carrier	MB-8226C	1	$ 612.00	$ 612.00
		Yamaha small quint Toms, with carrrier	MQT-68023M	1	$ 1,017.50	$ 1,017.50
		Yamaha Marching bells, with carrier	MBL-832F	1	$ 805.00	$ 805.00
Vashon	3035 Cass Ave. 63106	Yamaha SFZ-14 snare drum, with carrier	MS-9214M	2	$ 612.00	$ 1,224.00
		Yamaha 18" bass drum, with carrier	MSB-8218C	1	$ 525.50	$ 525.50
		Yamaha 22" bass drum, with carrier	MB-8222C	1	$ 568.25	$ 568.25
		Yamaha 26" bass drum, with carrier	MB-8226C	1	$ 612.00	$ 612.00
		Yamaha small quint Toms, with carrrier	MQT-68023M	1	$ 1,017.50	$ 1,017.50
		Yamaha Marching bells, with carrier	MBL-832F	1	$ 805.00	$ 805.00

Vendor: Nottelmann Music
1590 Lemay Ferry
St. Louis, MO 63125
314-631-1486
fax 314-631-0308
nottelmannmusic@aol.com

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SAINT LOUIS PUBLIC SCHOOLS

Date: August 9, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Dr. Carlinda Purcell, Dep. Supt., Academics

VENDOR SELECTION METHOD:

☒ RFP/Bid RFP 003-1011
☐ Sole Source
☐ Contract Renewal
☐ Ratification

Previous Bd. Res. #:

Agenda Item: 09-09-10-09
Information: ☐
Conference: ☐
Action: ☒

SUBJECT:
To approve the purchase of 25 sets of choir risers from Wenger Corporation for use at Gateway, Northwest, Roosevelt, Sumner and Clyde C. Miller high schools. The cost will not exceed $24,762.50

BACKGROUND:
The choir risers support the implementation of the music curriculum and will be used by our choirs in preparation for and delivery of public performances.

CSIP: Goal 2: Process Performance **Row:** 121 **MSIP:** 8.8.2

FUNDING SOURCE: **(ex: 110 Fund Type – 2218 Function– 6411 Object Code - 111 Location Code – 00 Project Code)**

Fund Source: 110-1411-6319-847-MY	GOB	**Requisition #:** 10119448
Amount: $24,762.50		
Fund Source:		**Requisition #:**
Amount:		
Fund Source:		**Requisition #:**
Amount:		
Cost not to Exceed: $24,762.50	☐ **Pending Funding Availability**	**Vendor #:** 600002729

Department: Secondary Education

Requestor: Kaye Harrelson

Carlinda Purcell
Dr. Carlinda Purcell, Dep. Supt., Academics

Angela Banks
Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed by Budget: _____

Choir Risers Purchase - 2010

School	Delivery Address	Item	Quantity	Unit cost	Shipping cost	Total cost
	Deliver to: Cook Warehouse 3416 Cook Street St. Louis, MO 63106	Wenger Signature Choral Risers, 3-stepmodel # 098B003	25	$990.50	Shipping to ONE location included in unit cost. Tailgate delivery. Customer unloads & installs.	$24,762.50
Distribution from warehouse to: **Gateway IT** **Northwest** **Roosevelt** **Sumner** **C. Miller**						
Vendor:	Wenger Corporation 555 Park Drive Owatonna, MN 55060 1-800-4WENGER, ext. 186, Judy Grannes, representative Fax-507-455-4258					

The only other bid received for choir risers substituted another product which has removable decking on the steps creating a safety concern. Preferred risers also have protective edging around steps, prolonging the life of the riser.

SAINT LOUIS PUBLIC SCHOOLS

Date: July 27, 2010

To: Dr. Kelvin R. Adams, Superintendent

From: Dr. Carlinda Purcell, Dep. Supt., Academics

VENDOR SELECTION METHOD:

☒ RFP/Bid
☐ Sole Source
☐ Contract Renewal
☐ Ratification

Previous Bd. Res. #:

Agenda Item: 09-09-10-10
Information: ☐
Conference: ☐
Action: ☒

SUBJECT:
To approve the purchase of Accelerated Reader and STAR Assessment reading materials for the non-turnaround High Schools through Renaissance Learning. The total cost will not exceed $69,840.06.

BACKGROUND:
This resolution is to purchase a Tier II reading intervention program for the non-turnaround High Schools to provide students with skills to: increase their reading proficiency; improve their academic success; and raise their MAP assessment scores. Bids were solicited and received from Renaissance Learning, Inc., Jamestown Navigator, Study Island and Plugged into Learning.

CSIP: Goal 2: Process Performance **Row:** 18 **MSIP:** 6.3.1

FUNDING SOURCE: **(ex: 110 Fund Type – 2218 Function– 6411 Object Code - 111 Location Code – 00 Project Code)**

Fund Source: 110-1151-6358-847-00	GOB	**Requisition #:** 10119172
Amount: $69,840.06		
Fund Source:		**Requisition #:**
Amount:		
Fund Source:		**Requisition #:**
Amount:		
Cost not to Exceed: $69,840.06	☐ **Pending Funding Availability**	**Vendor #:** 600005247

Department: Curriculum & Instruction

Requestor: Dr. Dan Edwards

Carlinda Purcell

Dr. Carlinda Purcell, Dep. Supt., Academics

Angela Banks

Angela Banks, Interim Budget Director

Enos Moss, CFO/Treasurer

Dr. Kelvin R. Adams, Superintendent

Reviewed by Budget: _____

Renaissance Learning™ Inc.

PO Box 8036, Wis. Rapids, WI 54495-8036 - Phone:(800) 338-4204 Fax:(877) 280-7642 Federal I.D. 39-1559474

Quote #: 592180 Created: 07/07/2010 Incident #: 8294299

Saint Louis Public School District - 189390
801 N 11th St
Saint Louis, MO 63101-1015
Contact: Cathy Cassy - (314) 231-3720
Email: cathy.cassy@slps.org

Quote Totals by Product

	Reading		Services		Hosting	
	STAR Reading	Accelerated Reader	Seminar	Distance Learning	Hosting	**Totals**
Saint Louis Public School District - 189390			$25,000.00			$25,000.00
Beaumont High School - 189521	$1,819.48	$2,545.53	$1,450.00	$0.00		$5,815.01
Carnahan High School of the Future - 1805885	$1,819.48	$2,545.53	$1,450.00	$0.00		$5,815.01
Cleveland High School - 189648	$268.88	$1,154.30	$1,450.00			$2,873.18
Clyde C Miller Career Academy - 2321003	$268.88	$2,545.53	$1,450.00	$0.00		$4,264.41
Gateway Institute of Technology - 189628	$1,819.48	$1,545.53	$1,450.00	$0.00		$4,815.01
McKinley Classical Junior Academy - 189422	$1,867.88	$1,545.53		$0.00	$399.00	$3,812.41
Roosevelt High School - 189856	$1,819.48	$2,545.53	$1,450.00	$0.00		$5,815.01
Soldan Int'L Studies High Sch - 189551	$1,819.48	$2,545.53	$1,450.00	$0.00		$5,815.01
Trans & Law Academy @ Northwest - 189926	$1,819.48	$2,545.53	$1,450.00	$0.00		$5,815.01
Quote Totals	**$13,322.52**	**$19,518.54**	**$36,600.00**	**$0.00**	**$399.00**	**$69,840.06**

Quote #:	592180	Quote Total:	$69,840.06

This quote contains subscription-based software.

This quote is for 9 schools and includes the following discounts:
$3,695.74 in applied discounts.

This quote is not considered an order. To change it into an order, please sign below with an authorized signature. Send a copy of this quote with the purchase order and any required paperwork to be processed. If changes are necessary, or additional information is required, please contact Jennifer Burns at (866)379-3182 or Tanya Cammack at (866)558-4052, Thank You.

Authorized signature: _____ **Printed signature:** _____ **Date:** _____

Title:_____ **PO#**_____

United States government and agency transactions into Arizona: The Tax or AZ-TPT item(s) listed on this quote and subsequent invoice(s) is a charge to recover the cost of the Arizona Transaction Privilege Tax ("TPT"). The incidence of the TPT is on Renaissance Learning for the privilege of conducting business in the State of Arizona. Since the tax is not directly imposed on the United States, the constitutional immunity of the United States does not apply.

This quote is valid for 30 days. Alterations to this quote will not be honored without Renaissance Learning approval. Please note: Any pricing or discount indicated is subject to change with alterations to the quote. Tax has been estimated and is subject to change without notice. Unless you provide Renaissance Learning with a valid and correct tax exemption certificate applicable to your purchase of product and the product ship-to location, you are responsible for sales and other taxes associated with this order. (Hawaii residents only: Orders shipped to Hawaii residents will be subject to the 4.16% Hawaii General Excise tax.). Standard payment terms are net 30 days from invoice date.

Renaissance Place is an advanced, web-based, software system. Renaissance Learning personnel are available to assist with each step of the detailed implementation to help you realize the multiple benefits that Renaissance Place provides. To ensure a successful implementation, please allow 30 to 90 days for the remote installation and setup.

All professional development hours must be delivered within 12 months of order acceptance.

Subscription Student Summary

			Student Qty	Alignment	Subscription	Totals
Accelerated Reader Start Date: 8/1/2010 Renewal Date: 6/1/2011	Enterprise Real Time	Beaumont High School - 189521	280	$946.53	-	$946.53
		Carnahan High School of the Future - 1805885	280	$946.53	-	$946.53
		Cleveland High School - 189648	280	-	$1,154.30	$1,154.30
		Clyde C Miller Career Academy - 2321003	280	$946.53	-	$946.53
		Gateway Institute of Technology - 189628	280	$946.53	-	$946.53
		McKinley Classical Junior Academy - 189422	280	$946.53	-	$946.53
		Roosevelt High School - 189856	280	$946.53	-	$946.53
		Soldan Int'L Studies High Sch - 189551	280	$946.53	-	$946.53
		Trans & Law Academy @ Northwest - 189926	280	$946.53	-	$946.53
		Enterprise Real Time Subtotal	2520	$7,572.24	$1,154.30	$8,726.54
	Accelerated Reader Subtotal		**2520**	**$7,572.24**	**$1,154.30**	**$8,726.54**
STAR Reading Start Date: 8/1/2010 Renewal Date: 6/1/2011	Service Real Time	McKinley Classical Junior Academy - 189422	280	-	$268.88	$268.88
		Service Real Time Subtotal	280	-	$268.88	$268.88
	Enterprise Real Time	Beaumont High School - 189521	280	$220.48	-	$220.48
		Carnahan High School of the Future - 1805885	280	$220.48	-	$220.48
		Cleveland High School - 189648	280	-	$268.88	$268.88
		Clyde C Miller Career Academy - 2321003	280	-	$268.88	$268.88
		Gateway Institute of Technology - 189628	280	$220.48	-	$220.48
		Roosevelt High School - 189856	280	$220.48	-	$220.48
		Soldan Int'L Studies High Sch - 189551	280	$220.48	-	$220.48
		Trans & Law Academy @ Northwest - 189926	280	$220.48	-	$220.48
		Enterprise Real Time Subtotal	2240	$1,322.88	$537.76	$1,860.64
	STAR Reading Subtotal		**2520**	**$1,322.88**	**$806.64**	**$2,129.52**
Subscription Totals (included in Quote Totals section above)			**5040**	**$8,895.12**	**$1,960.94**	**$10,856.06**

** Alignment covers any partial year subscription necessary to align to the next yearly subscription period. Yearly subscription periods are displayed beneath each product in the Student Subscription Summary section above.

Quote 592180

Saint Louis Public School District
801 N 11th St
Saint Louis, MO
63101-1015

Saint Louis Public School District - 189390

Description			Qty	Extended Price
Program Management Services			16000	$16,000.00
Onsite Professional Development Day(s)			4	$9,000.00
Includes:	*Qty*	*Extended Price*		
Reading Professional Development- Onsite Day	*2*	*$6,000.00*		
Reading Professional Development-Consecutive Onsite Day	*2*	*$3,000.00*		
		Saint Louis Public School District Subtotal:		**$25,000.00**

Beaumont High School - 189521

Description	Qty	Extended Price
Accelerated Reader Enterprise Real Time School Fee	1	$1,599.00
AR Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$946.53
AR Remote Getting Started Seminars	1	$0.00
STAR Reading Enterprise Real Time School Fee	1	$1,599.00
STAR Reading Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$220.48
Accelerated Reader School Mentors Package	1	$1,450.00
	Beaumont High School Subtotal:	**$5,815.01**

Carnahan High School of the Future - 1805885

Description	Qty	Extended Price
Accelerated Reader Enterprise Real Time School Fee	1	$1,599.00
AR Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$946.53
AR Remote Getting Started Seminars	1	$0.00
STAR Reading Enterprise Real Time School Fee	1	$1,599.00
STAR Reading Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$220.48

Carnahan High School of the Future - 1805885

Description	Qty	Extended Price
Accelerated Reader School Mentors Package	1	$1,450.00
Carnahan High School of the Future Subtotal:		**$5,815.01**

Cleveland High School - 189648

Description	Qty	Extended Price
AR Enterprise Real Time Subscription Renewal Includes access for up to 280 students	Subscription	$1,154.30
STAR Reading Enterprise Real Time Subscription Renewal Includes access for up to 280 students	Subscription	$268.88
Accelerated Reader School Mentors Package	1	$1,450.00
Cleveland High School Subtotal:		**$2,873.18**

Clyde C Miller Career Academy - 2321003

Description	Qty	Extended Price
Accelerated Reader Enterprise Real Time School Fee	1	$1,599.00
AR Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$946.53
AR Remote Getting Started Seminars	1	$0.00
STAR Reading Enterprise Real Time Subscription Renewal Includes access for up to 280 students	Subscription	$268.88
Accelerated Reader School Mentors Package	1	$1,450.00
Clyde C Miller Career Academy Subtotal:		**$4,264.41**

Gateway Institute of Technology - 189628

Description	Qty	Extended Price
AR Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$946.53
AR Enterprise Real Time Upgrade from Desktop School Fee	1	$599.00
AR Remote Getting Started Seminars	1	$0.00
STAR Reading Enterprise Real Time School Fee	1	$1,599.00
STAR Reading Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$220.48
Accelerated Reader School Mentors Package	1	$1,450.00
Gateway Institute of Technology Subtotal:		**$4,815.01**

McKinley Classical Junior Academy - 189422

Description	Qty	Extended Price
AR Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$946.53
AR Enterprise Real Time Upgrade from Desktop School Fee	1	$599.00
AR Remote Getting Started Seminars	1	$0.00
SR Service Real Time Subscription Includes access for up to 280 students	Subscription	$268.88
STAR Reading Service Real Time School Fee	1	$1,599.00
Annual All Product RP Hosting Fee Renewal	1	$399.00
McKinley Classical Junior Academy Subtotal:		**$3,812.41**

Roosevelt High School - 189856

Description	Qty	Extended Price
Accelerated Reader Enterprise Real Time School Fee	1	$1,599.00
AR Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$946.53
AR Remote Getting Started Seminars	1	$0.00
STAR Reading Enterprise Real Time School Fee	1	$1,599.00
STAR Reading Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$220.48
Accelerated Reader School Mentors Package	1	$1,450.00
Roosevelt High School Subtotal:		**$5,815.01**

Soldan Int'L Studies High Sch - 189551

Description	Qty	Extended Price
Accelerated Reader Enterprise Real Time School Fee	1	$1,599.00
AR Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$946.53
AR Remote Getting Started Seminars	1	$0.00
STAR Reading Enterprise Real Time School Fee	1	$1,599.00
STAR Reading Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$220.48
Accelerated Reader School Mentors Package	1	$1,450.00
Soldan Int'L Studies High Sch Subtotal:		**$5,815.01**

Trans & Law Academy @ Northwest - 189926

Description	Qty	Extended Price
Accelerated Reader Enterprise Real Time School Fee	1	$1,599.00

Trans & Law Academy @ Northwest - 189926

Description	Qty	Extended Price
AR Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$946.53
AR Remote Getting Started Seminars	1	$0.00
STAR Reading Enterprise Real Time School Fee	1	$1,599.00
STAR Reading Enterprise Real Time Subscription Alignment Includes access for up to 280 students	Subscription	$220.48
Accelerated Reader School Mentors Package	1	$1,450.00
Trans & Law Academy @ Northwest Subtotal:		**$5,815.01**

Quote Subtotal:	**$69,840.06**
Shipping & Processing:	**$0.00**
Grand Total:	**$69,840.06**

RENAISSANCE LEARNING
Accelerated Reader/STAR Assessment

Site	Name	Grade	Total	ISBN	Title	Publisher	Content Area	Vendor Quantity	Vendor Price	Vendor Total Cost
	Beaumont High School	9-12	1		Accekerated Reader Enterprise Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
	3836 Natural Bridge Ave		1		AR Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	1	$946.53	$946.53
	St. Louis, MO 63107		1		AR Remote Getting Started Seminars	Renaissance Learning	Com Arts	1	$0.00	$0.00
			1		STAR Reading Enterprise Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
			280		STARR Reading Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	1	$220.48	$ 220.48
			1		Accelerated Reader School Mentors Package	Renaissance Learning	Com Arts	1	$1,450.00	$1,450.00
	Carnahan High School	9-12	1		Accekerated Reader Enterprise Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
	4041 S. Broadway		1		AR Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	1	$946.53	$946.53
	St. Louis, MO 63118		1		AR Remote Getting Started Seminars	Renaissance Learning	Com Arts	1	$0.00	$0.00
			1		STAR Reading Enterprise Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
			280		STARR Reading Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	1	$220.48	$ 220.48
			1		Accelerated Reader School Mentors Package	Renaissance Learning	Com Arts	1	$1,450.00	$1,450.00
	Cleveland High School	9-12			AR-Enterprise Real Time Subscription Renewal	Renaissance Learning	Com Arts	Subscription	$1,154.30	$1,154.30
	3125 S. Kingshighway		1		STAR Reading Enterprise Real Time Subscription Renewal	Renaissance Learning	Com Arts	Subscription	$268.88	$268.88
	St. Louis, MO 63139		1		Accelerated Reader School Mentors Package	Renaissance Learning	Com Arts	1	$1,450.00	$1,450.00
	Clyde C. Miller Carreer Academy	9-12	1		Accekerated Reader Enterprise Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
	1000 N Grand		1		AR Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	1	$946.53	$946.53
	St. Louis, MO 63106		1		AR Remote Getting Started Seminars	Renaissance Learning	Com Arts	1	$0.00	$0.00
			280		STARR Reading Enterprise Real Time Subscription Renewal Alignment	Renaissance Learning	Com Arts	1	$268.88	$ 268.88
			1		Accelerated Reader School Mentors Package	Renaissance Learning	Com Arts	1	$1,450.00	$1,450.00
	Gateway IT High School	9-12	1		Accelerated Reader Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	1	$946.53	$946.53
	5101 McCree		1		AR Enterprise Real Time Upgrade from Desktop School Fee	Renaissance Learning	Com Arts	1	$599.00	$599.00

RENAISSANCE LEARNING
Accelerated Reader/STAR Assessment

Site	Name	Grade	Total	ISBN	Title	Publisher	Content Area	Vendor Quantity	Vendor Price	Vendor Total Cost
	St. Louis, MO 63110		1		AR Remote Getting Started Seminars	Renaissance Learning	Com Arts	1	$0.00	$0.00
			1		STAR Reading Enterprise Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
			280		STARR Reading Enterprise Real Time Subscription Alignment Subscription Alignment	Renaissance Learning	Com Arts	1	$220.48	$ 220.48
			1		Accelerated Reader School Mentors Package	Renaissance Learning	Com Arts	1	$1,450.00	$1,450.00
	McKinley High School	9-12	1		AR Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	Subscription	$946.53	$946.53
	2156 Russell		1		AR Enterprise Real Time Upgrade from Desktop School Fee	Renaissance Learning	Com Arts	1	$599.00	$599.00
	St. Louis, MO 63104		1		AR Remote Getting Started Seminars	Renaissance Learning	Com Arts	1	$0.00	$0.00
			1		SR Service Real Time Subscription	Renaissance Learning	Com Arts	1	$268.88	$268.88
			280		STAR Reading Service Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
			1		Annual All Product RP Hosting Fee Renewal	Renaissance Learning	Com Arts	1	$399.00	$399.00
	Roosevelt High School	9-12	1		Accekerated Reader Enterprise Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
	2516 S. 9th St		1		AR Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	1	$946.53	$946.53
	St. Louis, MO 63104		1		AR Remote Getting Started Seminars	Renaissance Learning	Com Arts	1	$0.00	$0.00
			1		STAR Reading Enterprise Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
			280		STARR Reading Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	1	$220.48	$ 220.48
			1		Accelerated Reader School Mentors Package	Renaissance Learning	Com Arts	1	$1,450.00	$1,450.00
	Soldan	9-12	1		Accekerated Reader Enterprise Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
	918 N Union		1		AR Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	1	$946.53	$946.53
	St. Louis, MO 63108		1		AR Remote Getting Started Seminars	Renaissance Learning	Com Arts	1	$0.00	$0.00
			1		STAR Reading Enterprise Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
			280		STARR Reading Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	1	$220.48	$ 220.48
			1		Accelerated Reader School Mentors Package	Renaissance Learning	Com Arts	1	$1,450.00	$1,450.00
	Trans & Law Academy @ Northwest	9-12	1		Accekerated Reader Enterprise Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
	5140 Riverview Blvd		1		AR Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	1	$946.53	$946.53

RENAISSANCE LEARNING
Accelerated Reader/STAR Assessment

Site	Name	Grade	Total	ISBN	Title	Publisher	Content Area	Vendor Quantity	Vendor Price	Vendor Total Cost
	St. Louis, MO 63120		1		AR Remote Getting Started Seminars	Renaissance Learning	Com Arts	1	$0.00	$0.00
			1		STAR Reading Enterprise Real Time School Fee	Renaissance Learning	Com Arts	1	$1,599.00	$1,599.00
			280		STARR Reading Enterprise Real Time Subscription Alignment	Renaissance Learning	Com Arts	1	$220.48	$ 220.48
			1		Accelerated Reader School Mentors Package	Renaissance Learning	Com Arts	1	$1,450.00	$1,450.00
	District	9-12			Program Management Sersvices	Renaissance Learning	Com Arts		$16,000	$16,000.00
			4 days		Onsite Professional Development Days	Renaissance Learning	Com Arts	4-days	$9,000.00	$9,000.00
										$69,840.06

School Education Group

Jamestown READING NAVIGATOR

Overview

Jamestown Reading Navigator is a reading intervention program designed specifically for middle and high school students. Jamestown Reading Navigator is based on the latest research in adolescent literacy and over 30 years of experience in reaching adolescent readers with the popular Jamestown Education print series. It is designed to accelerate growth in reading fluency and comprehension skills to help struggling students catch up to where they need to be. Noted below are distinguishing features of the program.

- Highly motivating and age appropriate online and print-based content written exclusively for middle and high school readers, ranging in readability from first to almost tenth grade level
- Direct, explicit instruction in reading skills and strategies in an interactive web format, targeted to each student's current reading level
- An assessment-driven online lesson cycle with direct instruction, modeling, practice, and re-teach if necessary
- A strong focus on non-fiction and content area reading strategies needed for success in all subject areas
- ELL support, including content area vocabulary and academic English
- A robust reporting system to track results for individual students, classes, and schools
- Third party benchmark assessment with NWEA modified MAP testing three times a year
- On-going progress monitoring with maze assessment every two weeks
- Professional Development and teacher support tools to help you effectively implement a reading intervention program in your school

Research Base

Jamestown Reading Navigator aligns with the new *Reading Next* report from the Alliance for Excellent Education. (*Reading Next: A Vision for Action and Research in Middle and High School Literacy*, a Report to Carnegie Corporation of New York, 2004) This groundbreaking report outlines fifteen "Key Elements" of effective literacy instruction for adolescents, covering instructional models, content, formative and summative assessment, professional development, and school infrastructure and leadership elements. Bringing together years of research in adolescent literacy, it is the document that will be used to define effective programs for adolescent literacy for the next several years. Jamestown Reading Navigator is built around the Key Elements defined in this report.

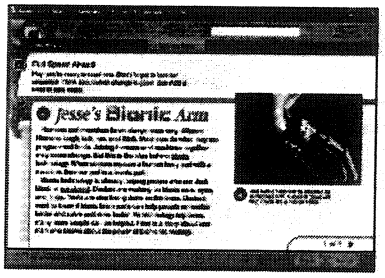
Reading Levels Addressed

Jamestown Reading Navigator offers age-appropriate instruction for adolescent learners, regardless of whether they are starting from basic phonics instruction or just need to brush up on high school level skills and reading material. When students start the program, they are given an initial online placement test that places them into one of four levels: Level 1 (Reading levels 1-2); Level 2 (Reading levels 3-4); Level 3 (Reading levels 5-6); or Level 4 (Reading levels 7-9+). For students starting with very basic literacy skills, Level 1 focuses on sight words and phonics and decoding as well reading comprehension and vocabulary.

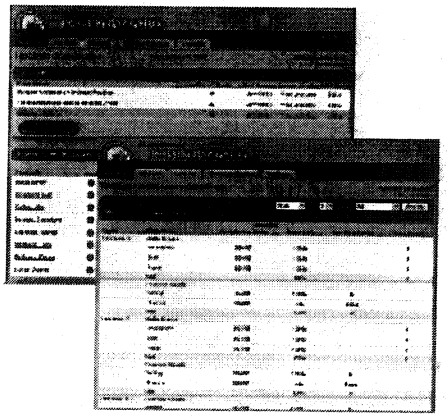
How Jamestown Reading Navigator Works

Jamestown Reading Navigator combines an adaptive online learning system with print resources and teacher direct instruction to provide a comprehensive, intensive intervention program that addresses all aspects of literacy - phonics and phonemic awareness, fluency, vocabulary development, comprehension skills, and writing.

- **Online Instruction:** The online portion program is designed to allow students to work independently with materials targeted to their reading level and skill set. The online program provides direct, explicit instruction and modeling of reading comprehension skills, a research-based approach to vocabulary development, fluency training and monitoring and ample writing opportunities in a student-friendly, engaging environment. Level 1 of the program also provides direct instruction in phonics and decoding and sight-word training. All lessons are wrapped into the context of high-interest, age-appropriate reading selections with a strong emphasis on content-area and expository test. Through the initial placement test and ongoing diagnostic pre- and post-testing for each lesson, the program will adapt to student learning needs by allowing them to quickly accelerate through lessons when they are successful and providing automatic re-teaching opportunities when they are struggling.

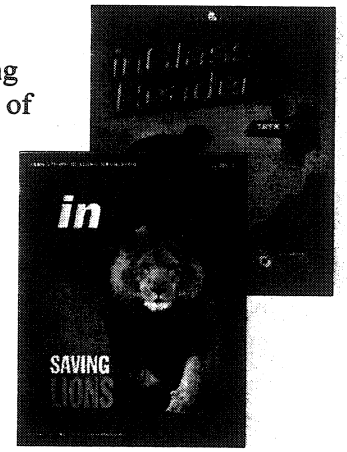


- **Progress Monitoring:** Every step of the way, students are monitored for growth in overall reading achievement, specific reading comprehension skills, vocabulary development, fluency, and writing skills. A comprehensive Learning Management System allows teachers and administrators to track student progress and make instructional decisions based on student performance data.



- **Teacher-Led Instruction and Small Group Activities:** Teacher instruction is an integral part of the program, with the focus on providing *targeted* instruction based on student learning needs. Teacher lesson plans and resources are provided to help teachers effectively utilize the print materials for whole class and small group instruction, peer-sharing activities, and independent reading practice. Easy to understand reports make is easy to group students according to reading level or by specific instructional needs (i.e., a targeted lesson on Finding the Main Idea for students struggling with this skill). Teachers Guides and lesson plans are provided to ensure that teachers have everything they need for effective implementation.

- **Print Resources:** Students will have ample opportunity to utilize print resources for independent reading practice, peer sharing, and small group activities. Print resources are designed to help students transfer the reading skills they are learning in the online program to authentic texts. A variety of genres, subjects, and text types – including 75% expository text and 25% authentic literature and poetry – allow students to apply important reading strategies across different formats. Print resources include **InClass Readers**, leveled anthologies designed for collaborative learning and independent practice. Students also will have **InTime Magazines**, leveled magazines designed to promote independent recreational reading. Teacher Resource Guides for InClass and InTime provide classroom ideas and lesson plans for effectively using these resources. All of the content in Jamestown Reading Navigator has been selected for its strong appeal to adolescent students. A mix of 75% high-interest non-fiction and 25% authentic literature and poetry prepares students for success with all types of texts and guarantees that every student will find stories that appeal to their interests. Students will find stories and articles that introduce them to a variety of cultures and real-world events, from the African-American experience, to stories of immigrants, to articles about teens in different parts of the world. Students will also find stories about extreme sports, famous people, and incredible challenges sure to engage even the most reluctant readers – many with special appeal to boys, who often are difficult to engage in reading. A strong focus on expository text and academic vocabulary as well as classroom strategies geared towards transfer of reading skills to a variety of genres and text types ensures that success in Jamestown Reading Navigator will translate into success in content area classes, high stakes testing, and real-world reading situations.



Professional Development

Jamestown Reading Navigator professional development aligns with recommendations based in research and expert opinion relating to scope and access for development of effective professional competency. We offer comprehensive online and on-site implementation training and professional development to help teachers be successful and to promote and sustain best teaching practices in the classroom.

On-Site Training

With the purchase of 100 seats or more, we provide an on-site initial training for teachers implementing *Jamestown Reading Navigator*. This on-site training includes:

- The research foundation utilized in the development of the program
- Implementation options that adapt to the structure of the site/school
- Procedures for the on-line and teacher-led instruction
- Information on assessment from placement to progressing monitoring
- Strategies for meeting individual needs of students

Online Training

Online and video based training sessions are available on demand so that teachers can learn from master teachers. Teachers have access to a 3-part Webinar that provides the necessary information to be successful with implementing Jamestown Reading Navigator.

Online Courses

Online courses are available to teachers implementing Jamestown Reading Navigator. These courses provide an in-depth look at key teaching techniques used to improve student performance. Each module

provides teachers with the professional development to support the key instruction components of the program. The modules include: Implementation, Oral Reading Fluency, Vocabulary, Reading Comprehension, Writing, and Assessment to Inform Instruction. Each module contains print, video, and interactive experiences to instruct and model. Professional articles introduce the topic followed by online activities to review key points. Each topic is demonstrated through video lessons or classroom models. Following this introduction, activities provide teachers opportunities to evaluate and reflect on their learning. The module's content is then extended through classroom application.

Additional Support
Additional on-site support can be purchased to support classroom instruction with modeling of lessons, observing teachers and proving feedback, and working in grade level meetings.

Cost Proposal

Based on the opportunity of 3,396 licenses, McGraw-Hill can offer the St. Louis Public Schools up to 113 free Teacher and 113 free Student Classroom packages. The Teacher package includes a *Teacher Resource Binder,* a *Reteaching Skills Support Binder*, an *InClass Reader Teacher Guide,* and three *inTime* magazine Teacher Guides. Each Student Classroom package includes four copies of each level of the *inClass Readers* (16 total) along with the accompanying Audio CDs, 24 *inTime* magazines and six *inTime* Spanish magazines.

In addition to the print teacher and student materials, McGraw-Hill will partner with you for professional development. McGraw-Hill will train your teachers to implement the program. After the initial implementation training, we can provide support visits for teachers using *Jamestown Reading Navigator.*

The student licenses deliver over 145 lessons, independent progress monitoring, and three NWEA Benchmark exams along with extensive reporting on the student's performance. The license is valid for one year and students can be cycled in and out of the program as needed. For the cost of the student licenses you also receive additional student print material and extensive teacher materials that provide more lessons for re-teaching and remediation. The chart below details the costs of the licenses and the free-with-order packages included in the offer.

Item	Qty	Price	Total
1-year Student License	3396	$99	$336,204
Teacher Classroom Package	113	$249.36	~~$28,177.68~~
Includes: 1 Teacher Resource Binder 1 Reteaching Skills Support Binder 1 Teacher Guide for inClass Readers 3 Teacher Guides for inTime magazine			
Student Classroom Package	113	$606.54	~~$68,539.02~~
Includes: 16 inClass Readers (4 copies of each level) 16 inClass Reader Audio CDs 24 inTime magazines 6 inTime Spanish magazines			
Support Visits	14	$2000	~~$28,000.00~~

Plugged-in to Nonfiction Implementation Proposal for SLPS

Grade Level	# Units	# Core Text Titles	# Print Copies	# Power Strategy Text Titles	# Print Copies	# Independent Reading Text Titles	# Print Copies
ELEMENTARY SCHOOLS							
3rd Grade	42x3=126	1	24	1	6	13	39
4th Grade	42x3=126	1	24	2	6	13	39
COST	$3495 x 252 = $880,740 Includes 1 copy of audio on CD for available titles						
5th Grade	42x3=126	1	24	4	6	17	51
COST	$6995 x 126 = $881,370						
6th Grade	22x3=66	1	24	8	6	17	51
TOTAL	444	4	96	16	24	60	180
COST	$8295 x 66 = $547,470 Includes 1 copy of audio on CD for Core & PSG, Playaway for Independent						

HIGH SCHOOLS							
Metro	4	1	24	8	6	17	51
Soldan	5	1	24	8	6	17	51
Vashon	5	1	24	8	6	17	51
Carnahan	3	1	24	8	6	17	51
Central	4	1	24	8	6	17	51
Cleveland	4	1	24	8	6	17	51
Roosevelt	6	1	24	8	6	17	51
TOTAL	25	7	168	56	42	119	357
COST	$8295 x 25 = $207,375 Includes 1 copy of audio on CD for Core & PSG, Playaway for Independent						

Plugged-in to Nonfiction Implementation Proposal for SLPS

Grade Level	# Units	# Core Text Titles	# Print Copies	# Power Strategy Text Titles	# Print Copies	# Independent Reading Text Titles	# Print Copies
MIDDLE SCHOOLS							
Carr Lane	5	1	24	8	6	17	51
Gateway	8	1	24	8	6	17	51
L'ouverture	5	1	24	8	6	17	51
Bunche	3	1	24	8	6	17	51
Long	3	1	24	8	6	17	51
McKinley	5	1	24	8	6	17	51
Stevens	3	1	24	8	6	17	51
Yeatman	1	1	24	8	6	17	51
Innovation Concept	2	1	24	8	6	17	51
TOTAL	35	9	216	72	54	153	459
COST	$8295 x 35 = $290,325 Includes 1 audio CD for Core and PSG, Playaway for Independent						

Plugged-in to Reading Implementation Proposal for SLPS

Schools	# Units	# Core Text Titles	# Print Copies	# Lit Circle Text Titles	# Print Copies	# Independent Reading Text Titles	# Print Copies
MIDDLE SCHOOLS							
Carr Lane	5	1	24	3	24	15	30
Gateway	8	1	24	3	24	15	30
L'ouverture	5	1	24	3	24	15	30
Bunche	3	1	24	3	24	15	30
Long	3	1	24	3	24	15	30
McKinley	5	1	24	3	24	15	30
Stevens	3	1	24	3	24	15	30
Yeatman	1	1	24	3	24	15	30
Innovation Concept	2	1	24	3	24	15	30
TOTAL	35	9	216	27	216	135	270
COST	$1895 x 35 = $66,325						

3-year Professional Development Plan for St. Louis Public Schools

1st Year		2nd Year		3rd Year	
Curriculum planning	2 days	Launch Training for new PITR teachers	2 days	Launch Training for new PITR teachers	2 days
1st semester Launch Training for teachers, coaches, support personnel	2 days	Lesson Planning w/ teachers, coaches, support personnel	1 day	Lesson Planning w/ teachers, coaches, support personnel	1 day
Administrator Training	½ day	Administrator Training for new leadership	½	Administrator training for new leadership	½ day
2nd semester Launch Training	1 day	2nd semester Launch Training	1 day	2nd semester Launch Training	1 day
Follow-up Training (classroom observations & debrief, modeled lessons, walk-thrus)	TBD	Follow-up Training (classroom observations & debrief, modeled lessons, walk-thrus)	TBD	Follow-up training (classroom observations & debrief, modeled lessons, walk-thrus)	TBD
Identify on-site educators at district, school and classroom levels to form on-site cadre of Plugged-in leadership.		Work hand-in-hand with on-site team for training scenarios. Leaders performing with efficacy will model components of the program during trainings.		Provide support as-needed to on-site cadre who will conduct training sessions.	

Number of consultant days TBD based on number of teachers implementing PITR & PITNF, grades 3 - 12.

Plugged-in to Reading Implementation Proposal for SLPS

Grade Level	# Units	# Core Text Titles per unit	# Print Copies	# Lit Circle Titles/unit	# Print Copies	Independent Reading Text Titles per unit	# Print Copies
ELEMENTARY SCHOOLS							
3rd Grade	42x3=126	1	24	3	24	15	30
4th Grade	42x3=126	1	24	3	24	15	30
5th Grade	42x3=126	1	24	3	24	15	30
6th Grade	22x3=66	1	24	3	24	15	30
TOTAL	444	4	96	12	96	60	120
COST	$1895 x 444 = $841,380						
HIGH SCHOOLS							
Metro	4	1	24	3	24	15	30
Soldan	5	1	24	3	24	15	30
Vashon	5	1	24	3	24	15	30
Carnahan	3	1	24	3	24	15	30
Central	4	1	24	3	24	15	30
Cleveland	4	1	24	3	24	15	30
Roosevelt	6	1	24	3	24	15	30
TOTAL	25	7	168	21	168	105	210
COST	$1895 x 25 = $47,375						

Study Island Price Quotation

3400 Carlisle Street, Suite 345
Dallas, TX 75204
(800) 419-3191 (o)
(877) 592-1357 (f)

21-Apr-10

Prepared for:
Cathy Cassy
St. Louis Public Schools: High Schools
801 N. 11th St.
St. Louis, MO 63101
w - 314-345-2314

School name, Product Description		1 Year Price	2 Year Price: 5% discount	3 Year Price: 10% discount
HIGH SCHOOL BUNDLE:	$7 per student x 3,396	23,772	$45,167	$64,184
Intervention Strand for Struggling Learners and ELL Tier 1 & II Reading **EOC: Alg I&II, ENG I&II, Geometry, Biology, and Government** **College & Career Readiness/Developmental: Reading, Writing, and Mathematics** **Advanced Placement: US Hist, Eng Lit&Comp, Eng Lang&Comp,CAL BC,AB,Bio,Chemistry,Physics** **ACT Preparation** **College-Level Study Guides**				
K-8th Grade Content will be added at no additional charge for remediation.		$0.00		
Professional Development: 3-2 hour sessions for up to 30 teachers per session		$780.00	$780.00	$780.00
Trainer Travel: 6 hours at $30 per hour		$180.00	$180.00	$180.00
April Promotion: Purchase for 2 years by April 30, 2010 and receive the 3rd year FREE.				
		$24,732.00	$46,127	$65,144

Purchase orders may be faxed to (877) 592-1357 or mailed to Study Island, 3400 Carlisle Street, Suite 345, Dallas, TX 75204. We will make every attempt to process all orders within one business day after receiving the purchase order. Contact information for the school and administrator, if not provided at the time of purchase, will be collected at the time of setup. Administrative manuals will be sent to the designated administrator for each school.

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